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HIGH POINT NORTH CAROLINA



By J. J. FARRISS
Editor and Publisher Daily Enterprise

SOUVENIR

HISTORICAL AND DESCRIPTIVE
SKETCH OF HIGH POINT WITH
ILLUSTRATIONS SHOWING ITS
PRETTY STREETS, RESIDENCES
MANUFACTURING PLANTS, *Etc.*

Fifth Edition

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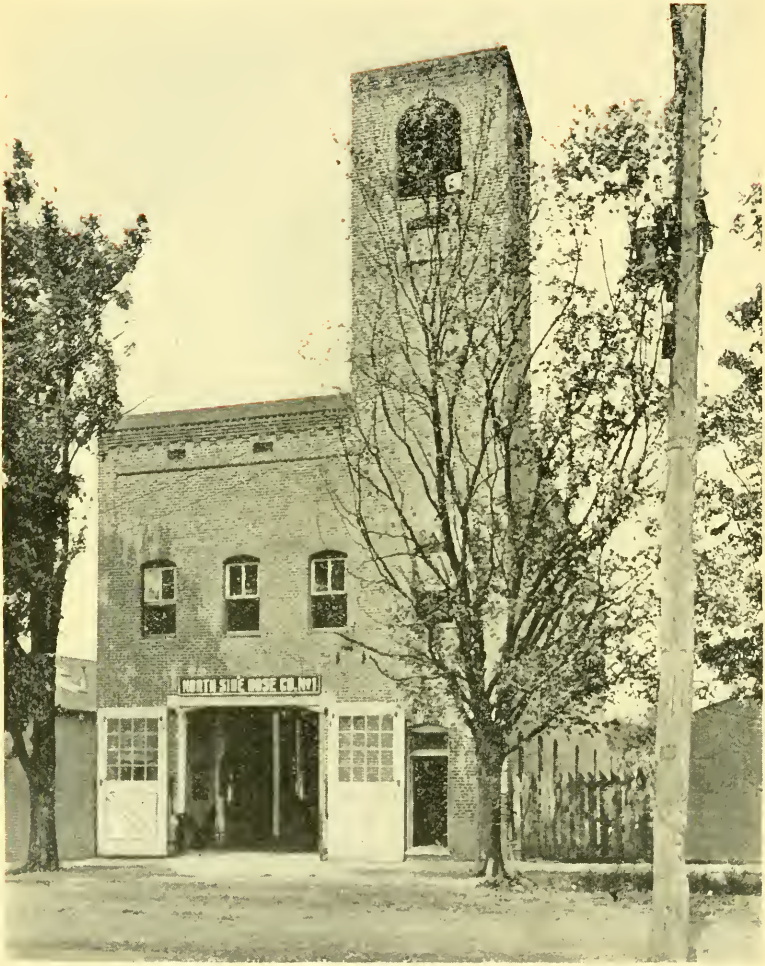
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F. N. TATE
Mayor City of High Point



City Hall



W. P. RAGAN
Judge of the Recorder's Court



City Council

J. W. Sechrest
H. A. Millis
J. H. Vestal

Dred Peacock
F. N. Tate
E. A. Younts

Thiers Leach
Dr. J. T. Burrus
S. H. Hilliard



High Point Police Force

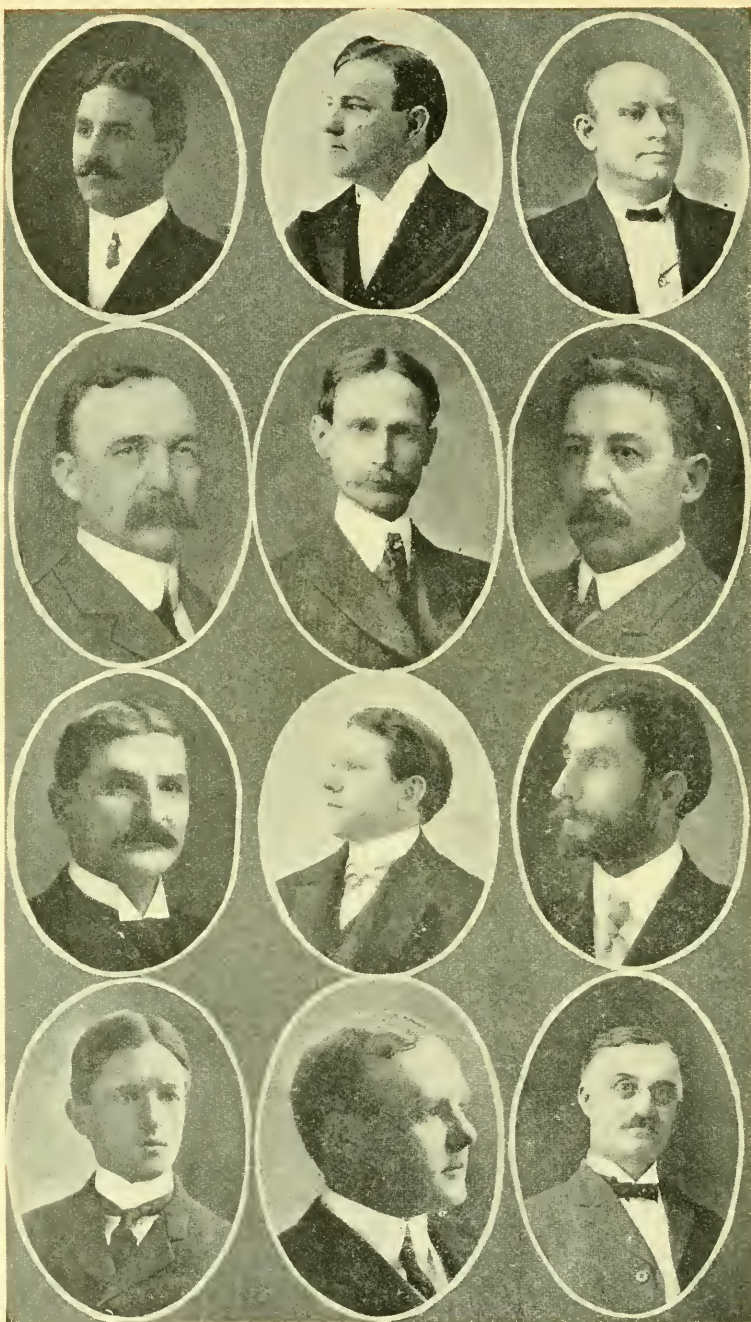
W. H. Welch

Benj. C. Ridge, *Chief*

H. O. Hayworth

E. A. McGhee

J. P. Myers



Board of Governors Manufacturers Club

J. J. Farriss, *President*

F. N. Tate
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J. J. Farriss
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W. G. Bradshaw
A. E. Tate
E. A. Snow

HIGH POINT

HISTORICAL SKETCH



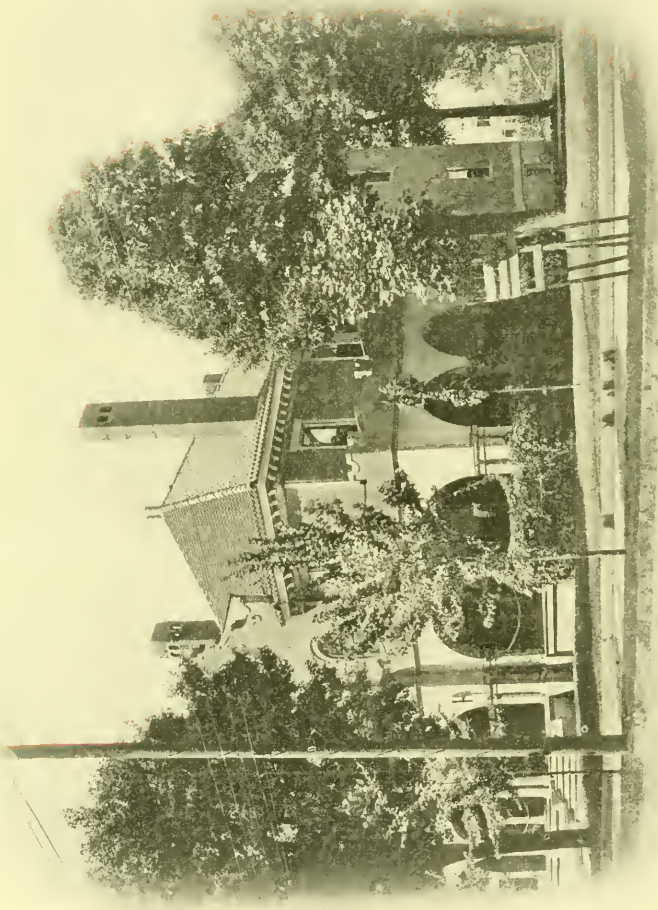
THERE is perhaps no town in the South of the same population that is so widely known as High Point. This is due to the fact, mainly, that her manufactured products are shipped to every section on the North American Continent as well as to places abroad. This information has been before the public at large only in a general way and it is the purpose of this publication to give in detail the history of a town that has made such

remarkable progress on an industrial line. We will not deal to any great extent in figures, but the same information will be conveyed by giving a short history of the town and its individual enterprises. It will be seen that the claim of a most remarkable record is borne out in this narrative.

High Point was given its name by the first surveyors of the old North Carolina, now the Southern Railway. These, in their survey, found the beautiful country now occupied by the wide-awake city, to be the highest point on the line of survey. It is located in the midst of rich farming lands. To this is due also the additional fact that laboring men can afford to work for less, live in more comfort, and save more than those who receive more wages in most other manufacturing towns, especially those of the North and Northwest. Its climate is almost unrivalled. The winters are mild. In the summer the mountains give cooling breezes. Its red and white oaks, hickories and elms afford the most grateful shade, and contribute to make it a place of beauty. These things constitute it one of the most desirable residence towns in the whole country. It has been said by visitors that High Point has a larger number of fine residences than any town if the same population in the South. These residences that adorn our main thoroughfares have been erected at a cost varying from \$2,500 to \$25,000 each, and are of varied architectural beauty, many of which are produced on these pages. The material for these homes is all manufactured at home, even to the plate glass that goes into the windows and the costly mantels that adorn the rooms.

High Point has established a reputation for building, not only fine houses, but houses of moderate grade. For the past five years, previous to the panic, the town made the incomparable record of building a house every day in each year.

Eighteen years ago there was scarcely any manufacturing business in High Point. The town had about the same beginning that



Residence of Dr. W. G. Bradshaw

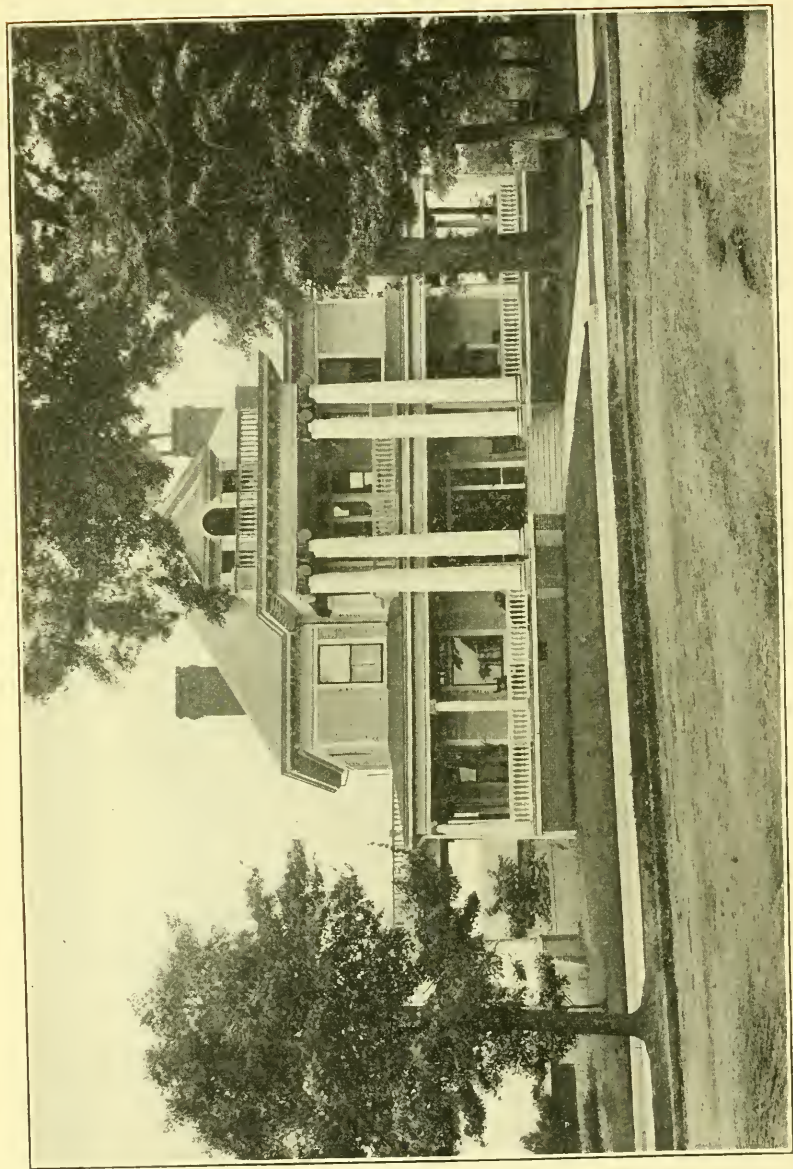
most towns had in Piedmont North Carolina. There was a small cotton factory, a tobacco factory, and one or two wood-working plants. They did the average business of similar enterprises and sold the output either to one firm North or retailed it in nearby markets. Most of these plants, however, were successful and from this success, possibly, came the desire for more manufacturing.

The great work of the town, however, follows from this on. For years the town has been known as a furniture manufacturing town. The first furniture factory was erected 18 years ago. It was successful from the beginning. It had only been in operation a year or so when some of the men who started the business erected another plant. A third followed the next year. Then there were two, three, four, all in the space of five years, and at the beginning of the seventh year after the inauguration of the first furniture factory the city



South Main Street M. E. Church

had ten. From this time on, the work was easy. The citizens of the town, old and young, believed thoroughly in manufacturing and put their small savings in new enterprises. In this way High Point has prospered—little by little and by united action on a policy in which all believed. High Point differs from most Southern manufacturing towns on this one point—her people did not wait for outside capital to come down on them in a lump which is demonstrated by some of the large plants in other communities and controlled by only one or two men. But her citizens erected new factories with their own money as fast as they could make it, turning it back into new enterprises, enlarging the smaller plants. Some of these plants have as many as 50 stockholders and the man who was of moderate means



Residence of O. E. Kearns

in the beginning was largely represented. So thoroughly was the manufacturing business instilled into the people that the highest ambition of the young man was, to save enough money to put it into a factory. Many of these \$100 young men can to-day count their money by the thousands.

Twenty years ago the Southern boy made a distinction between the work of the head and the work of the hand. He was not to blame. The distinction had been made for him. His brothers who learned the lesson first that both kinds of work were honorable—the one as much as the other—deserves the more credit. High Point was the pioneer in this reformation and her people have reaped handsome rewards from the revelation. Thus endowed with a common sense, energetic spirit, truly American, such citizenship has drawn to it many recruits.

One of the strongest points in the character of the town is its comopolitan spirit. It is free from any sentiment that



The Redding Flats

sometimes acts as a barrier to progress, giving the "cold shoulder" to newcomers who do not think exactly like their new acquaintances. This spirit when carried to excess has held back the progress of some towns for half a century. It is a sentiment unjust and unfair. There is a just sentiment that every community should uphold, but it does not act in this way.

High Point has always given the glad hand to newcomers and never questions their religious belief or political affiliations. This seems a little thing on first thought, but it goes for much in the up-building of every community. An American likes to be free and unhampered in these things and if he is made of the right kind of sand he will not lend his presence and energies to any community that does

not permit freedom of thought and action within the bounds of good citizenship.

The spirit of welcome that pervades the community together with its other advantages has brought about an unprecedented growth.



G. H. Kearns



J. M. Harrell

The stranger is not long a stranger here. He is made to feel at home and given opportunities in business not offered in other towns in the South. During the past three years there has been a great influx of population and the census of 1910 will show a population above 15,000. In 1890 there were 2,200 people in High Point accord-



R. H. Wheeler



J. H. Adams

ing to official figures. In 1900 there were about 5,000 but the last census taken in January, 1908, showed the remarkable increase to 12,000. The town has reached that position among the smaller cities where its growth will be much more rapid in the future than it has

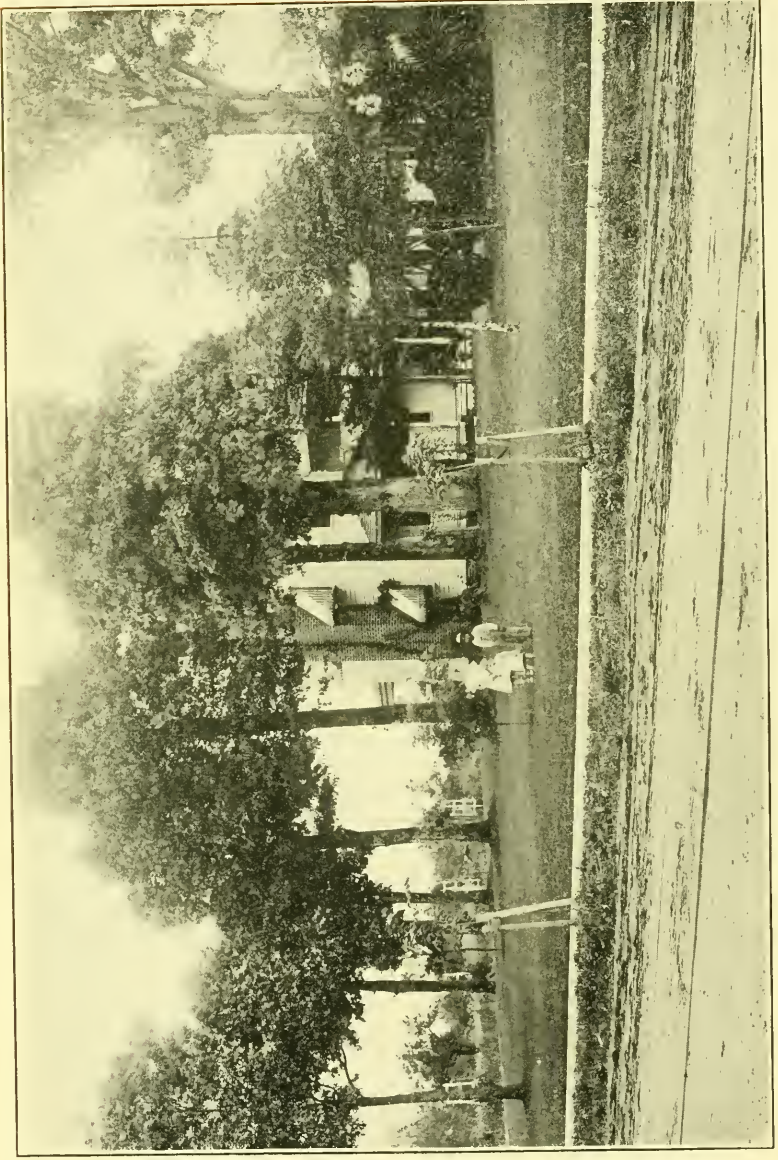
been in the past. There are in operation in the city 61 manufacturing enterprises, and the indications are that this number will reach 100 by 1911. But without this addition of new plants, the natural increase in the capacity of those already in operation will bring about the realization of all that the most sanguine could expect.

Since High Point is known as a furniture market, the largest in the South, we should speak of its peculiar advantages. So varied is the style of furniture manufactured that dealers find it convenient and profitable to buy here. This is true, both for large and small orders. Here the small retailer may place in one car all kinds of furniture needed in his store, at a large saving in freight charges. On the other hand, the large buyers of specific kinds may fill cars of any one article his taste or needs may suggest. He can get a thous-



Residence of Chas. F. Long

and bedroom suites or 50,000 chairs, or any other article in large quantities he may desire. And, best of all, he can secure them at lower rates than from the large factory towns and as first class goods in every respect, of the grade manufactured. Dealers have found this an important item. It is not an infrequent thing to see in retail stores High Point furniture displayed along side that of the same grade from other factories. The only difference is one of price. But that counts with the retailer. For he can make a cheaper price on the High Point article, and, consequently make better sales. Retailers have long since found that High Point furniture sells. It has both the quality and the price which make it go. Hence it is not a matter for surprise that High Point factories are kept busy with orders.



Residence of Dr. Dred Peacock

While the furniture industry is large we would not leave the impression that there are not other great interests here. In a manner the manufacturing interests of the town are diversified. In the wood-working business alone almost every line of goods is made and many of the factories make a specialty of one line. Among other articles manufactured in High Point are overalls, hosiery, silk, glass, tobacco, pants, wheels, electric cars, paints, engines, iron piping, bed springs, iron beds, roller flour, buggies, show cases, and numerous other goods which find a ready sale. In time High Point bids fair to have more diversified manufacturing plants than any other Southern city. The town already leads largely in furniture and other wood-working plants.

Those who come South to engage in the manufacturing business first ask about the labor problem. There is no problem here. Labor as a rule receives a just return for services rendered and as a rule it may be said that there is no unrest or uneasy feeling among either the employer or employee. The aggregate amount of wages received by an operative is not so large as in Michigan, but the net profit that accrues to the laborer is equally as much if not more. In the colder



Passenger Station, Southern Railway

climate the difference in wages goes for heavier and warmer clothing, coal bills, rents and other things not required in a warmer climate. In Michigan the workman burns coal seven to nine months in the year, the clothing for his children is more expensive and other expenses in proportion. It has been demonstrated and admitted by a special committee of manufacturers from Grand Rapids, who spent several weeks in this section getting statistics on labor, that the workman in High Point who was receiving \$1.75 a day for his labor was as well paid as the artisan in Michigan who was receiving \$2.75 a day.

There has been very little outside interference with labor. This in a measure would destroy to a large degree that condition which at present operates so successfully for the mutual advantage of manufacturer and employee. Where such interference is permitted by either party trouble follows. Contrasted with the position and conditions of the workingmen under other conditions, the workingmen of High Point have everything in their favor. With the latter is a growing prosperity and an ever opening opportunity that the workingmen

under the control of others in the cities have not. This mutual co-operation has done much to advance the town. There is a condition among the workingmen of High Point seldom found in any other community. Many of the operatives in the factories own their



Dr. J. T. Burrus



Dr. G. F. Duncan

homes. The way was provided through local building and loan associations and every man is encouraged to buy a home and pay for it through one of the numerous associations which are kept up in the



Dr. D. A. Stanton



Dr. C. S. Grayson

community. This is done by monthly payments and it costs very little more than the house would rent for. Every seven years a large number of working men become the owners of homes as it takes only 82 months for one of these associations to pay out. It has been said

that a larger per cent of working men in High Point own their homes than in any community in the South. It has all come about by the co-operation of the employer and employe, referred to above.

We have given a few of the reasons for growth held by the manufacturers and most of the workingmen of the town. As it now appears, High Point is solving, or has solved a great problem in its own way, and there is no reason to believe that the old era of prosperity both for employer and employed shall pass away. The common interest of both and the unusual conditions which exists here, must forever forbid any complications which would be mutually destructive.

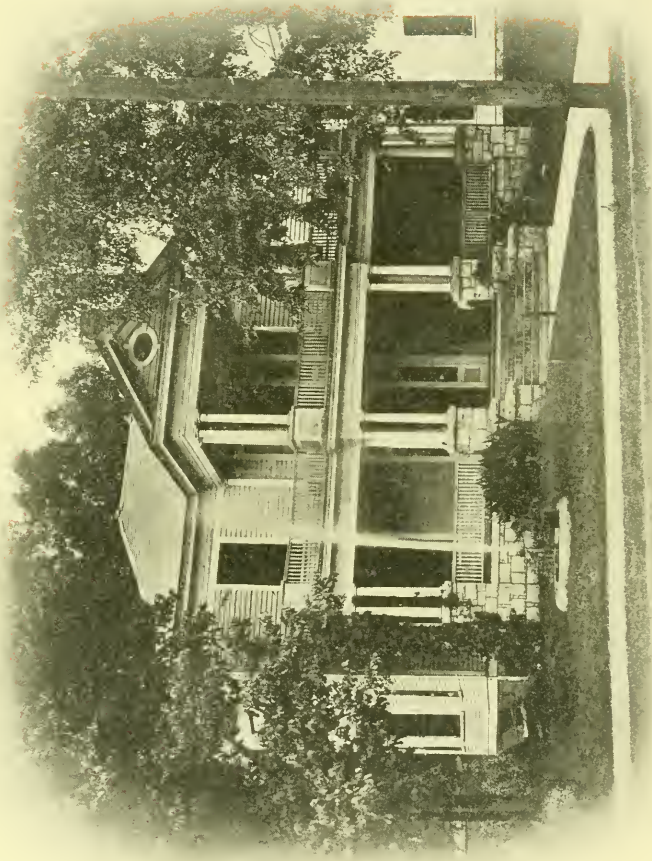
We should say a word about the merchants of High Point. Within the last few years many fine stores have been added to the already long list. With the growth of the town the necessity has been met for keeping as fine a stock of goods as may be found in any town of



Residence of O. N. Richardson

its size in the State. To-day the purchaser of almost any line can find what he wants in High Point. Whether dry goods, suits for men or women, shoes, hats, millinery, ladies' dress goods, heavy and fancy groceries, horse and cattle feed, hardware, drugs, carpets, chinaware, silverware and what not, all may be had of first quality either at wholesale or retail. The men and women who conduct these stores are of well-established reputation and business integrity. And we may add to this that possibly no town furnishes a number of men and women who are more ready to sell fine goods at small profits. Indeed, it is a fact not generally known that High Point merchants are not wholly confined to a local trade; but constantly ship goods out of town, some of them to far away points, their excellent bargains having become known to many who have visited the town. We confidently predict that so well known is High Point coming to be the mail-order business will, in the not distant future become a part of business sinews in its success.

During the past few years High Point has become a whole sale center. There are a number of wholesale merchants who give their



Residence of J. J. Farriss

exclusive time to the business and their trade extends over the greater part of Western North Carolina. Many of the wholesale houses have traveling salesmen. This line of business in High Point has increased very satisfactorily from year to year. Already there is one branch railroad that extends 70 miles into the interior.

It is a significant fact that the wholesale business in the South has increased at an astounding rate since 1900, and there is no reason why these large establishments should not be maintained. Up to a few months ago the discrimination in freight rates was a drawback, but an adjustment of this matter is now only a matter of a short time. High Point encourages wholesale houses.

An index to the enormous business done in High Point in the manufacturing business can be found by a reference to the railroad business done at this station. The amount of freight tonnage to and from High Point annually, is something enormous. The forests of



Residence of Dr. J. R. Reitzel

this and other States have been brought under tribute to supply the millions of feet of hard and soft lumber. It is not too low an estimate to say that the annual freight bill of High Point has gone beyond the one million dollar mark. Thousands of ears have been necessary to meet the demands of the factories to convey their output to every part of this country. Year after year the tonnage has increased. It is safe to say that within the last two years the increase in this particular has been over two thousand per cent. This may be taken as a fair indication of the steady commercial growth of the town within that time. The value of this fact to the town is inestimable. To handle a large traffic the Southern Railway Company employs at the station 25 clerks and assistants and operators, two yard engines to facilitate the solid car load shipments from the factories. During the busy season this force as large as it is, is compelled to work from 18 to 20 hours in order to keep the tracks clear.

We have stated that the business of High Point is worth a million dollars a year to the railroad. This is a conservative estimate. The receipts in cash are from \$2,000 to \$3,000 a day, but the greater amount of revenue goes to the road from the heavy shipments origi-

nating here and which is collected at the destination. The passenger service here is quite heavy and in 1907 the Southern Railway Company completed a handsome passenger station, a cut of which is produced in this book. It might be well to note in this connection that the Southern Railway has given every factory in High Point a side



John W. Clinard



A. B. Horney

track where it was possible to do so. This is an unusual situation and an advantage which has come only to towns in Piedmont North Carolina. The interests of the Southern Railway Company at High Point are in the hands of Mr. L. H. Schaub, who is one of the most competent railroad men in the South and an officer who is well liked



C. J. Field



W. G. Shipman

by the citizens and the company by whom he is employed.

As may be seen by reference to other pages of this book High Point has admirable banking facilities. It has now one National bank, three savings and trust companies and one State bank. Their growth has been commensurate with the growth of the town. They

have contributed and still contribute as greatly toward the enlargement and progress of the city as any other one agency within its business circle. They are all regarded as safe institutions, having as officials and stockholders many of the leading capitalists of the community. The officials are known for their accommodating spirit. Any enterprise which has promise meets their full approval and hearty support.

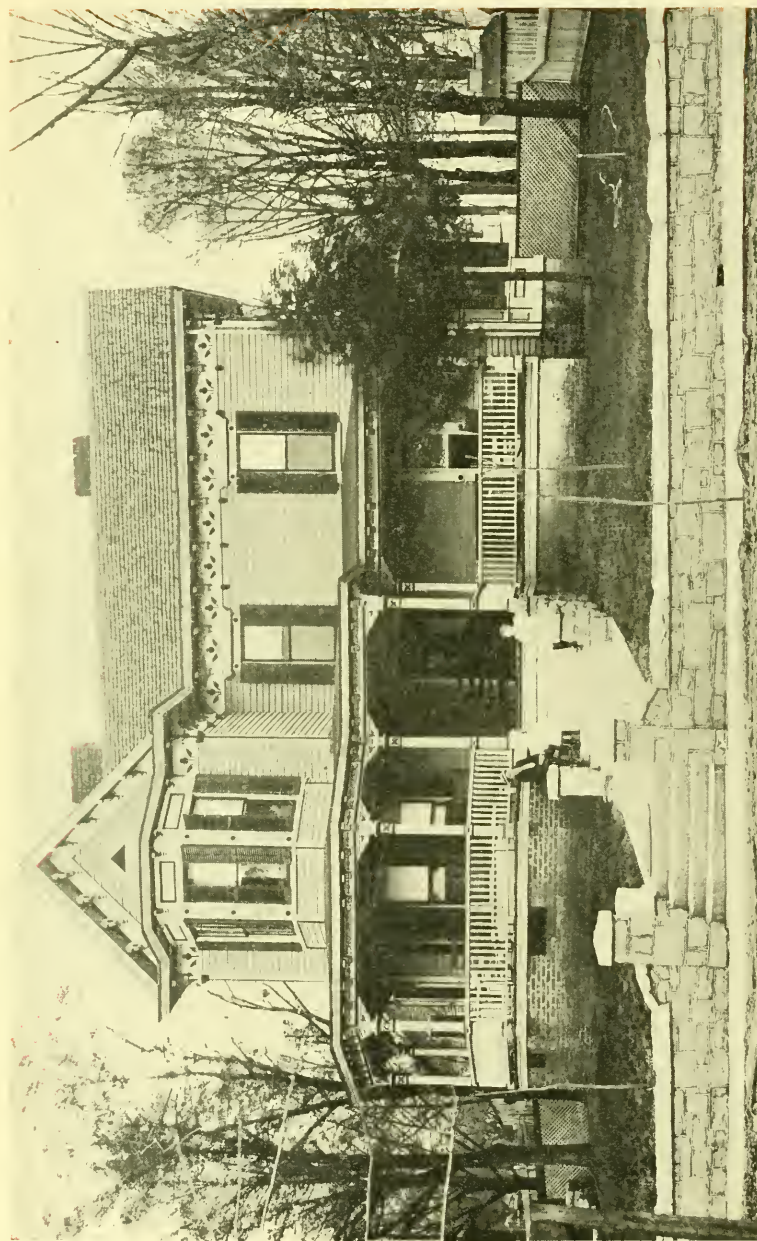
While many large towns are discussing the feasibility of municipal ownership, the city of High Point has long ago settled that question in reference to its water and electric lights. The city is well lighted at moderate cost. The power is furnished by the large power plant of the N. C. Public Service Co. and the Southern Power Co., but



Wachovia Loan & Trust Company

the city is owner of the dynamos and has a superintendent in charge of the work.

High Point has many private wells, which furnish drinking water as cold as that from mountain springs. While these have not been discarded altogether the city furnishes pure spring water from a reservoir five miles away. This reservoir is located within ten acres of land, well protected from any sort of contamination. A stone dam strongly built and fitted with let-offs and other purifying apparatus, gives an abundant supply of the purest soft water. Steam pumps, located at the reservoir keep the picturesque tank, (which is 175 feet high, on steel piers, on the highest point within the city limits) filled with 150,000 gallons of water and the 10 miles of water mains hold 500,000 gallons more. This gives an abundant supply.



Residence of A. Sherrod

and, as it yields a pressure of 60 pounds to the inch, capable of being reinforced by powerful steam pumps, it is considered an adequate protection in case of fire. Many fire stations, located at convenient portions of the city, has the effect of cheapening insurance rates. These latter will become more and more reasonable after certain contemplated improvements in the factory district are carried into effect. Municipal ownership of the water plant makes the price of water for the citizens as low as can be found in any town in the State and far



Asa Mendenhall Farm

lower than is had in most towns. This is an item not to be despised, it contributes not only to safety, but to beautifying the town, and makes the creation of beautiful lawns and flower gardens a possibility of which the citizens have not been slow to take advantage with the aid given by the Civic League.

Municipal ownership of water and electric light and sewerage systems are facts which unite with the comparatively nominal cost of taxation. At present this rate is \$1.33 on the \$100 property valu-



Country Residence of W. L. Kivett

ation, including school tax. Such a condition of things, existing in an up-to-date modern town in every particular, is not short of marvelous. The attention of home seekers and investors naturally and speedily turns to such a thriving place where one may hold real estate and carry on business, without the feeling that he is being taxed to death. It also throws a side light on the high moral standing of the city government, where such a thing as graft has never been known.

High Point values its law against open saloons. This principle, incorporated years ago, in its charter, has wrought much for the

people and the city. Money that would have been spent in saloons has been invested in factories or put into homes, with the assistance of the prosperous building and loan associations.

The rate of taxation for schools is only 33-1-3 cents on the \$100 and the poll tax is \$1.00.



Robt. R. Ragan



Capt. A. M. Rankin

All other taxes for the city is \$1.00 on the \$100 valuation and \$2.00 on the poll.

This rate of taxation furnishes sufficient revenue for the current expenses of the city and the interest on the bonded indebtedness.



Lee A. Briles



E. R. Carr

The total rate of taxation for the city is \$1-33 1-3 on the \$100 valuation. The assessed value of taxable property in the city of High Point for the year 1907 was \$3,349,718.00. The estimated actual value of property in the city is \$7,000,000.00. The school property of the city which includes two very handsome school buildings and spacious lots is valued at \$65,000.

The city water works and electric light plants are valued at \$150,000.

There are four well equipped volunteer fire companies with apparatus valued at \$15,000. It is a matter of general comment that High Point is better equipped in public improvements and schools than any town of 12,000 population in the South. Notwithstanding the fact that High Point has accomplished much, the work has only begun. Only recently \$60,000 was appropriated for more improvements on the streets. The city has already 12 miles of granolithic sidewalks, all alike which adds much to the beauty of the city. The streets in the business centre are made of bitulithic and are admired



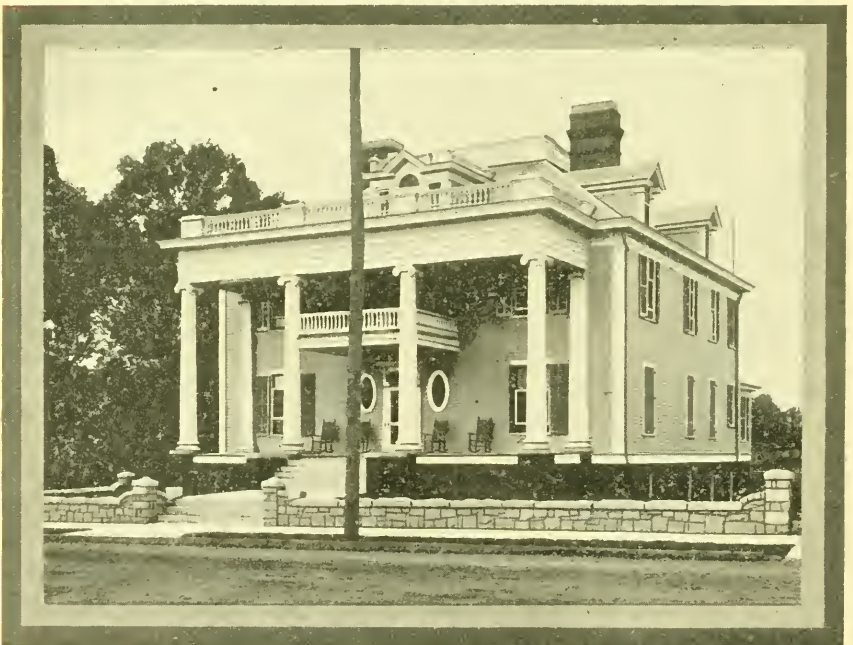
Residence of J. M. Harrill

by every stranger as well as the home people. There are other streets well laid with macadam and this work is being extended every year.

While High Point has been busy with internal affairs much time has been devoted to encourage others to become citizens of the town. So much impressed are the citizens that the community offers special advantages to people who desire to settle in this section of the country or change their location that they feel it a duty to emphasize the advantages of High Point. This work is being done all the time. A few years ago the Manufacturers' Club was organized here and it has been instrumental in many ways in bringing into notice the advantages of the city and has come in touch with influences on the outside which have proven very beneficial to the community. It numbers among its membership some of the most prominent manufacturers,



Residence of W. J. Armfield



Residence of E. A. Bencini

bankers and other business men in the city, who take an interest in its affairs. The value of such an organization to a community cannot be estimated.

High Point has two excellent graded school buildings. The oldest and largest of these is located at the corner of East Greene and South Main Streets. It is built of brick and stone and is valued at \$40,000. The auditorium is capable of seating about 12,000 people.

This building is well heated by hot air. It is furnished through-



Residence of C. M. Hauser

out with the best of school furniture, maps, etc., and its blackboards are of the best slate. In addition to the usual school furniture, much attention has been paid to the decoration of the walls of the halls and recitation rooms with the portraits of distinguished and useful men. This is done with the belief that children are greatly assisted by such information.

Another fine building for graded school purposes was built in 1905. This is located North of the railroad on Elm street, from



Suburban Home of W. L. Horney

which it derives its name. It is built of brick and has a slate roof. One of the features of the building is that it is thoroughly well-lighted and well-heated. Hot air is also used in this building, as in the Main street school. The value of this new property is placed at \$25,000.

The High Point graded schools have a faculty of 20 expert teachers. These are recognized as occupying a high and useful place



One of High Point's Business Street



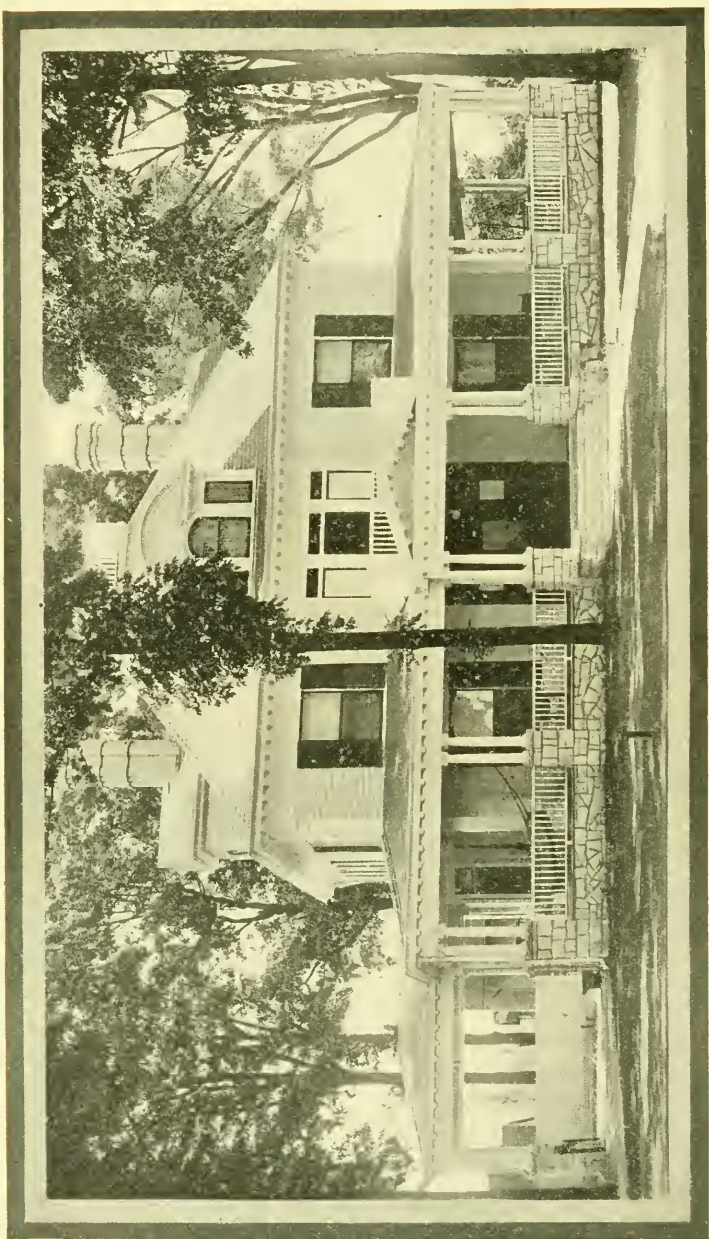
A Day's Sport, Near High Point

in the community, and are received into the social life of the city with great cordiality. The curricula of the two schools include ten grades.

The present board is constituted as follows: J. Elwood Cox, chairman; W. J. McAnally, A. E. Tate, treasurer; L. C. Sinclair, secretary; A. E. Alexander, W. H. Ragan, S. L. Davis, Dr. J. R. Reitzel, A. B. Horney, J. J. Farriss, J. W. Harris and O. N. Richardson.



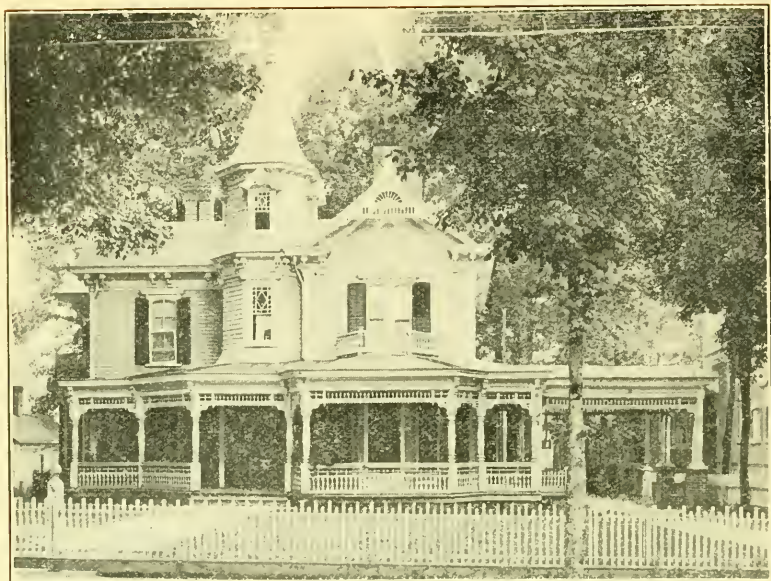
Original Growth of Pines



Residence of J. W. Harris



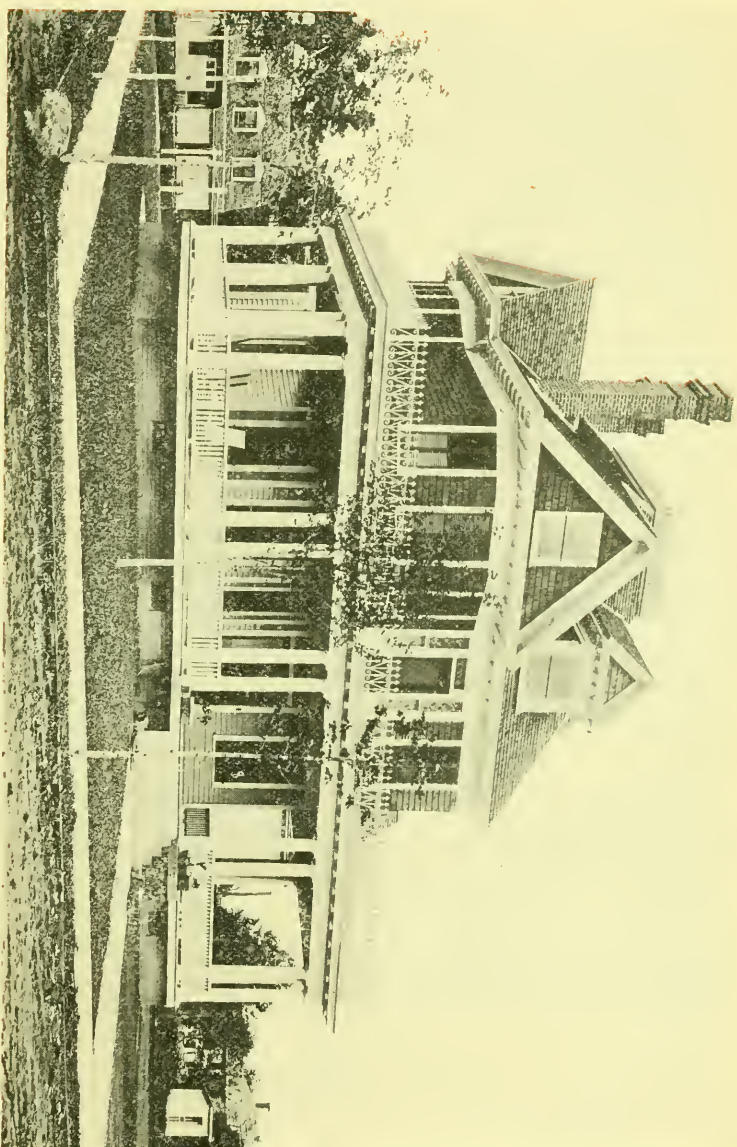
Lutheran Church



Residence of Mrs. John A. Lindsay



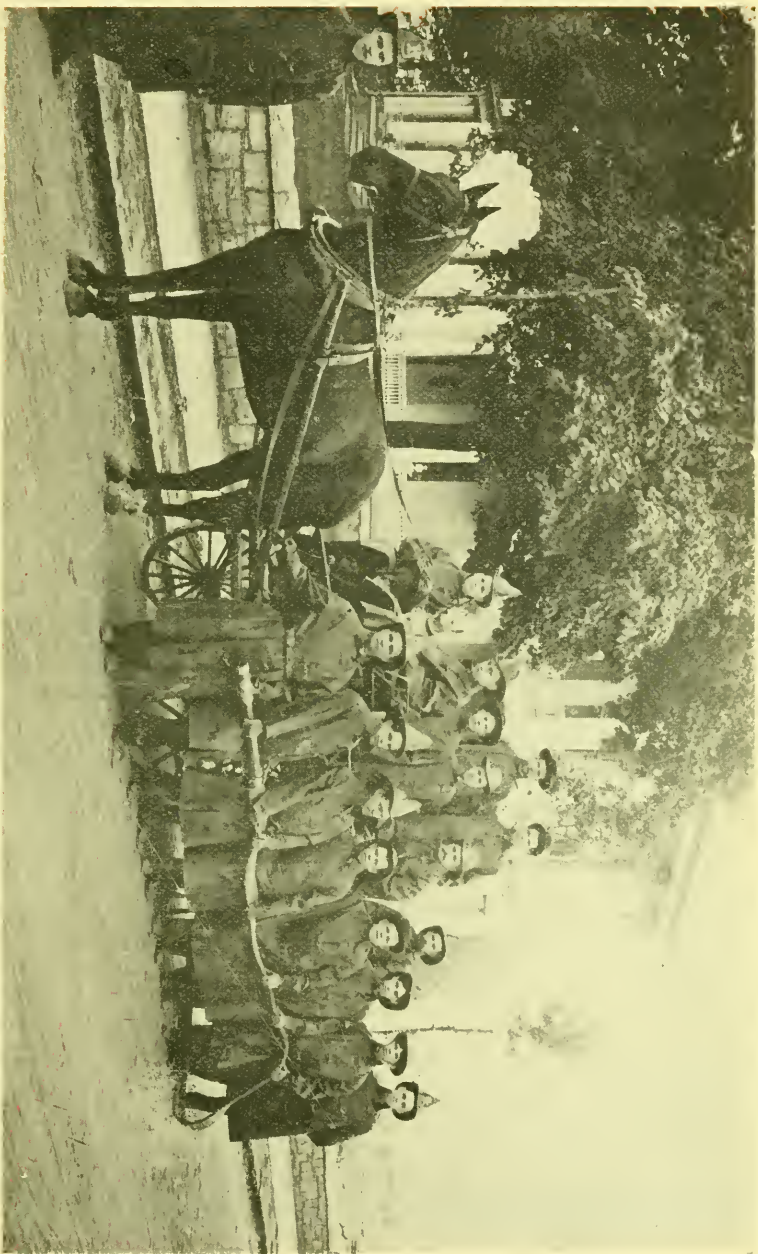
Residence of J. W. Sechrest



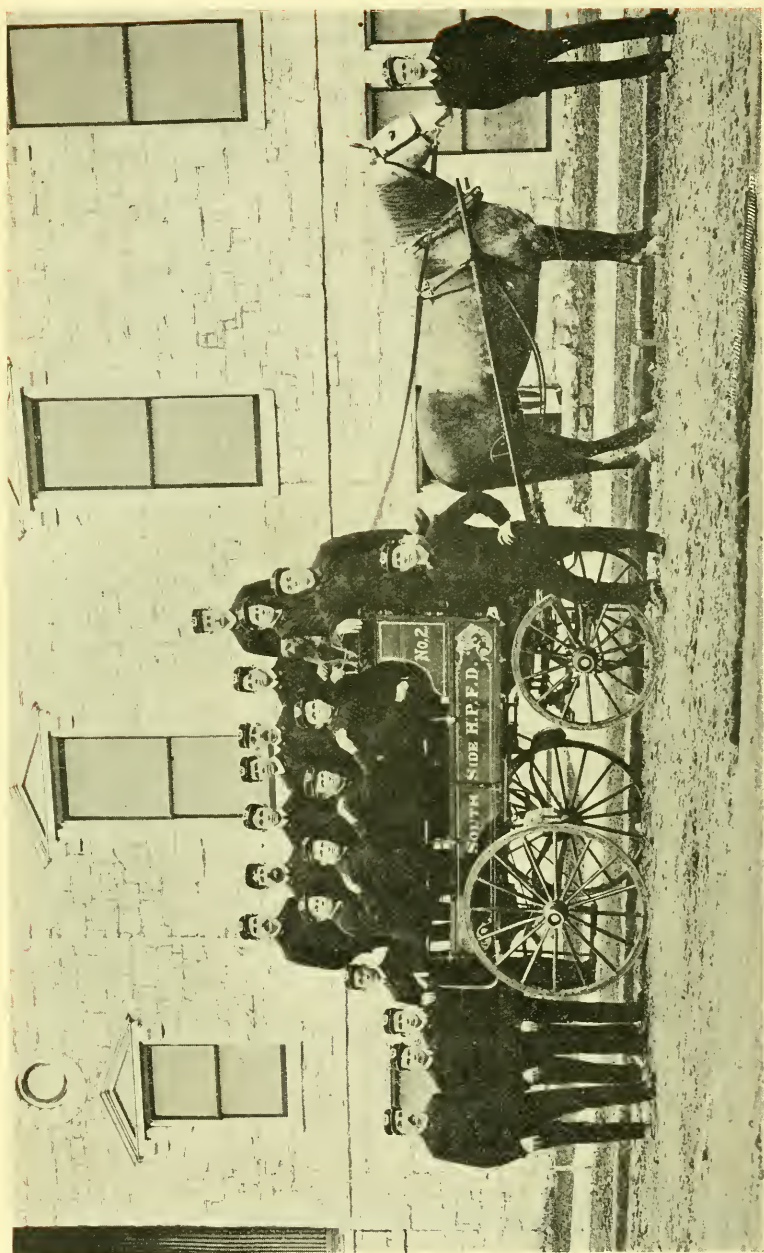
Residence of Ferd. Ecker



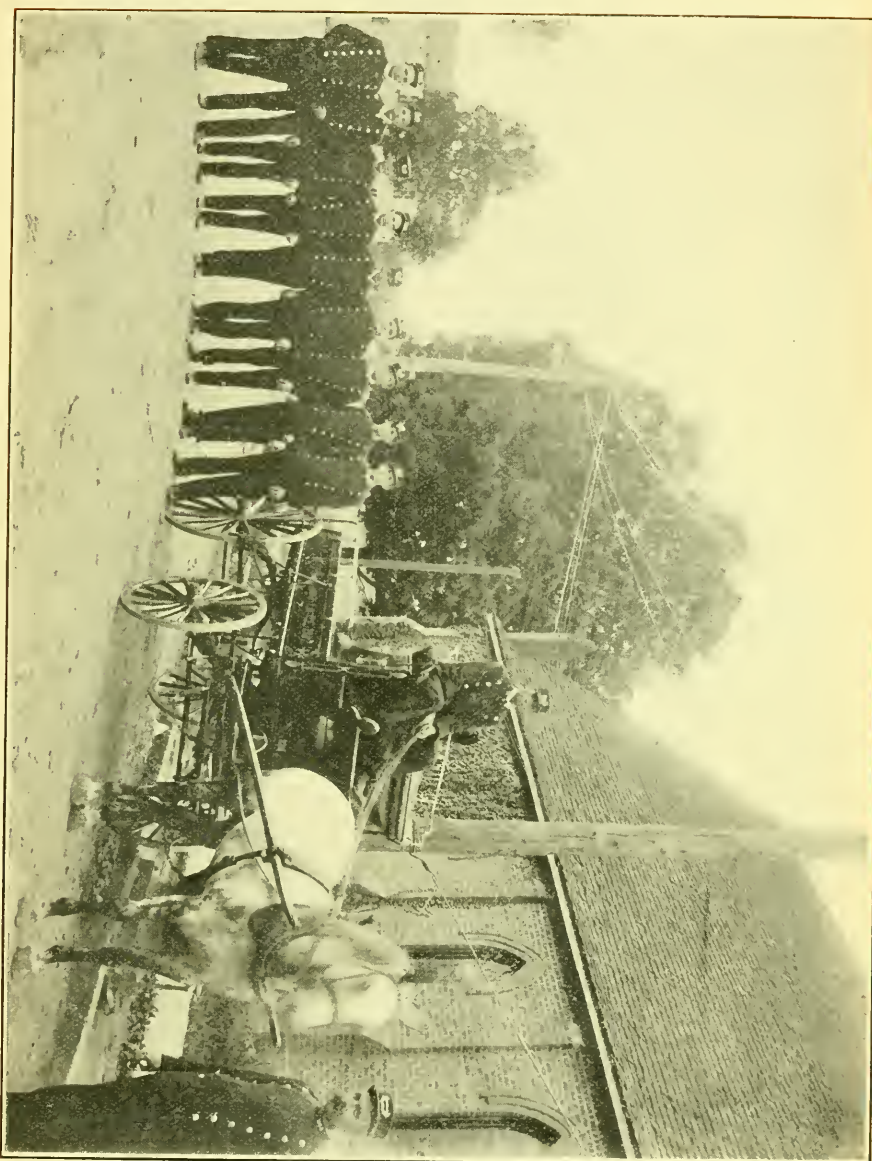
Residence of J. H. Adams



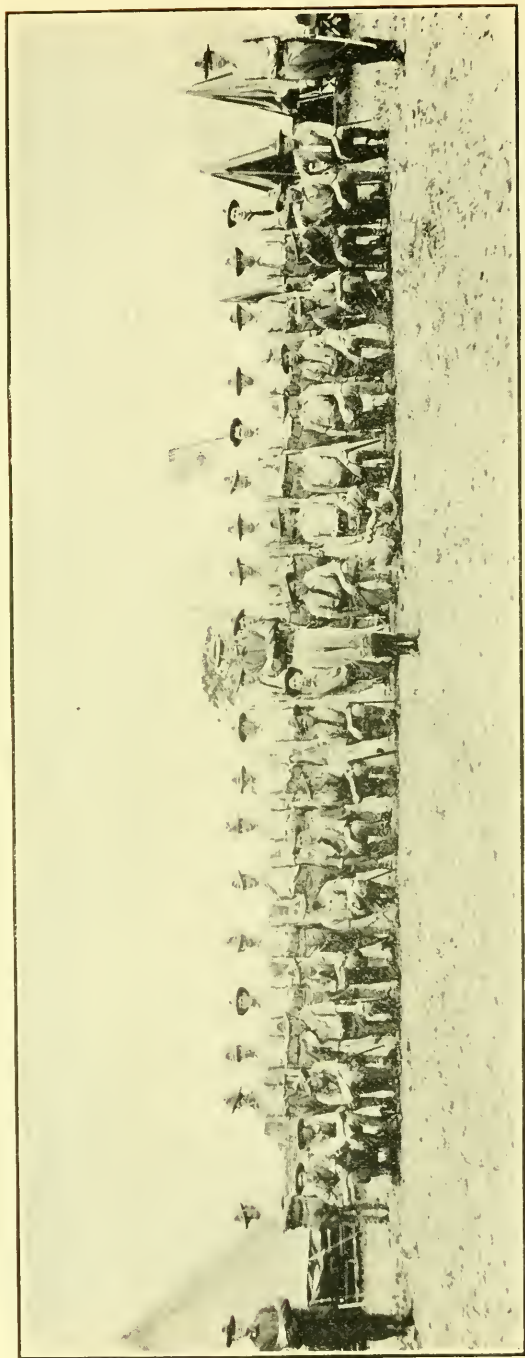
North Side Hose Company, No. 1



South Side Hose Company No. 2



West End Hose Company No. 3

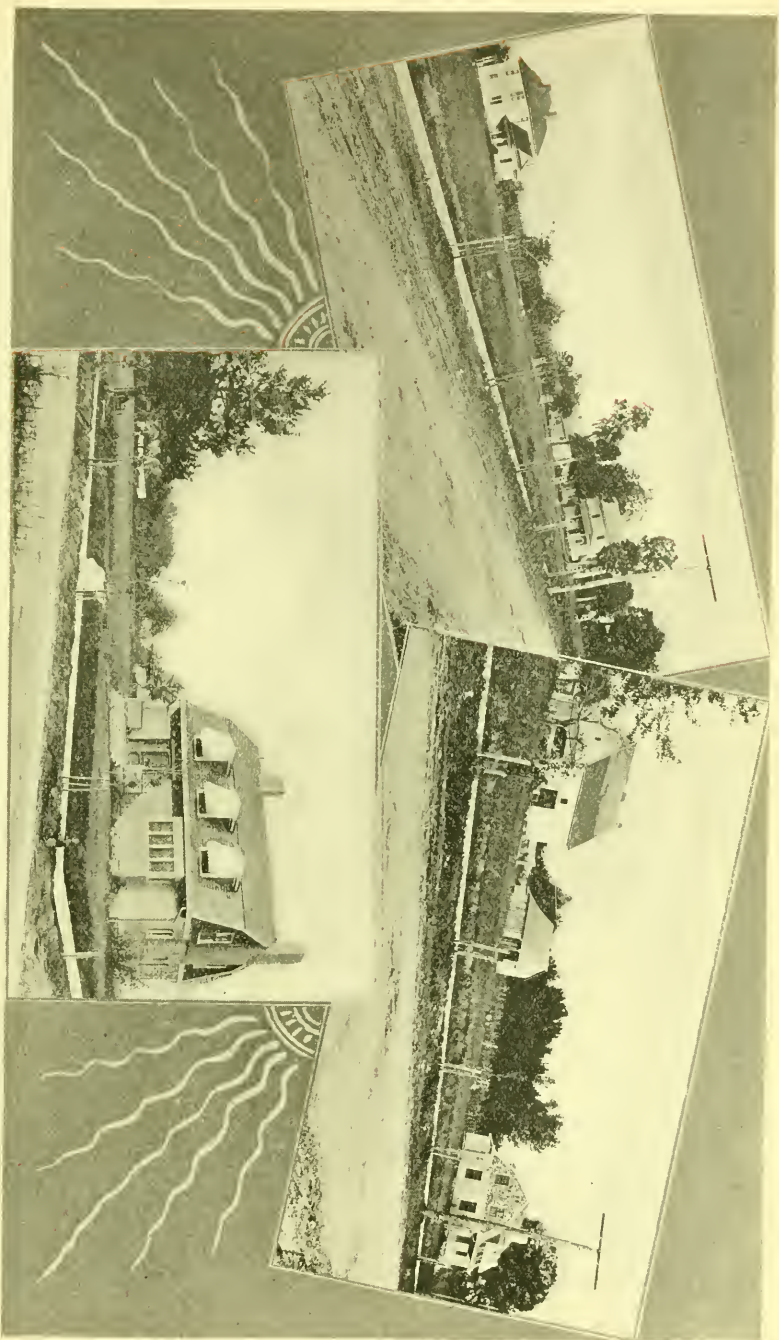


Company "M" High Point Rifles, at Camp Glenn, Morehead City

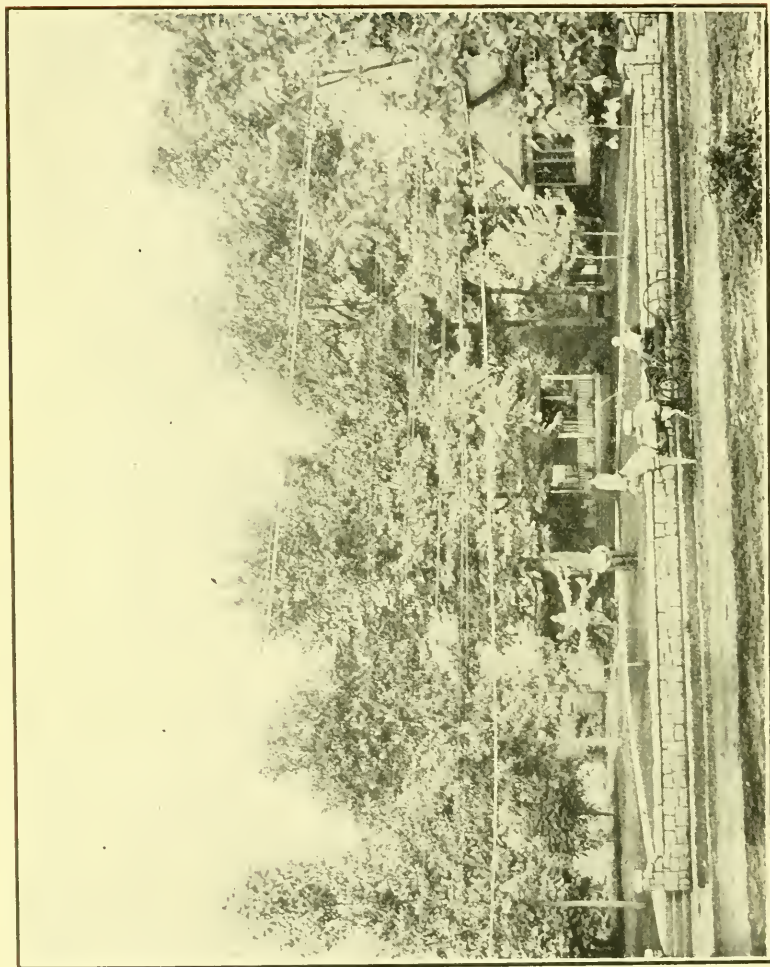
First Lieutenant R. V. Ladd

Captain E. P. Carpenter

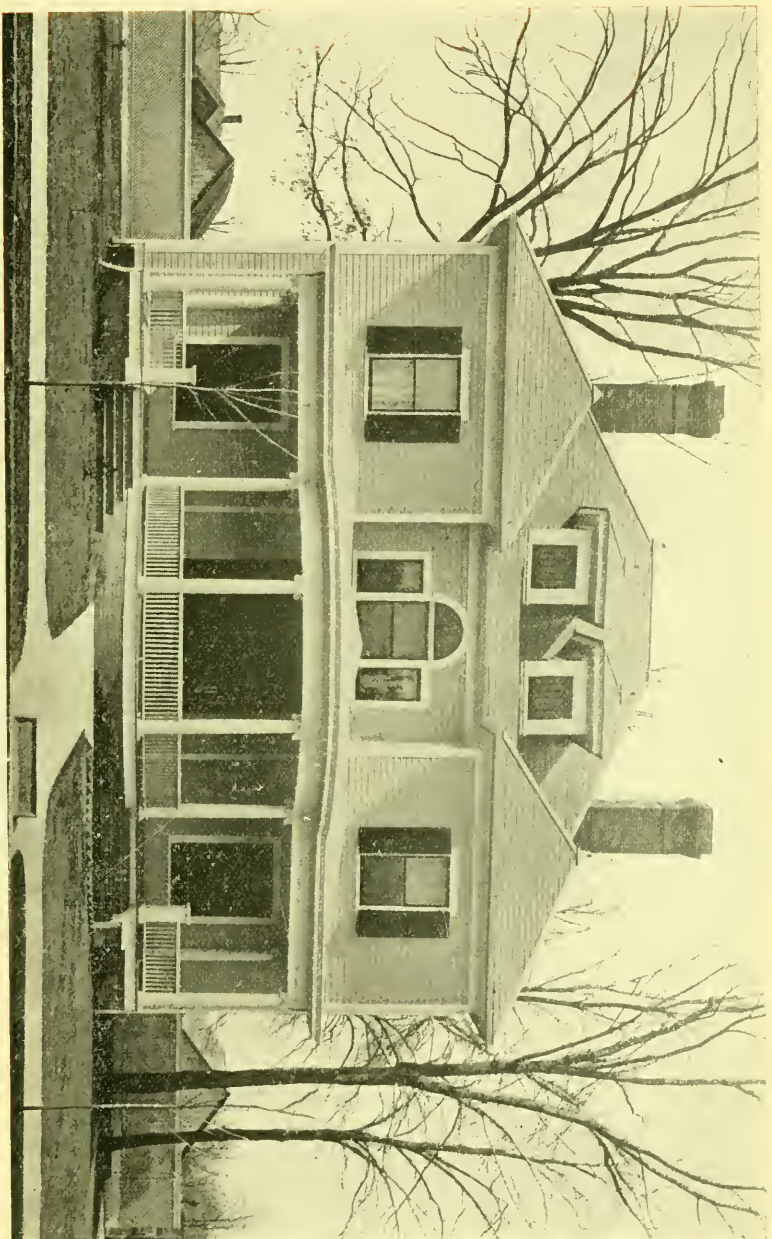
Second Lieutenant T. B. Wright



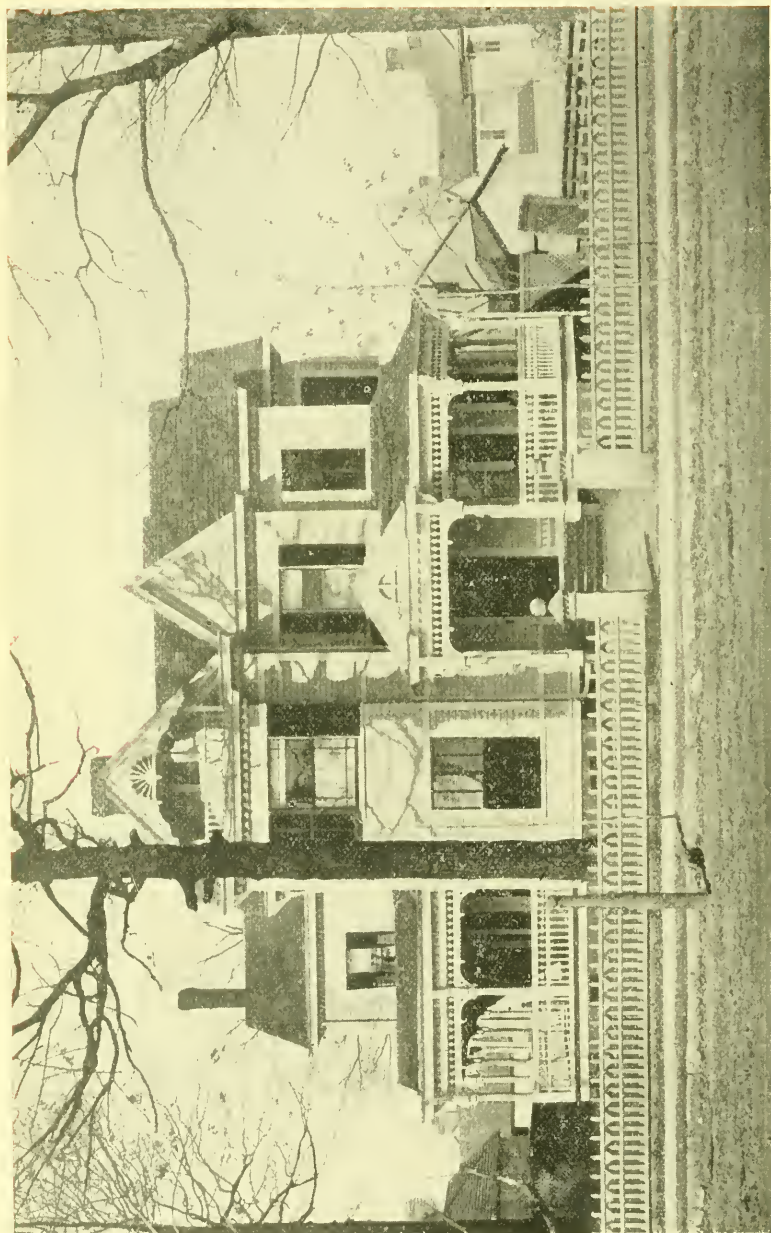
Residence of T. J. Gold, Attorney at Law
Views on the Johnson Property, North Main Street



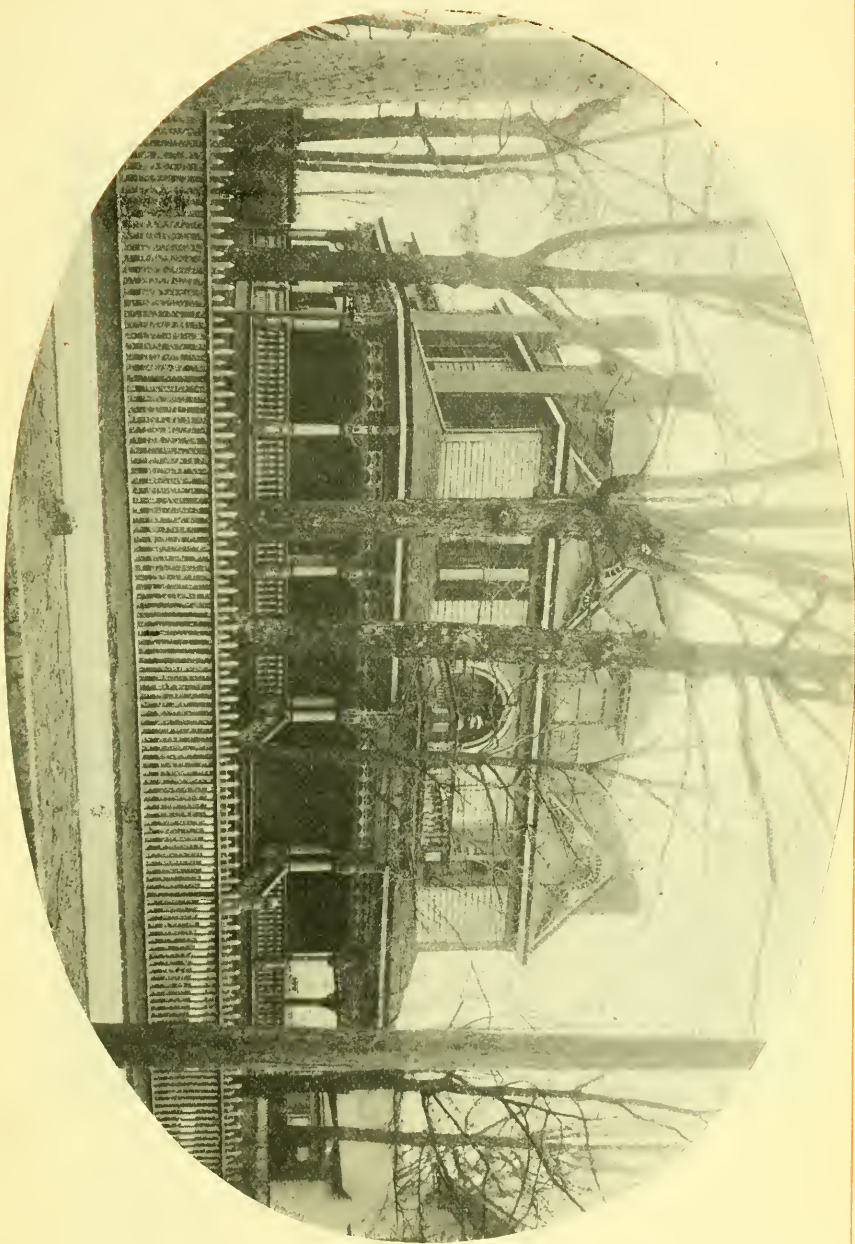
Residence of J. D. Mann



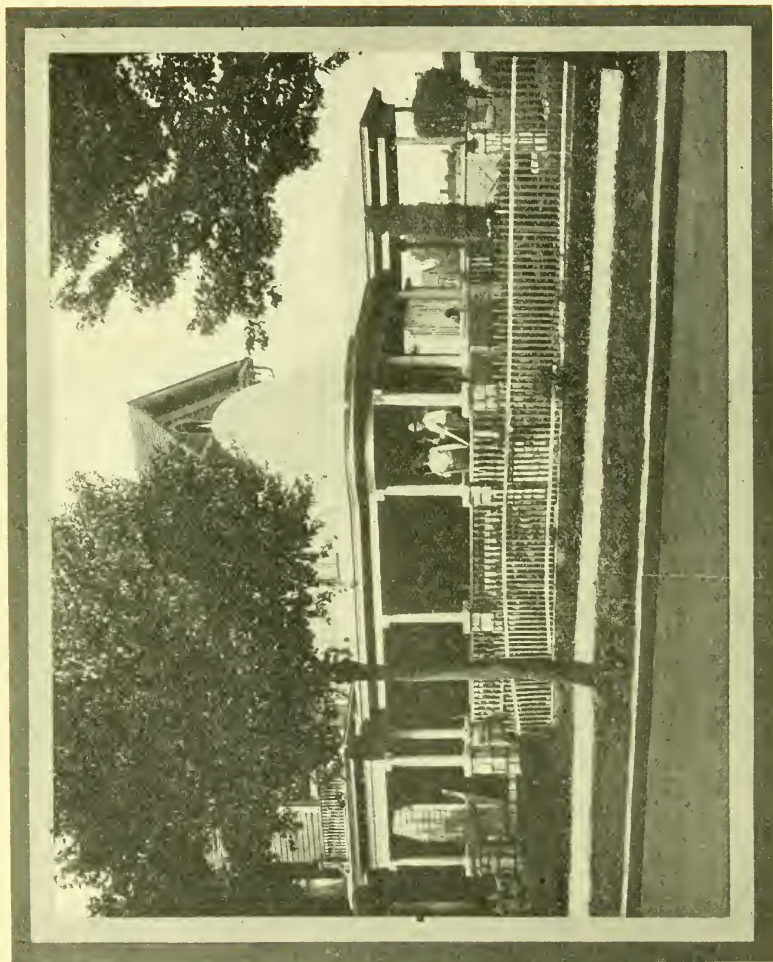
Residence of Chas. Ragan



Residence of Col. Wescott Roberson



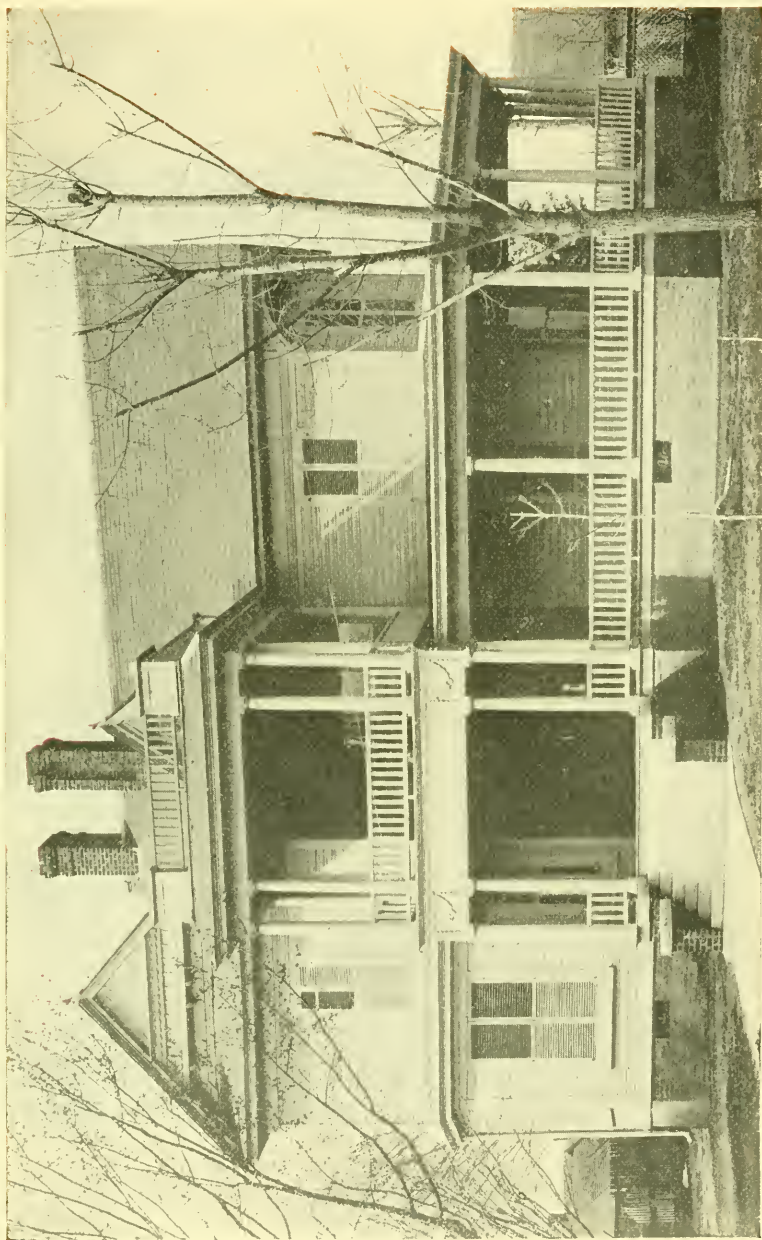
Residence of J. Ed. Kirkman



Residence of Geo. T. Penny



Residence of J. Harper Johnson



Residence of Geo. A. Matton

High Point's Industries

THE TATE FURNITURE COMPANY.

For nearly 20 years the Tate Furniture Company has been doing business in High Point. Mr. John H. Tate president of the company, was one of the organizers of the furniture business here. He, however, soon left the original company and with his brother Mr. A. E. Tate and others, formed in 1890, the present company. The business beginning from the first with a splendid equipment, has from year to year, enlarged and perfected its plant. Under the vigorous management of these young pioneer furniture manufacturers, it grew almost phenomenally. Its first buyers were in the South, and before many years the name of the Tate Company was known far and wide throughout this growing section of our



John H. Tate

country. In this field it still has a large number of buyers, but is by no means confined to it.

The Tate Furniture Company is one of the largest and best industries of High Point. Its line of manufacture—medium grades of Chamber-suits, Chiffoniers, Beds and Dressers, besides certain specialties—have become well known as among the most reliable goods at the most reliable prices to be found anywhere in the manufacturing world. It could not be otherwise with the man who controls the plant as its secretary and treasurer, Mr. A. E. Tate. The quality of the goods a factory produces is always a reflection of the character of the manufacturer. Mr. Tate is a man that can be counted on to do well whatever he undertakes, whether it be a task of a private citizen, a public executive or a manufacturer. His word is as good as his bond and he always does for his customers not only what he promises but a little more. From his early youth he has been identified with the business interests of High Point, and as a business man is never so well known as in his own town, his irreproachable private character

and business qualities among the people among whom he has spent his life are Mr. Tate's glory and crown.

As indicative of the high esteem in which Mr. Tate is held by the people of the city, it may be said that he has been frequently selected as Alderman and for years has been a most efficient member of the School Board. To his wise counsel and vigorous attention to the interests of his town are due to some extent the splendid improvements of the last ten years. By general consent he is given the credit of the procuration of the new charter of the city for which it is expecting so much in the matter of its future prosperity. And not only has he served well in the administration of public office, but has always shown himself a man of advanced public spirit, laboring night and day, in season and out of season, for every interest or new enterprise which in his judgment he regards as conducive to the upbuilding of the city and the betterment of its people. This large public spirit could not fail in attracting the attention of wide awake men elsewhere. He is fre-



A. E. Tate

quently in receipt of letters from such men seeking information concerning our city and its manufacturing interests, and these solicitations and inquiries always receive his attention..

Several years ago Mr. Tate was appointed by the Governor of the State as one of the Board of Control of the large charity institution at Morganton, known as the State Hospital, and, as was to have been expected, his associates on the board as well as the Governor of the State have expressed their appreciation of his qualities of mind and heart which have equally helped in one of the best, if not the best administrations this great institution has had.

Considering the fact that Mr. Tate is assiduous and untiring in his devotion to the interest of the large furniture factory under his control, the demand made upon him by his public spirit and public service makes him one of the busiest of men. Yet with all he is never any more hasty and noisy in his actions than in his judg-

ment. He belongs to that class of men who always do much and talk little, although thoroughly capable of expressing himself well and to the point, whether in private conversation, in the public meetings, or as superintendent of the Sunday-school. In fine, the secretary and treasurer of the Tate Furniture Company is a man of telling activity, sound judgment and large efficiency in whatever sphere or enterprise he consents to serve. Consequently it is not a matter of surprise that success in business has accompanied him from the beginning.



THE DALTON FURNITURE COMPANY.

One of the best managed factories in High Point is that of the Dalton Furniture Co., presided over by Mr. R. B. Terry, a young man who has demonstrated his ability along this line to that extent that the plant is counted one of the most successful in the community. Mr. Terry is secretary and treasurer and manager.

The Dalton Furniture Company was named for its popular president, Mr. R. F. Dalton. Of Mr. Dalton we have given our



R. B. Terry

estimate, in an account of the immense manufacturing business known as the Snow Lumber Company. Suffice it to say here that since the Dalton company came into his hands, it has felt the force of his wonderful personality most decidedly, being ably assisted by Dr. W. G. Bradshaw in his councils.

The officers of the company are R. F. Dalton, president; R. B. Terry, secretary and treasurer. Mr. Terry came to High Point

several years ago from Richmond county. As secretary and treasurer for the Piedmont Table Company, he showed excellent business capacity. It was a matter of course for the Dalton Company to engage him as its secretary and treasurer. His subsequent energetic and safe conduct of the business shows that he is the right man in the right place. He is regarded as one of the coming business men of the place. Mr. Terry is doing much for the company, carrying along its affairs successfully. He is one of the best equipped young men in the State and is popular with all.

The special line manufactured by the Dalton Furniture Co., are tables in many styles and grades. Up to June 1909 the company manufactured for the U. S. Government a Special Post Office desk, but this contract was given up in order to increase the line of tables.

These lines have gained an enviable reputation for excellence of finish and beauty of design. The success of these goods on the market is already assured.



Street Scene

KEARNS FURNITURE COMPANY.

The Kearns Furniture Company is one of the largest and best plants in High Point. Its management is principally under the care of Mr. O. E. Kearns, the able secretary and treasurer, assisted by Mr. G. H. Kearns, the superintendent. The Kearns Furniture Company was organized in 1904. Mr. O. E. Kearns was the manager of and a large stockholder in the High Point Mantel and Table Company when the company bought the large plant of the American Lumber Company and merged the two plants under the name of Kearns Furniture Company with an increased capital stock to a point near \$100,000. Mr. Kearns had built up a large trade in furniture before enlarging the business and was well versed in the manufacture of goods as any man in the State. The large volume of business only gave him a better opportunity and a larger field to demonstrate his ability. The success with which the company has met has proven that no mistake was made in following the Messrs. Kearns and their advice. This company makes medium grade suits, odd dressers, chiffo-

niers, safes and tables, and their customers throughout the furniture buying world rate the goods among the best on the market. The office work is in charge of Mr. O. E. Kearns, while the superintendency devolves upon Mr. G. H. Kearns. They make a strong team as the success of the business has largely demonstrated. This plant employs about 175 hands.

Mr. O. E. Kearns, the head of the factory is considered one of the best equipped business men in the city. He has never



O. E. Kearns

undertaken any business proposition that he did not carry through successfully. This is accounted for in a measure by his unusually quick perception in business matters, fine executive ability and strict attention to business. The biggest effort of his career is crowned with the marked success of the Kearns Furniture Company, which he has brought from a small plant to one of the largest and most successful in the community.

Mr. O. E. Kearns is at the head of one of the largest banks in the city, being president N. C. Savings Bank & Trust Co., the owner of the handsome 6-story office building in the city. As president of this institution he is counted among its best and safest advisers. He is well posted in financial matters, of sound judgment and makes a valuable counsellor for the bank.

Mr. Kearns has recently completed a beautiful colonial residence, one of the handsomest in the county, a cut of which appears in this book.

Mr. G. H. Kearns, the superintendent of the plant is a well equipped business man and has contributed much to the success of the plant. Like his brother, he is attentive to his duties and has a way of bringing about results. He is a fine manager of labor and has the tact of gaining and keeping their good will and respect. He is not only interested in the Kearns plant, but has stock in other enterprises and is a large property owner. He has served acceptably on the Board of Aldermen, and as Chairman of the committee on fire department, did some good work in that direction. It was during his administration that the first "home" for the firemen was built.

ALMA FURNITURE COMPANY.

The Alma Furniture Company is one of the best. For a score of years it has been putting a line of goods on the market which has held its own for all these years and made thousands of new friends. It was about the year 1890 that Mr. Jonathan P. Redding, after visiting many foreign lands, in some of which he conducted business, returned to his native State to settle permanently. He came to High Point and bought out the Barker factory which he turned into a manufactory of kitchen safes. In this venture he had great success.

In 1895 he organized the Alma Furniture Company. Its specialties are tables and safes. They manufacture the best article of the kind, at such prices that buyers, in large numbers, have been drawn to their warerooms and the mail orders are something tremendous. In fact hardly a buyer of furniture considers his visit at this manufacturing town as complete until he has seen the



J. P. Redding

display of tables and safes exposed to view at the Alma Company's rooms. The Alma has never had to close down even under the severest panic.

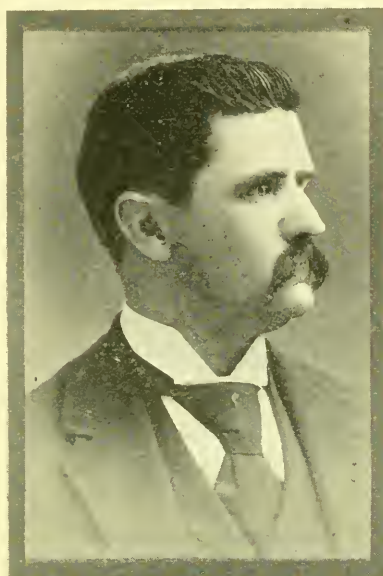
The Alma enjoys the distinction of being one of the best plants having as its secretary and treasurer and general manager a man who knows lumber as he knows the sun light and can size up a perfect piece of work with a glance. No article leaves the Alma factory until it has undergone his critical inspection. The workmanship and finish of the goods are of a high order of merit in every particular.

Jonathan P. Redding not only knows the manufacturing business but he is a business man in every sense of the word. Enterprise after enterprise, which has had his endorsement and financial support, has gone forward on the high tide of success which has characterized High Point ventures.

He was the first citizen of High Point to build an up-to-date city flat which is one of the most imposing buildings in the city.

Mr. Redding is a man of fine public spirit. Many times he has served acceptably and ably upon the board of aldermen of the city. He is also highly interested in religious and educational matters and is a liberal contributor. He is one of the prominent trustees of the Greensboro Female College. He is director in the Commercial Bank and connected with other leading enterprises.

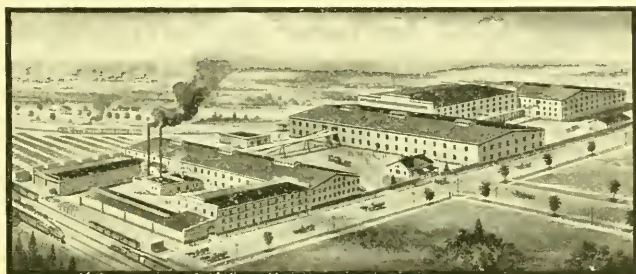
In 1908 Mr. J. H. Petty became part owner of this successful plant and is now its secretary and treasurer. Mr. Petty for a number of years followed the merchandise business successfully and is one of the State's best equipped business men. He has carried his methods into the Alma Furniture Company and if possible added greatly to the success of the business. For thoroughness in the details of business, Mr. Petty has few superiors while at the



J. H. Petty

same time he is endowed with good executive ability. With these qualifications it is not surprising that the Alma is increasing its business satisfactorily.

Mr. Petty is a member of a well known family in the state which has done much for its material progress. He and his brother the late W. C. Petty who built the Carthage railroad, were pioneers in the lumber business in which they were successful. He is a prominent member of the Baptist denomination and takes much interest in its affairs in the state.



JUDGE W. P. RAGAN.

One of the best things connected with the establishment of a Recorder's Court for High Point and vicinity was the selection of the man to fill the office. This honor was conferred on Mr. W. P. Ragan, a young attorney of High Point, who has made a success in the practice of law and along with it has established a reputation as an upright, broad minded citizen, who loves his fellow man and is just and fair to all. He has only filled the office a few months and yet the people of the community have already seen that their selection was a fortunate one for the community. Judge Ragan is that type of man that has the respect of all, one whom every man knows is honest and true.

Judge Ragan is the fourth son of Amos and Martha E. Ragan, and was born on the 5th day of April, 1868, two and one-half miles south of High Point, and was reared on a farm. He attended public schools at Archdale and Springfield a short distance from his home, until the year 1888, when he entered Guilford College and for two years was a student at this institution. After leaving Guilford College he then taught school at Bethany and Springfield.

In the year 1890 he became assistant postmaster at High Point, which position he held for about four years during Harrison's administration.

In the spring of 1894 he went to Alabama as a representative for the J. Van Lindley Nurserv Company, of Pomona, N. C.

In the fall of 1894 he entered the University of North Carolina, where he took a course preparatory to the study of law. In 1895 he was deputy clerk of the Superior court at Greensboro, N. C., and while acting in this capacity he studied law under Dick & Dillard.

In September 1896, he obtained license to practice law. In 1897 he formed a co-partnership with Major Charles M. Steadman, of Greensboro and practiced law in High Point and Greensboro until the year 1900, when this co-partnership was dissolved, since which time Mr. Ragan has continued his practice alone, both in High Point and Greensboro.

On March the 2nd, 1905 he was married to Miss Elizabeth Gurley, of Windsor, North Carolina.

Mr. Ragan is the owner of one of the beautiful homes for which High Point is famous.

In politics he is a Republican and in religion a Quaker.

In 1902 he was nominated for the State Senate by the Guilford county Republican convention, and while defeated, he led his ticket by about 500 votes. He has canvassed Guilford and adjoining counties for the interest of the Republican party in every campaign since 1894.



THE WELCH FURNITURE COMPANY.

One of the liveliest and most successful business concerns of High Point, is the Welch Furniture Company, named for that sterling and worthy man, Mr. J. J. Welch, one of the largest property owners and financially surefooted men in the community. The same qualities which made J. J. Welch a brave and notable soldier, namely, courage, calm judgment and a sure aim in the conflict, having contributed to his high standing as a manufacturer.

The Welch Furniture Company, which was organized in 1891, commenced from the first with a large and substantial advantage, in that it was contributed of men who had already made a name in the world of business. Mr. W. P. Pickett is its president, a man of large capital and many years experience in the financial arena.

As the planning and furnishing of large enterprises of this sort is dependent more upon the secretary and treasurer than

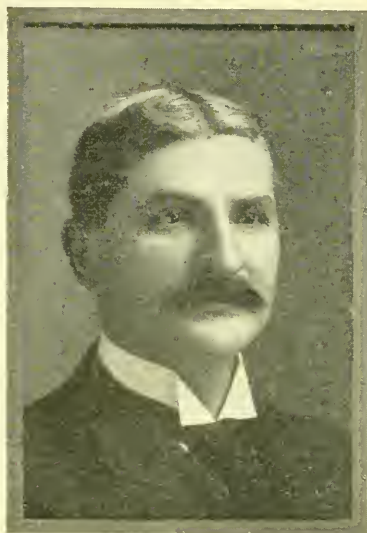


J. J. Welch

upon any other official, it is appropriate that we should especially speak of Mr. J. W. Harris, who occupies this important office in the Welch. Mr. Harris is yet a young man, but even before he entered the manufacturing world was known far and wide as a man of the keenest business insight. His business apprenticeship was made in the sphere of the traveling salesman, where he was known as affable, constant and pre-eminently successful. He always made himself essential to his house and was always welcomed by the trade. Had he decided to continue in this department of business life, he would have achieved much and made his fortune even there. But, like many successful men, he knew that if he could succeed for others he could do so for himself. His judgment in this was not at fault. It was one of those lucky events which gave to High Point a permanent citizen who, from his first entrance into the manufacturing arena, spelled his experience there with seven charmed letters which make up the great American word, "success". His management of the manufacturing and financial side of the Welch Company has been to

the best degree satisfactory to its stockholders. Besides his splendid business qualifications, Mr. Harris is a man of large public spirit, and is ever ready to lend a helping hand for the betterment of the body politic and the establishment of new enterprises which in his judgment will turn out to the advantage of the city. He is a director in the Commercial National Bank as well as stockholder in other important and successful business ventures.

He is vice-president of the High Point Savings & Trust Co., another successful financial institution, President of Parker Paper



J. W. Harris

& Twine Co., vice-president Ring Drug Company, director in High Point Perpetual Building & Loan Association. He was also one of the promoters of and is a large stockholder in the Marsh Furniture Company and is now its president. This is one of the most successful plants in the city.

Mr. Harris while a very busy man with his private affairs and the affairs of the institutions with which he is connected gives much time to public matters. He is a member of the Board of Governors of the Manufacturers club, a member of the school board and a member of the township executive committee of the Piedmont Good Roads Association recently organized.

The Welch Company manufactures a beautiful line of goods, consisting of chamber suits, odd dressers and folding beds. Its product is noted for its fine workmanship, careful assembling and excellent finish which appeal at once to the buyers.

THE CONTINENTAL FURNITURE COMPANY.

Mr. Fred N. Tate, who has entire control of this company has spent the most of his life in this community. He has occupied positions of trust here since he was a boy and has fulfilled them to that degree of excellence which is responsible for his present position in the business world and in the affairs of the city.

In returning to this city from Charlotte, N. C., whither he had gone as agent of the Southern Railway, Mr. Tate brought with him the names of a number of Charlotte capitalists, who desired to co-operate with him, forming another large factory for the manufacture of fine furniture.

The authorized capitalization of The Continental Furniture Co., is \$100,000. Mr. F. N. Tate is president, treasurer and general manager. It turns out fine grade chamber suits, sideboards, wardrobes and chiffoniers. The company employs a large force of skilled mechanics, who manufacture some beautiful creations in furniture.

The Continental has done a good business from the start. Now in its eighth year, its manager may look back upon its



F. N. Tate

record of success and forward upon its brilliant prospects, with gratification and pardonable pride.

Mr. Tate is a man greatly interested in every public enterprise of his city. His great desire is to see it the most beautiful, as it is the most progressive place in the State. He is a man of decided convictions, and an executive of the finest ability. Whether as member of the school board, member of the city council or president of the Manufacturers' Club, he worked unceasingly and with as great an enthusiasm and expenditure of personal energy as if he were working for his private interests. Whatever he does he does with his whole might. One is not surprised, therefore, at his success.

So universally was his ability and true worth recognized that he was elected Mayor of the city of High Point in May 1909 by the largest vote any candidate has ever received in this city. Since taking charge of the affairs of the office he has already inaugurated many improvements and hopes to carry out plans which will make High Point the best governed city in the South. He has with him to aid

in this work a city council composed of live business men all of whom have a like interest of the city at heart.

Mr. Tate stands not only for high civic efficiency, but is also a prominent member of the Methodist church.

He is president of the North Carolina Case Workers Association, which position he has held for two years. This organization stands for the upbuilding of the furniture manufacturing interests of the South and its membership comprises practically all of the more than one hundred factories in North Carolina.

Mr. Tate was only a few weeks ago elected president of the Piedmont Good Roads Association, an organization comprising the central counties of the state and formed for the purpose of vigorously pushing the work of building good roads throughout the state.



Birdseye View of City, Showing Water Tower

THE GLOBE-HOME FURNITURE COMPANY.

One of the largest furniture factories in the South is the Globe-Home Company. Its enterprise is in keeping up with the most up-to-date furniture, some of it very fine grade, and has brought it an enviable reputation and a large business. Its capitalization at present is \$175,000, while the men who own its stock are among the most substantial in the state. It has not hesitated to place its furniture alongside the best that is made culminating in business success and carrying strength with whatever it is associated. Mr. J Elwood Cox is president of the company. His rare and varied talents as a financier and manufacturer have contributed their share in originating and making permanent this really great manufacturing plant.

The secretary and treasurer of the company is Dr. W. G. Bradshaw. This gentleman, who has so ably conducted the affairs of the Globe-Home for many years, while first, last and all the time a typical successful business man, would make a success in



Dr. W. G. Bradshaw

any department of life toward which he might direct his energies. He was the first cashier of the Commercial National Bank and achieved distinction in that position. But his soul yearned for greater activity and he was appointed secretary and treasurer of the present company, in the consolidation of the Home and Globe in 1891. Since then, the responsibility of his important position has been woven into his life and his fine nature has responded to it in a manner which has been most gratifying to his associates. He makes it a point to keep in touch with the furniture world, not only in High Point, but in the whole country. Consequently, although crowded with much business in the factory whose interests he never ceases to push forward, it is a frequent thing to see him on his way to the great furniture centers of the world, to see what others are doing, and how they are doing it. Such aggressiveness has yielded rich returns to his company and that up-to-

date concern has not been slow to recognize it and put into practice the information he has gained.

We said that Dr. Bradshaw is a man of diversified talent. This is shown by the frequent calls upon his time at all meetings of public nature in his town, when a clear, succinct statement of the matter in hand is desired.

Dr. Bradshaw is among the leading public spirited men of the county and takes much interest in its affairs. He is now a member of the Board of County Commissioners.

Dr. Dred Peacock, who succeeded the lamented Dr. J. J. Cox as vice president of the Globe-Home, came to High Point with his reputation as a man of excellent business talent preceding him.

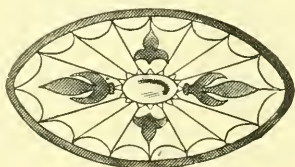


Dr. Dred Peacock

After graduating with honor from Trinity College, he took charge of Greensboro Female College. There he showed himself to be a competent executive of a large school and gained the confidence of the world of business. His residence in High Point is a great gain for the city in more ways than one. Prepared both by education and experience and possessed of large natural talent, he is well fitted both for the responsible position held by him and for counsel in educational and other matters of public moment.

The people of High Point recognizing his superior ability and fitness, elected him a member of the city council in May 1909 and he is now chairman of the finance committee of the council.

Dr. Peacock has bought a splendid estate here and is a fixture.



HIGH POINT FURNITURE COMPANY.

The High Point Furniture Company was the first company in High Point to begin the manufacture of furniture on a large scale. That was back in 1890. Mr. M. J. Wrenn, the present owner, was then the proprietor of the largest dry goods store in the city, a business, which he conducted for years with success. He afterwards employed his talent in the development of his large furniture plant. Some years ago, the old wooden building was destroyed by fire. Mr. Wrenn then at once rebuilt of brick. He has now one of the safest and largest structures in fact a mammoth concern, embracing three large buildings.

The High Point Furniture Company does a large business in all parts of the world. Under Mr. Wrenn's able management it



M. J. Wrenn

has established an enviable reputation for bed room suites, at moderate cost, well-made and well-finished. The factory has been continually enlarged in order to meet his growing trade.

Mr. Wrenn is owner and occupant of one of the handsomest homes in Piedmont North Carolina and has accumulated a snug fortune.

It is rarely the case that one has so early in life reached the largest decree of success which has already been achieved by this gentleman. His is one of the many phenomenal success of the town.

Mr. Wrenn served two terms as Mayor of the city.

THE EAGLE FURNITURE COMPANY.

The Eagle Furniture Company is one of the finest and best organizations for the manufacture of furniture to be found in this city of furniture factories. It was organized in 1893, with Mr. W. H. Ragan, one of High Point's most substantial manufacturers and business men as its secretary and treasurer, and Mr. E. A. Snow as its president. He was succeeded by his son, Mr. Charles Ragan, who conducted it successfully, but gave up the position to assume control of the Columbia Furniture Company.

At that time Mr. T. H. Spencer took charge as secretary and treasurer. This gentleman, in order to accept a factory position, resigned High Point agency of the Southern Railway, where he had gained an enviable reputation as one of the best business men in the employ of the system. During the five years he has been secretary and treasurer, his enterprise, push and vigor has con-

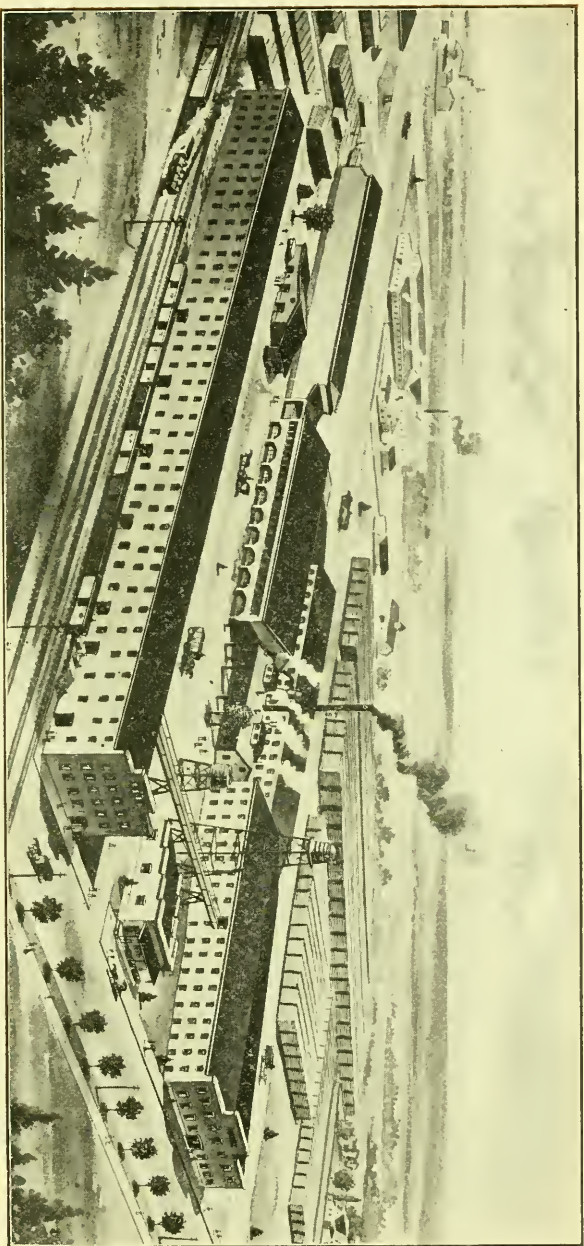


T. H. Spencer

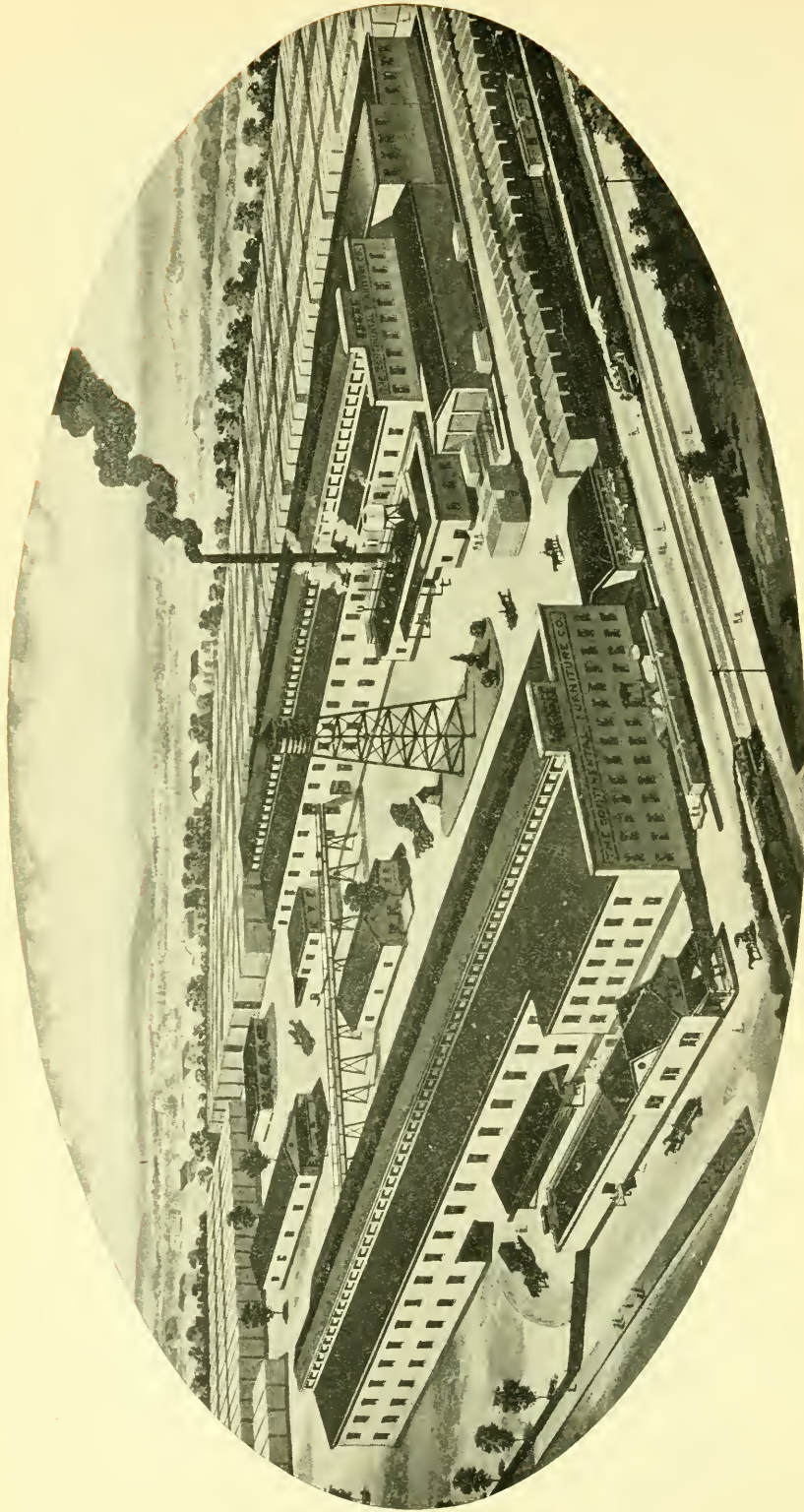
vinced the stockholders of the company that they were fortunate in their selection. He is a born manufacturer, and knows how to get business and how to keep it. Those who know him have no hesitation in predicting for him a continued and ever success, and that of the admirable company with which he is associated.

It turns out some of the most beautiful and attractive suites, side-boards, chiffoniers and odd dressers. It does not aim at the manufacture of the most expensive articles in these lines, although all of them are well made, highly finished and of the modern styles. Its best suit is a thing of beauty.

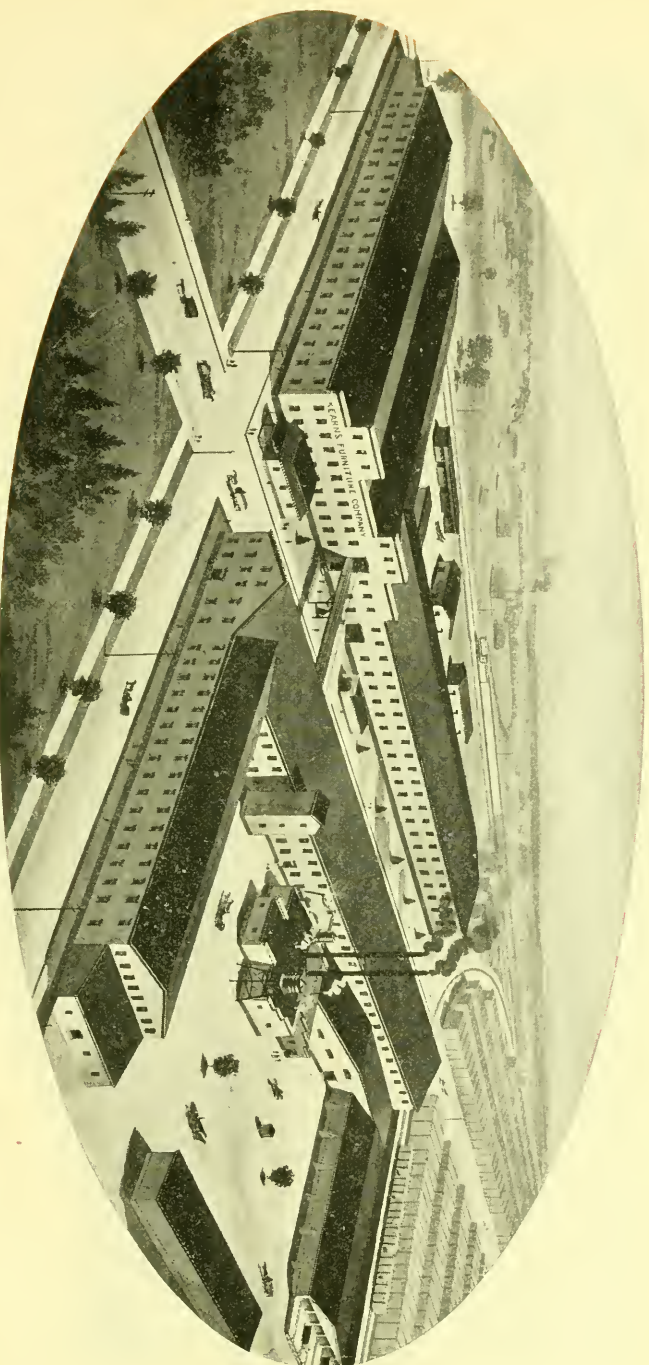
The Eagle has one of the best built plants in High Point. It occupies a number of large buildings. The machinery room is finely equipped with the best furniture making apparatus and is a gigantic apartment 80x140 feet. Its warehouse is a two story structure which has a floor space of 14,000 square feet.



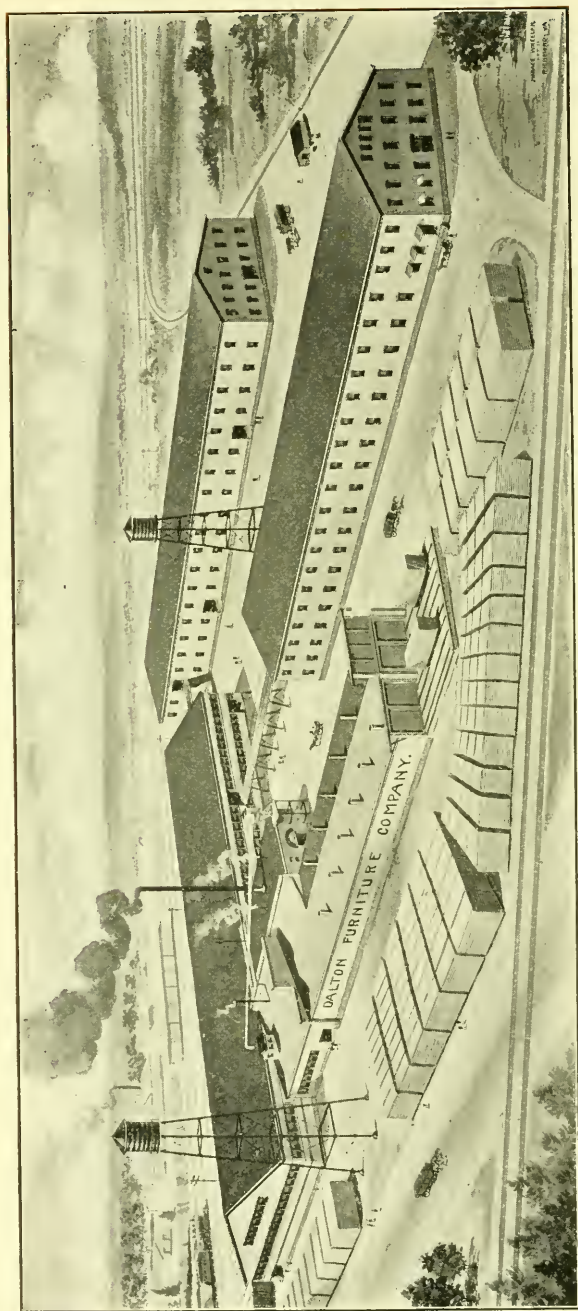
Plant of Tate Furniture Company



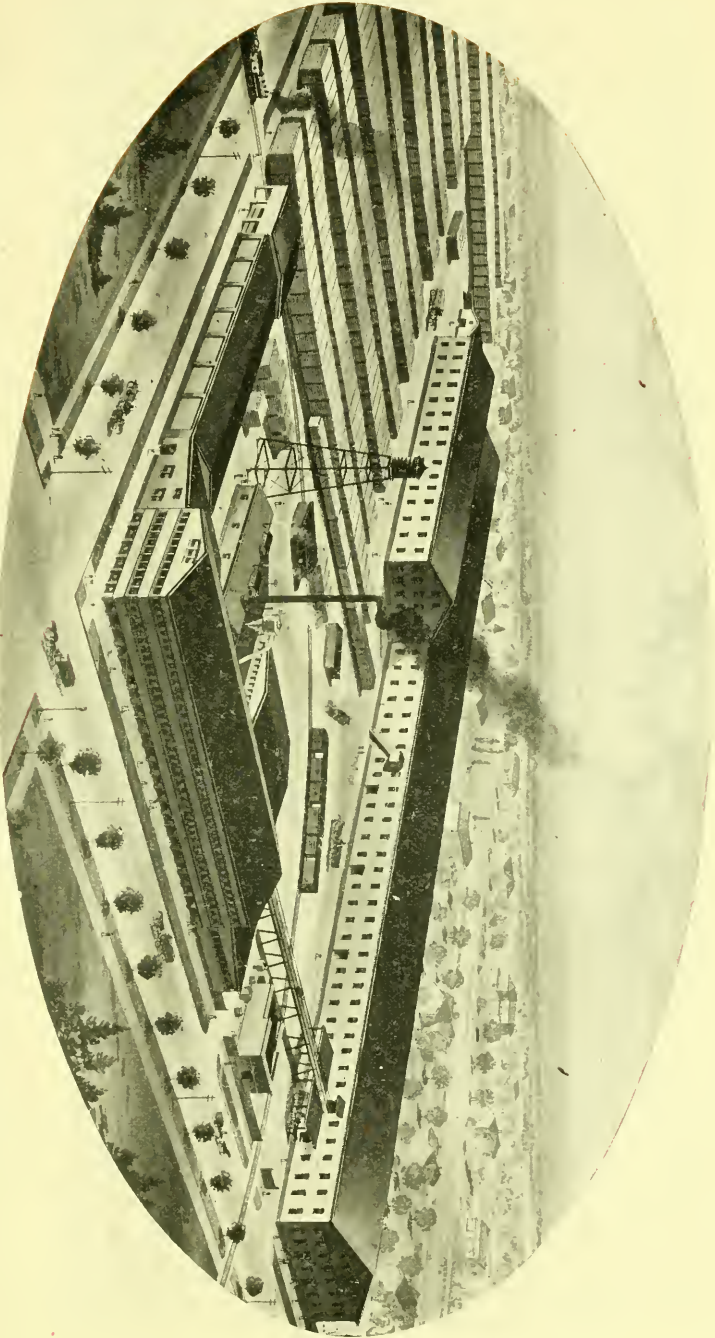
Plant of The Continental Furniture Company



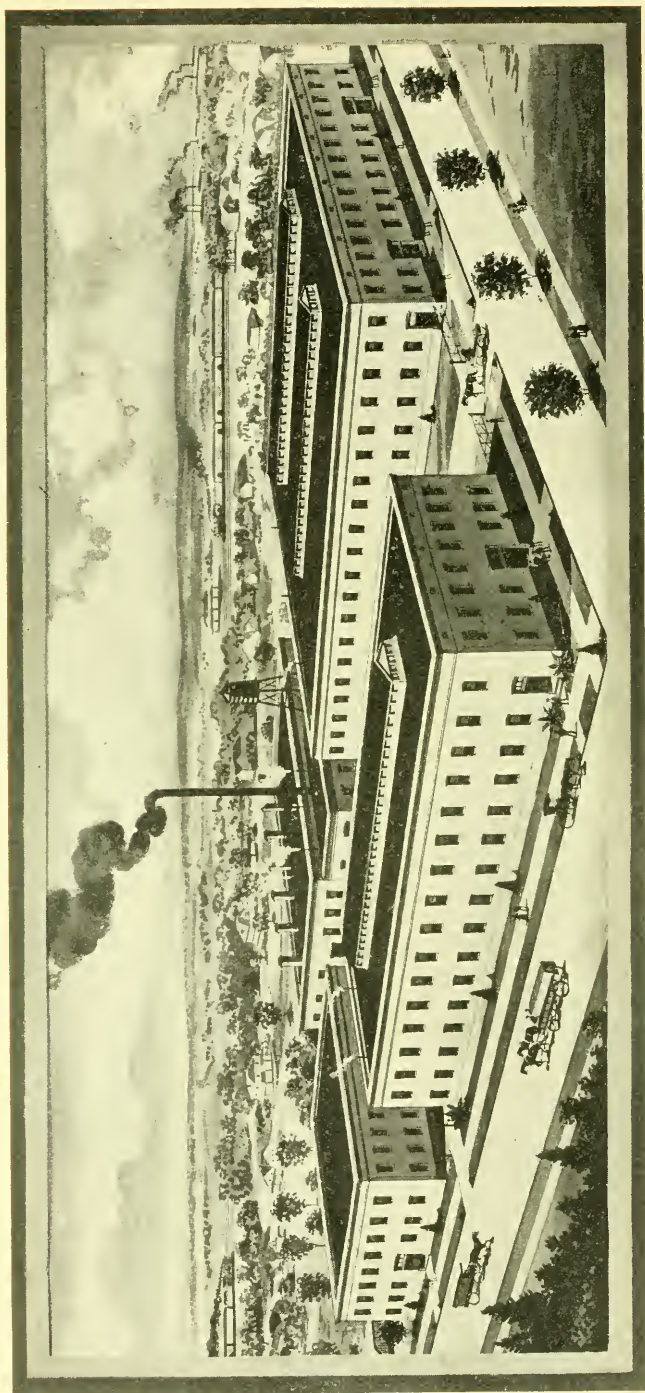
Plant of Kearns Furniture Company



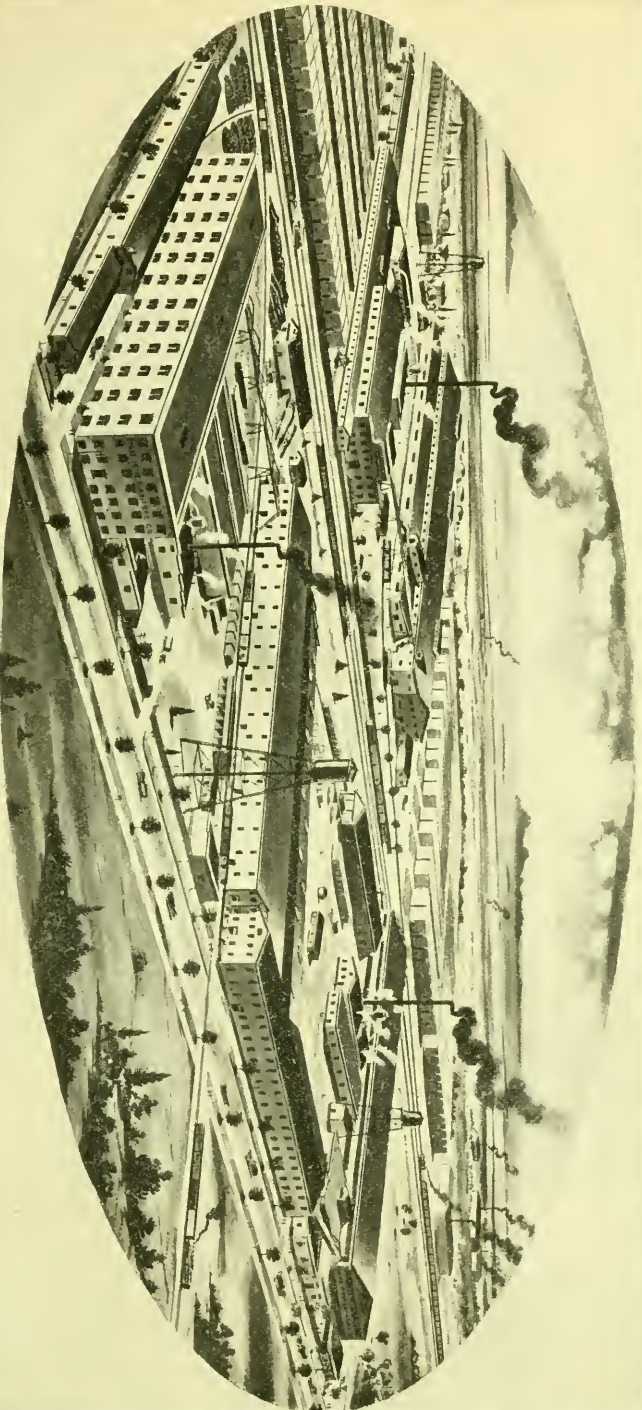
Plant of Dalton Furniture Company



Plant of Welch Furniture Company



Plant of High Point Hosiery Mills



Plant of Globe-Home Furniture Company



Plant of High Point Silk Mills

THE COLUMBIA FURNITURE COMPANY.

The "Columbia line" is known on every market as one of the best. Mr. Ragan the Manager has succeeded in embodying style, finish, and durability in his goods at a moderate price.

This company is finely located on the main line of the Southern Railway. It is finely equipped with the best machinery, and is constituted of factory building, finishing departments and ware-rooms, oil room, steam kilns, lumber yard and offices.

Its articles of manufacture compose an excellent line of medium and fine grade suits, odd beds, odd dressers and chiffoniers. No better goods of the styles and grades produced can be found anywhere. These are the materialization of the ideas of Mr. Charles Ragan, the general manager, who is ever on the qui vive to note any changes for the better in styles of furniture. His taste in this respect is known by all good judges of furniture. Conse-



Chas. Ragan

quently his salesmen have only to present the goods, and visiting buyers have only to see them and note the prices, at which they are offered. Immediately sales and large orders are inevitably the result. Many of the goods produced by this factory are in a class by themselves, being the most artistic expression of the furniture market's skill.

Mr. Ragan has been the general manager of this company for a number of years and has built up the standard of its goods in everyway.

He was educated at Guilford College, the alma mater of so many of High Point's business men. He is a young man of strong and excellent physique and is capable of any amount of work, which he has shown in his vigorous and unflagging attention to the business, the responsibilities of which rest upon his shoulders. Mr. Ragan takes much interest in public improvements. He is a member of the township Executive Committee of the Piedmont Good Roads Association.

THE FURNITURE COMMERCIAL AGENCY COMPANY.
PUBLISHERS OF THE RED BOOK.

Twenty-one years ago the furniture manufacturing industry realized that the credit service that was being furnished them by the general agencies, Dunn and Bradstreet, included a vast amount of information that was useless to them and at the same time was deficient in that it did not supply in thorough, concise form the information on the particular trade that they were interested in. To meet this urgent need of the furniture manufacturers a special, co-operative mercantile agency the Furniture Commercial Agency Company, was organized with executive officers at Cincinnati, O., and associate officers in all furniture manufacturing centers



J. Alfred Eshelman

throughout the United States, and now its service, both credit and collection, is used by practically the entire trade.

The Red Book, the reference book of the F. C. A. Co. is regarded everywhere by the furniture trade as the standard authority on credits, and is famous for its thoroughness, accuracy and original explicit system of ratings.

The Southern office of the company is located in High Point, in the North Carolina Savings & Trust building and is in charge of J. Alfred Eshelman. Mr. Eshelman has grown up with the furniture industry of High Point and although quite a young man he is mature in his judgment and has fine executive ability. He and his splendid corps of clerks are largely responsible for the phenomenal growth of the business of the High Point office of recent years. The collection business alone of this office exceeds \$100,000 and it pays Uncle Sam about \$1,500 per year for postage.

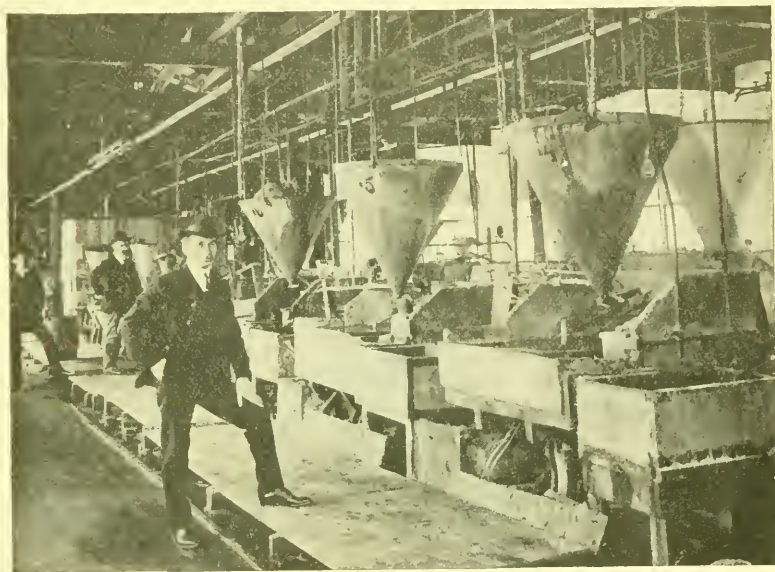
Mr. Eshelman has recently erected a beautiful home in the city.

THE STANDARD MIRROR COMPANY.

This company is under the supervision of Mr. Frank Wineskie and has been a success from the beginning in 1904.

For years before the organization of this large mirror manufacturing company in High Point, the manufacturers of the city were exposed to considerable inconvenience by their dependence upon the factories of the North for mirrors. Shipping of these goods was not infrequently accompanied with breakage and consequent delays. Now these impediments are all out of the way. The Standard Company is able to furnish any pattern of the best mirrors made, delivering them at the doors of the factories.

The plant has enlarged three times since it was first erected and is today one of the best equipped factories in the South. Only



Interior Standard Mirror Company

recently the company commenced the manufacture of art glass in connection with the plate glass business and are doing a thriving business.

The Standard Company was opened for business in 1904. Since that time it has done a thriving business. In fact their progress has been commensurate with the increasing business of the factories in need of this class of goods.

Every visitor to High Point who is interested in seeing the wonderful process by which thick plate glass is ground into varied and beautiful shapes, polished with marvelous skill and silvered until reflection is the most perfect attainable, is allowed to do so, under certain limitations. This is one of the many "sights" of High Point factories and has elicited much favorable comment.

Mr. Frank Wineskie, the gentlemanly manager of this company, is one of the most enterprising, skillful and up-to-date men in the mirror-manufacturing business. The managers of the different furniture factories have found in him and in his work all that the most sanguine expectations could have desired.

THE COMMERCIAL NATIONAL BANK.

This is one of the strongest and safest financial institutions in the state and enjoys the confidence of the people wherever it is known. It has had a remarkably successful record from the time it began business.

The following compose its board of directors: W. P. Pickett, J. J. Welch, J. P. Redding, W. G. Bradshaw, F. M. Pickett, J. Elwood Cox, R. R. Ragan, J. W. Harris and H. W. Fraser.

This bank occupies counting rooms in that portion of the Elwood Hotel, which eight years ago was built expressly for this purpose. The vaults are of the most modern structure and convenience. These are absolutely fire and burglar proof. The bank has also a fine burglar proof safe that is not only the finest and most costly manufacture, but it is the wonder and admiration of all beholders. It has the triple time lock Howard movement and three fire and burglar proof doors. So delicately and perfectly are these balanced and swung open that a mere child can move them when open. But crowbars and dynamite could not open them if once closed and locked. This equipment makes the



R. C. Charles

storage of money and valuable papers in the Commercial safe beyond the shadow of a doubt.

This institution has been a great success from the day it opened its doors for business in 1891. The volume of its business has increased at almost a phenomenal rate. Depositors have increased in number and deposits in extent in a way most gratifying to the wide-awake men who constitute its officials and stockholders. From the first, it has regularly paid a semi-annual dividend.

Its capabilities for bearing a severe strain and at the same time being of great service to its patrons and friends were tested in 1893 and again in 1907, when many banks went under in the great business panic. At that time the Commercial showed that it was built upon solid foundations. Nobly it responded to call after call and tided over many quiet enterprises that were caught in the throes of those dreadful years. The men who were assisted at that time have never ceased to show their appreciation, and have done much to add to its ever increasing business.

There is a feeling among the people who patronize the Commercial that so safe and conservative are the men in charge of

its loans and other paper that no panic is possible which could unsettle its financial foundation.

Since its beginning, the Commercial has paid regular semi-annual dividends. Its surplus and profit account, as shown by the last report to the Comptroller of Currency, was \$86,000. The same report shows deposits to the amount of \$600,000. It shows also a grand total resource of over \$1,000,000.

Nothing could be more gratifying than this splendid showing. It argues a great history of its past while it points to a highly prosperous future.

Of Mr. Elwood Cox, the highly gifted president, we have spoken several times in this book. His connection with the bank in this capacity is a source of strength to it. The public well knows that whatever he puts his strong shoulder to moves, and moves in the right direction. He is in the full height of his powers.



C. M. Hauser

and has large plans for the institution over which he presides.

Mr. R. C. Charles, the cashier, is in every way well-fitted for his responsible position. He is a man of fine business talents. At the cashier's desk or in the busy marts of trade, he is known as a man of excellent business judgment. He began business in Salem, N. C., as a merchant and was successful. In 1876 he joined the tide of young men who went West and settled in Missouri. But, like many others he felt a longing for his native State, returned and was for eight years with George E. Nissen, his brother-in-law, where he was highly successful. In 1887, however, he became restless in the service of others and came to High Point where he has ever since made his home. In 1894, Mr. Cleveland made him the postmaster of High Point. Into this work he injected his fine business ability and made one of the most efficient postmasters in the State.

The assistant Cashier, Mr. C. M. Hauser, has been connected with the Commercial since 1896. He is one of the best bankers in the State. He is a young man of fine presence, known integrity and splendid business judgment. In him, both patrons and stockholders recognize a strong and admirable force in the conduct of their growing institution. His position is one of high responsibility, and full of work. Into it he puts great energy and capability. Mr. Hauser is interested financially in manufactur-

ing plants of the city and is counted among the most successful young men.

Mr. Hauser has recently erected a beautiful home in the city.

Mr. V. A. J. Idol is the efficient teller of the bank. He is a young man of much promise and very popular with all his friends.



V. A. J. Idol

He is a competent official, clever and obliging and of fine address. He has chosen a business for which he is naturally fitted. He possesses all the attributes of a young man of fine character.

He is the superintendent of Washington Street Sunday School the largest in the city.



THE RANKIN COFFIN AND CASKET COMPANY.

This company under the excellent management of Capt. A. M. Rankin is one of the most successful of the kind in the South. It began business six years ago. Mr. J. J. Welch is the president, and Capt. A. M. Rankin, secretary and treasurer.

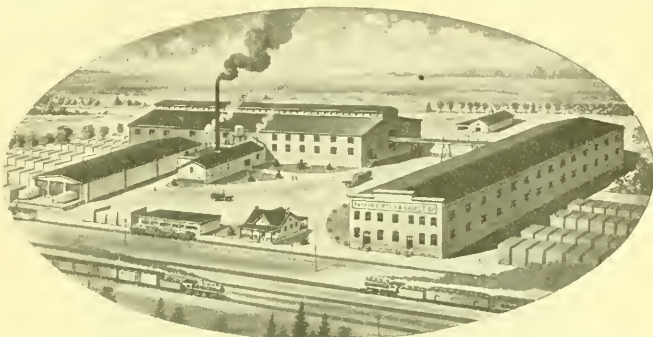
The class of goods manufactured by the company exhibits the most delicate and appropriate taste of design, and the highest skill of workmanship. The margin of prices is also reasonable, and these two facts have brought about large sales to the undertakers in different parts of the country.

Mr. J. J. Welch, the president of the company, has been associated for many years with different business enterprises in the

city and is recognized as one of its best and most successful men.

Capt. A. M. Rankin, the active head of this institution, is known throughout the State. For years he was one of the most affable and able conductors of the Southern Railway system. When president of the Tate and Alma furniture companies or of the High Point Mantel and Table Company he did good service. When he concentrated his energies upon the upbuilding of the company of which he now has control, he went to his work with an extensive experience, and a reputation which commanded the highest respect, in the business world.

Capt. Rankin possesses a rare advantage in his business address. While he counts the moments as belonging to his business

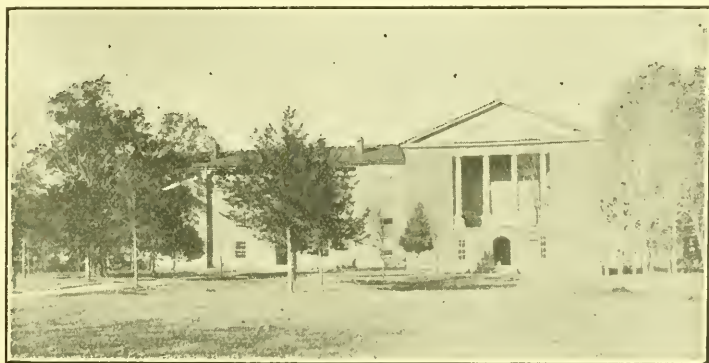


Plant of Rankin Coffin & Casket Company

he is most accessible socially and has a good, cheering word for all his acquaintances and friends.

He has built for himself and family a beautiful residence on North Main street, and has permanently located as a resident of the city. The community has not been slow to recognize his abilities. It has made him one of the board of aldermen, and a member of the school board on several occasions. He is a prominent member of the M. P. church and has done much to build up the work in this community. In the conference he is on some of its most important committees.

Captain Rankin has large interests in Randolph and Cumberland counties which yield him handsomely.



Trinity High School

(One Time Trinity College, Erected Through the Efforts of Dr. Braxton Craven)

THE WACHOVIA LOAN & TRUST COMPANY.

The Wachovia Loan & Trust Company was organized in 1893 and commenced business June 15, 1893. Its incorporators were among the best known business men of Piedmont North Carolina. These gentlemen saw the possibilities of banking along lines which were advanced over prevailing methods. They had in mind a bank which should be more than a safe place in which to deposit money—a bank whose equipment should be so complete in every detail that people would be attracted by it.

Thus realizing that the new conditions in trade demanded greater facilities in banking, these men of affairs organized the Wachovia Loan & Trust Company. In proof of their wisdom The Wachovia Loan & Trust Company is a very strong monetary institution—strong financially—strong in management—strong in having over 10,000 patrons interested in its welfare. It is the oldest



Wachovia Loan & Trust Company Building

and largest trust company and also the largest financial institution of any kind in the State of North Carolina.

Its capital and profits exceed \$750,000 and its total resources are \$5,000,000, forming a bulwark of financial strength that few banks can equal.

Strong as the company is financially, it is equally as strong in management. Its board of directors, executive committee, and advisory board are composed of practical bankers, solid business men, and men distinguished in the professions.

Its savings department is an ideal place for the money of the thrifty, affording unquestioned security and paying interest on accounts of any amount from one dollar up. High Point, with its manufacturing interests offers opportunity for quick and safe investment of funds, thus enabling the bank to offer a liberal interest.

In its trust department it draws and files wills, acts as executor, administrator, trustee of estates, guardian and agent. Its bond department buys and sells high class bonds and securities.

Its insurance department represents the best fire, life, liability, burglar, bonding and accident companies as agent. The capital of these companies so represented, being more than twelve million dollars.

From the day of the opening in High Point almost daily growth has been noted. The company brought what was needed—strength, strong management, experience, the new banking

powers, giving the laborer a place of deposit for his money, yet offering encouragement to lay aside for the day of need by paying a liberal interest.

As there is no better section than that found in the center of the great Piedmont section of North Carolina, likewise there is no better financial institution than the Wachovia Loan & Trust Company.

Mr. Chase Idol is the cashier of this institution and is managing its affairs with marked ability and success. He has been connected with the Wachovia Loan & Trust Co. for several years, receiving his training in the home office at Winston. In coming



W. Chase Idol

to High Point he was in reality returning home, because he was reared within a few miles of this place. He is a son of Mr. W. H. Idol a prominent farmer of this county.

Mr. Idol is counted one of the safest and most progressive bankers in the State although he is quite a young man. He watches closely the affairs of the bank as well as taking an interest in the patrons of the bank. Under his administration the business of the bank is gradually increasing. Those who know him best predict for him a brilliant future in his chosen calling. He is ably assisted at the bank by Mr. Herbert Austin and Mr. Gray Archer.

Mr. Idol is a graduate of Guilford College. He received his primary education in the High Point schools.

HIGH POINT VENEER AND PANEL COMPANY.

This Company is conducted successfully by Messrs J. A. Clinard and John W. Clinard. They were the first to enter this line of manufacturing here and have built up a large business. The plant is well located and occupies three large buildings and a spacious lot on the Asheboro road.

These gentleman saw the need of a veneering company in High Point and several years ago established The High Point Veneer and Panel Company. The authorized capital was \$75,000, when the company was organized under another name. The results show the wisdom of the enterprise. Not only has the company met with large sales in High Point, but furniture companies from other localities are awarding them their orders. A gratifying success is the record of this enterprise.

The quality of goods turned out is universally agreed by the furniture companies to be first class in every particular. In January, 1907, the company bought the plant of High Point Roll



J. A. Clinard

and Panel Company and changed the name to that of High Point Veneer and Panel Co., and increased the authorized capital stock to \$125,000. This company manufactures rotary cut poplar veneer, any thickness from 1-30 to 1-4 inch, excelsior, wood wool, sawed quartered oak veneer, and built-up stock.

Mr. J. A. Clinard, the president of the company, is one of High Point's safe financial men. For years he has been conducting a large dry goods establishment with pronounced ability and success. He is a man who attends strictly to business and owns much valuable real estate in the city.

Mr. J. W. Clinard is the young and progressive secretary and treasurer. Mr. Clinard has given evidence of his business endowment by the growing success of the company, for the popularity of which he is mainly responsible. He is a man of great tenacity of purpose. He devotes himself to the interests of his factory with a singleness of purpose which makes anything but success an impossibility, giving close attention to every detail. All goods turned out are in perfect shape.

HILL VENEER COMPANY.

While the Hill Veneer Company was not organized until 1906 it has grown substantially until it now owns one of the largest plants of the kind in the state.

The company erected a large plant on a spur of the Asheboro track in the heart of the manufacturing district. The company has been turning out goods in large quantities and finds ready sale for them here and elsewhere. The manager, Mr. Carl Hill is a practical man, having had much experience in the wood



Carl Hill

working line. He is aided in the conduct of the business by Mr. C. M. Hauser the secretary and treasurer. The company bids fair to become one of the largest in the community.

While this company has been in business only a short time it has built up a large trade, which is due largely to the hustling spirit of Mr. Carl Hill, the manager. It has among its customers the largest furniture plants in the South and bids fair to lead in this line of manufacture.

Mr. Hill is still unmarried and yet the gentle zephyrs mentioned last year are still playing about his manly form and ere long Cupid's dart will yet find a tender spot. In proof of this Mr. Hill is now erecting a handsome home for himself.



HIGH POINT PANTS COMPANY.

There is no business in High Point which is conducted more satisfactorily than the High Point Pants Co. It does not make very much noise but can count results with any.

Mr. R. L. Pickett is at the head of this Company. This company has unlimited capital, being owned by W. P., F. M., and R.

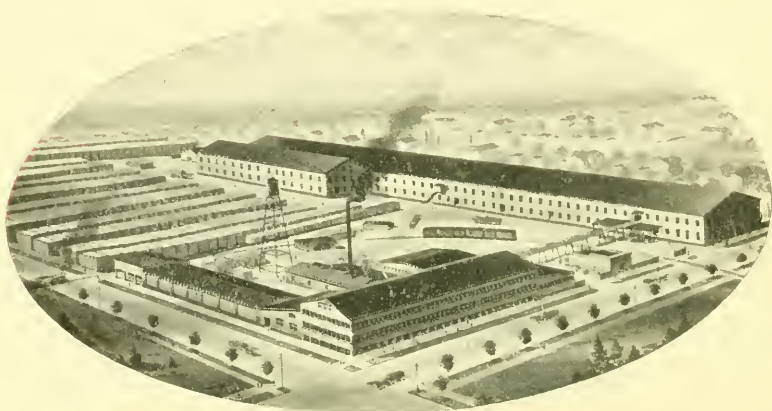


R. L. Pickett

L. Pickett and J. J. Welch, of this city. Since the organization of this company the business has grown until to-day it is one of the best of the kind in the State.

Mr. R. L. Pickett, the manager, is a thorough-going business man and has few superiors as a safe manager. The business has prospered under his management and is one of the best plants in the city, doing a large volume of business. High Point pants are sold over a large section of the country and have established a reputation for superior quality.

This company is the pioneer in the manufacture of pants here.



FERD ECKER GLASS COMPANY.

One of the cleverest men in business in High Point is Mr. Ferd Ecker, proprietor of the Ferd Ecker Glass Company and withal successful.

This company was the second to begin business here for the manufacture of mirrors, which are used extensively in the furniture trade. The plant occupies a large two story brick structure on Hamilton street. The plant is one of the best and the policy of the clever proprietor is popular with all of the trade. The business is owned by Mr. Ferd Ecker, a most practical man in the business. He gives the management his personal attention in every way and success is crowning his efforts. Mr. Ecker holds



Ferd. Ecker

his custom well. He strives to give every one satisfaction, making this point the prime motto in his business. A business that pursues this policy will succeed.

The Ferd Ecker glass plant has steadily increased the volume of its business in High Point. Mr. Ecker was among the first who ever broached the subject of putting a glass factory here and made a visit to High Point for this purpose. This fact was appreciated by the local factories.

No man has ever made any stronger friends for himself and his business than Mr. Ecker. It can be said that he is one man whose "word is as good as his bond." Such principles carried out in his business have won for it a large patronage. High Point has no better citizen than Ferd Ecker.

Recently Mr. Ecker has built a beautiful home in the Northern part of the city which is attracting attention on account of its substantial beauty.

MR. J. ELWOOD COX.
Manufacturer and Banker.

When the Republican State Convention at Charlotte last year extended to Mr. J. Elwood Cox, of this city, the unanimous nomination for Governor, their action met with the hearty endorsement of every member of that party and it was admitted by the opposite party that the nomination was a strong one both on account of the record of Mr. Cox as a citizen and as a successful business man. At the election he polled the largest vote ever given a nominee of his party in this state. Mr. Cox is recognized as a leading factor in the affairs of his state by the leading men in business.

High Point has indeed been fortunate in having the business



J. Elwood Cox

endowment of such a man associated with its progress. The city coveted the best gifts when it lured by its natural charms this gentleman to cast his lot here. From the far eastern county of Northampton, a county which has given many notable men to the Old North State, Mr. Cox came to Guilford College where he was educated and afterwards moved to High Point, while yet a mere youth. After receiving his education at Guilford College, the Business College of Baltimore and at Earlham College, the famous Friends' College of Indiana, he taught for a short while, but he soon heard the summons to the arena of business. The South had just begun to arouse itself to new energies, and had begun to set in motion forces which have made the last quarter of a century one of phenomenal growth and enterprise. Mr. Cox put himself in line with the manufacturing interests. This was in 1883. At that time he associated himself with Capt. W. H. Snow in the manufacture of spokes and handles, shuttleblocks and bobbin-heads. In a short time Capt. Snow retired from the business and Mr. Cox became sole owner. By his wonderful skill, able management and unwearying energies, he placed the crown of great success upon his work. Where others had failed in various parts of

the State he had succeeded. In order to get material for his factory he placed small mills in various parts of the South. He soon ran up the figures on his annual business fifteen hundred per cent. The mills of New England and other parts of the world became attracted to the business on account of the high quality and excellent finish and reliability of the article turned out. For years they have taken his whole output and have been glad to secure it. Some years ago Mr. Cox sold out his spoke and handle business, and has confined his factory to bobbin-heads and shuttle blocks.

Although he laid the basis of his large fortune in this business, Mr. Cox has been interested financially in many of the successful enterprises of the city. He is president of the Globe-Home Furniture Company, and owns stock in other factories. He is a man of great public spirit. To see High Point move forward in its march of progress, stimulated him to build the Elwood hotel, one of the best in the State.

Mr. Cox finds time in his busy life to aid other institutions. He is president of the Board of Trustees of Guilford College and has been instrumental in securing a large endowment for the college as well as erecting substantial buildings.

Mr. Cox's acquaintance extends widely outside of his native state. This is responsible largely for his endorsement for Ambassador to a foreign country which President Taft has signified his desire to tender him.

Mr. Cox is just in the prime of life and the community and state look forward with interest to his future achievements.



Home of the Commercial National Bank

SOUTHERN FURNITURE JOURNAL.

An institution that has made High Point famous as a furniture manufacturing center all over the United States and around the world. Started in April, 1901, it has made not only the furniture factories of High Point, but those in the entire South and Southwest known to the trade in all parts of the country. It is one of High Point's leading institutions and it would be difficult to select any concern which has been as beneficial to the furniture manufacturing industry of the town and of the South, as has been the Southern Furniture Journal.

With its first issue it immediately took rank with the first two or three of the leading furniture papers in the country, of



Residence of Wilber Jones

which there are, all told about twenty. It has brought buyers, orders and inquiries to High Point, and other furniture towns in the south, from Europe, Australia and nearly every quarter of the globe. In the United States it has made High Point known as a furniture manufacturing center to the entire retail furniture trade of the country.

It has given a great distinction to what is usually called a small North Carolina town by the fact that it is recognized everywhere as authority on all matters pertaining to the Southern furniture business, and is acknowledged by all authorities to be the handsomest and best gotten up trade publication in the entire South. This in itself is no small distinction for High Point.

It is published by the Southern Furniture Journal Co., of which

the following are officers: H. W. Kronheimer, president; J. J. Farriss, vice president; Wilber Jones, secretary-treasurer-manager.

From its inception it has been under the general management of Wilber Jones, who with his associates, are trained trade paper and newspaper men of long and varied experience. For the past six years the paper has been printed in High Point under contract by the Enterprise Printing Company, of which Mr. J. J. Farriss, who is also a stockholder in the Southern Furniture Journal Company, is the head.



THE ELWOOD HOTEL. J. B. RECTOR PROPRIETOR.

High Point has one of the handsomest hotel structures in the State and has been endorsed universally by traveling men and tourists. As a matter of fact, it is a building which would do credit to a city of 50,000 or 75,000 inhabitants. It is built of light gray brick and stone, in the Greco-Roman style of architecture. Its facade is constituted of lofty stone columns of Greco-Renaissance pattern of Roman arches spanning double windows for three stories with Ionic pilasters between, the whole surmounted by a beautiful cornice, above which rises the fourth story.

The interior arrangement and finish is in keeping with the taste displayed on the outside. The main office is also in the beautiful column work, with beamed ceiling and Mosaic floors and luxurious lounges and chairs. The halls, dining rooms and parlors and living rooms are spacious, finished in natural wood and furnished handsomely and with the best of taste. The whole plant is lighted by electricity and heated by steam. Baths are on every floor, besides rooms with private baths. In fact, the Elwood is modern in every respect.

What such a hotel is worth to the city can not be easily over-estimated. The traveling public, including traveling salesmen and tourists from all sections of the world, have given it as their dictum that the Elwood, for luxurious accomodation courteous attention and cuisine, is an unsurpassed hostelry. Traveling men when near enough to do so, invariably choose High Point as a stopping place on Sundays, on account of the fine accommodation at the Elwood.

Mr. J. B. Rector, a hotel man of much experience is the proprietor. He has no superior in the business and is popular with the traveling public and is justly so. Since taking charge of the hotel he has made many improvements. He stops at nothing but the best for his patrons, all of which is appreciated as demonstrated by a large patronage. Mr. Rector is not only a good hotel man but is a public spirited citizen, doing much to aid in the up-building of the community.

SNOW LUMBER COMPANY.

Snow Lumber Co. began business in 1881. From a comparatively small beginning it has grown to be one of the largest plants of the kind in the entire South. The enormous plant at High Point covers about 4 acres, 2 of which are under cover. Besides the home plant the company operates mills at other points. Their trade is so well established that in good times they have more than they can do and in panic periods they have plenty. No company in the South has a better established custom.

It is a technical education in itself for one to spend some time in this factory. There is manufactured in the most perfect manner, and in prodigious quantities, everything needed in a house from the strong sleepers of the foundations to the most beautifully designed Greek columns and skillfully wrought mouldings, mantel pieces, lovely windows and blinds and majestic finals.

The company has a paid up capital of \$100,000 which represents about one fourth of their capital, and the men comprising



R. F. Dalton

the firm are capable of duplicating it more than once, at a moment's notice. Some idea of the extent of the growth of the output may be formed when it is considered that in 1881 a thousand dollars would have covered it all, while the business of last year amounted to more than half a million. Then a small number of hands turned out annually a few doors and pairs of sash and blinds, while now an army of workmen and superintendents are required to produce in a single day as much material as was formerly produced in six months.

The president, Mr. R. F. Dalton, is a man of fine antecedents. Although he has attained the age of middle life, it is remembered with pleasure that he is the son of Rev. P. H. Dalton, a Presbyterian minister of revered memory, pastor of the First Presbyterian church of High Point, which he founded. Rev. Mr. Dalton, while an excellent preacher and pastor, was known himself to have been a man of more than ordinary business ability. Had he devoted himself to business life he would have attained a large suc-

cess in that sphere. His business talent descended to his son in enlarged measure. President R. F. Dalton is regarded by those who know him, as easily one of the foremost men in the State in all matters pertaining to upright and clear sighted business.

Mr. Ernest A. Snow, the secretary and treasurer, also is descended from fine business stock. Capt. W. H. Snow, his father, came to High Point many years ago. He was the father of the spirit of manufacturing in the city. Coming as he did from Vermont, he was imbued with the idea that the success of High Point lay in becoming a manufacturing city. For many years he toiled on laboring with this in view. He lived to see his fondest hopes realized and passed away a few years ago universally lamented. To his son, E. A. Snow, he gave an excellent technological education in the public schools of Lowell, Mass., and at Cornell University. His mantle fell upon strong, broad shoulders in the person of his son, the secretary and treasurer of the Snow Lumber Company for Mr. E. A. Snow is not only a man well equipped



E. A. Snow

by education for his task of building up a great factory business, but he is richly endowed with fine mechanical talents as well. Mr. Snow is now regarded as one of the most solid men, financially, in High Point.

In order to attain the highest success of a great factory, a sound, level-headed man is needed in the shops and in the yards. Such a function is that of Mr. J. Ed Kirkman, superintendent and one of the largest owners of stock in the company. That Mr. Kirkman is the right man in the right place is attested by his long years of service in this connection. He is regarded as a man of large capability in his position. He is a native of High Point. More than once the city has coveted and secured the benefit of his counsels and conservative judgment by choosing him as a member of its Board of Aldermen. The board has honored him upon some of its most important committees, especially upon that which has charge of its thoroughfares. Although Mr. Kirkman

lives in a beautiful home, he has decided to erect one of the handsomest homes in the city.

No man in High Point has put his money in more successful manufacturing enterprises than Mr. Kirkman all of which are doing well, remunerating him and helping the town.

Mr. Kirkman takes much interest in local affairs and encourages all efforts to give the city good service in the fire department.

The office man of the company is Mr. E. A. Bencini. This is another task which has fallen into ready and capable hands. As cashier and book-keeper of so large a business he has his hands full. Mr. Bencini is a large stockholder of the company. He has been with it many years. Every one regards him as a most important part of the sinews which contribute to its large success. But this is not all. Mr. Bencini has expressed his sterling business ability in other ways. He is identified with other successful enterprises, is a large owner of city real estate and occupies a place in the front row of the men who have achieved large things in High Point. Mr. Bencini has exhibited rare taste in erecting for himself one of the most beautiful homes.



A Pretty Residence Section

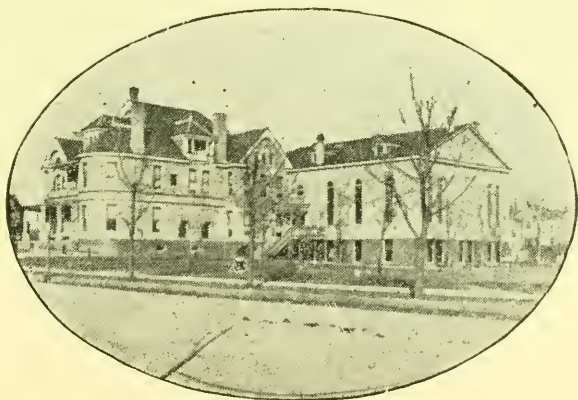
SOUTHERN CHAIR COMPANY.

In the "Chair World" so to speak there is no factory known any better than the Southern Chair Company, which is operated by Mr. S. L. Davis, who did not begin the work, but lifted it up on a high plane of success, which indeed was a most remarkable record. The goods of this plant are known everywhere as good sellers and the plant has increased its output every year until it is now one of the largest chair factories in the state. Everything about the chairs is made at the factory beginning with the block of wood. At the factory may be seen the enormous output in process, handled by a multitude of hands conveying it to cars to be shipped to all parts of this country and to other countries. There are dining room chairs, arm chairs, nurse chairs, cottage chairs, &c., &c. galore made and finished in the best styles. For the Southern Chair Company is known for its large output and first-class goods.

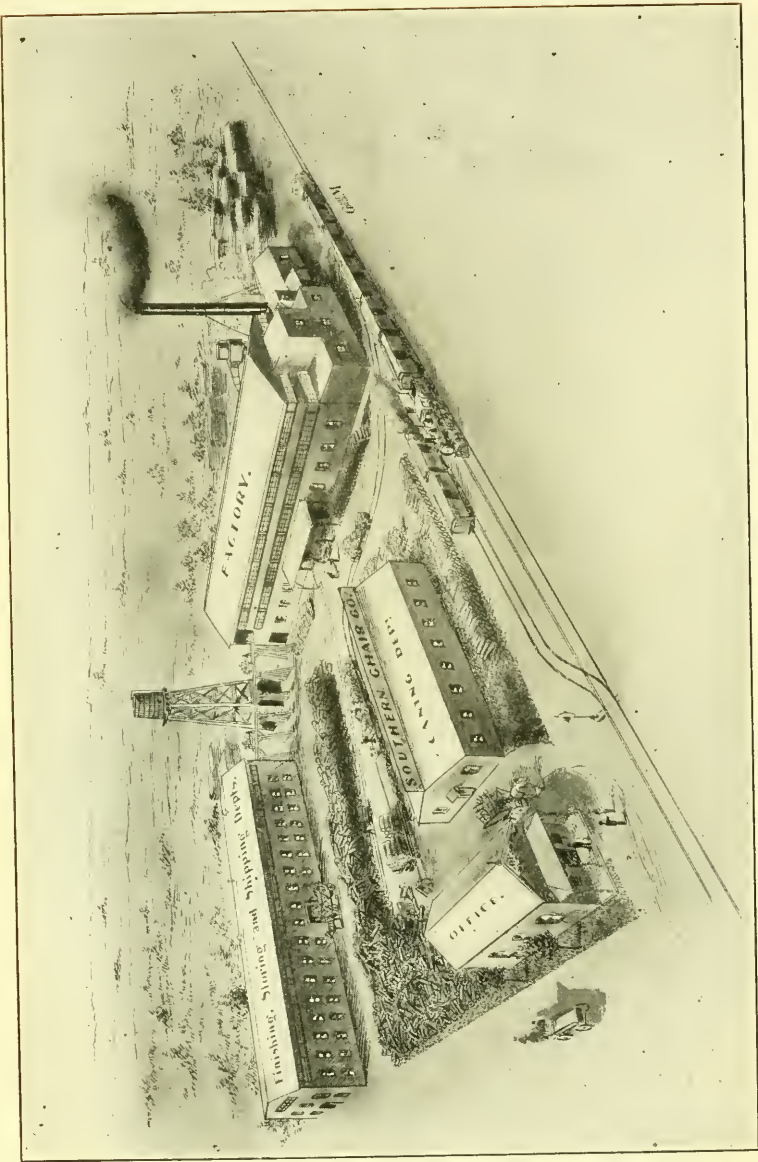
The general manager, secretary and treasurer, Mr. S. L. Davis, has won for himself a far-reaching reputation as a man who brings things to pass with whatever he is connected. He is yet a young man. Few men of his age have achieved such success as has been his. To his splendid business talent is due, more largely than any other one thing, the fact of the great success and wide fame of the company.

Mr. Davis is a man of fine educational attainment. He holds diplomas from Oak Ridge Institute, the University of North Carolina and the National Business University. He commenced his career as a professional man and spent sufficient time in the school room to disclose to his friends that he was well-fitted for large success in the educational world. But the professor's chair was unable to hold him, as his business genius called him into the more active sphere of a manufacturer. During his twelve years of association with the present company, he made its career synonymous with success. Mr. Davis takes quite an interest in civic affairs. He has served on the Board of Aldermen and is now a member of the school board, being chairman of the teachers committee. He is a member of the Executive Committee of the Piedmont Good Roads Association and is an enthusiast on the subject of good roads.

Mr. Davis is a prominent Mason, a Shriner and takes an interest in everything pertaining to this ancient order.



South Main Street Graded School Building



Plant of Southern Chair Company

PARKER PAPER & TWINE COMPANY.

One of the best managed supply houses in the State is the Parker Paper & Twine Co. of this city. It has only been organized a few years and yet it has succeeded in building up a business of which a much older company might be proud. This is due to the excellent management of the business by Mr. W. T. Parker. Mr. Parker promoted the company and organized it and whatever success has come to it is due altogether to his energy and business ability.

The plant occupies a spacious building on the Asheboro railroad, with side tracks to the warehouse, a well regulated whole-



W. T. Parker

sale house. The company has a paid in capital of \$10,000, and carry by far the largest stock and best assortment of paper, of any house south of Baltimore, Md.

Mr. Parker was born in Perquimans county, N. C., where he spent his boyhood days. For the past 20 years or more he has been residing in this vicinity with the exception of a year or so when he resided in Baltimore, Md. Up to the time he went to Baltimore he was engaged in the manufacture of shoes at Archdale, N. C. In this business he spent several years rendering valuable services to that well known company. Mr. Parker has associated with him as stockholders several of the leading capitalists of the state, and his success in spite of two years of panic and hard times which set in just two months after he had launched his company indicate that he has laid the foundation for a large and prosperous business.

THE KEARNS UPHOLSTERING COMPANY.

A company that is gradually increasing its business and making a fine impression on the trade is the Kearns Upholstering Company. It is managed by two of High Point's most promising young men who are workers and know how to build gradually on a sure foundation.

Mr. J. W. Kearns is the secretary and treasurer of the company and Mr. T. A. Kearns, the manager. Under their supervision the affairs of the company are conducted in a safe business-like manner and as a consequence their efforts are meeting with



J. W. Kearns

success. They are the sons of Mr. H. C. Kearns, a prominent citizen of High Point.

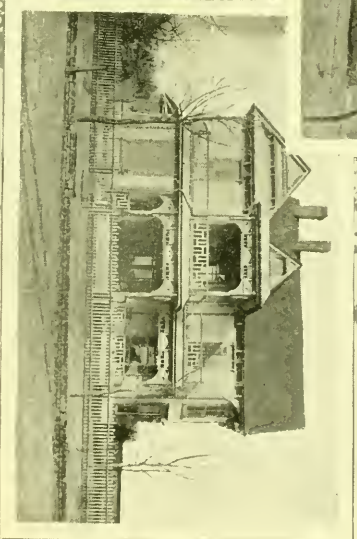
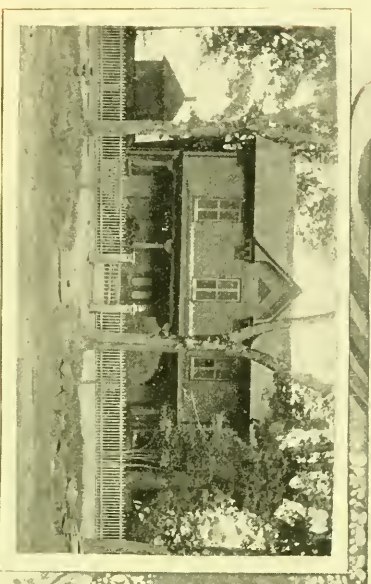
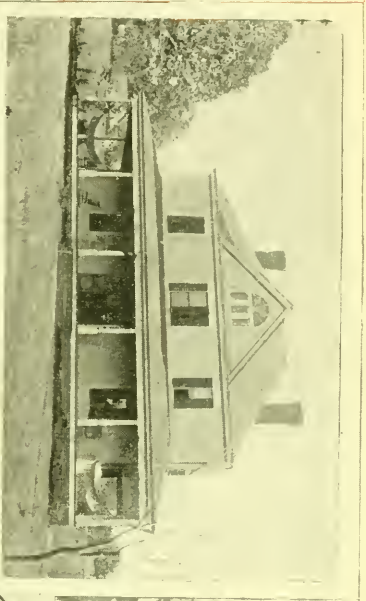
This company was organized a few years ago. During this time it has met with unusual success and the business is increasing from year to year satisfactorily. The company manufactures a medium grade of popular suits, lounges and couches, besides some attractive odd pieces. The goods turned out are popular with the trade and are always classed among the good honest stuff.

The young men, brothers, who are conducting this business are sure of their ground and will one day have one of the largest plants in the city, is the prediction of their friends.

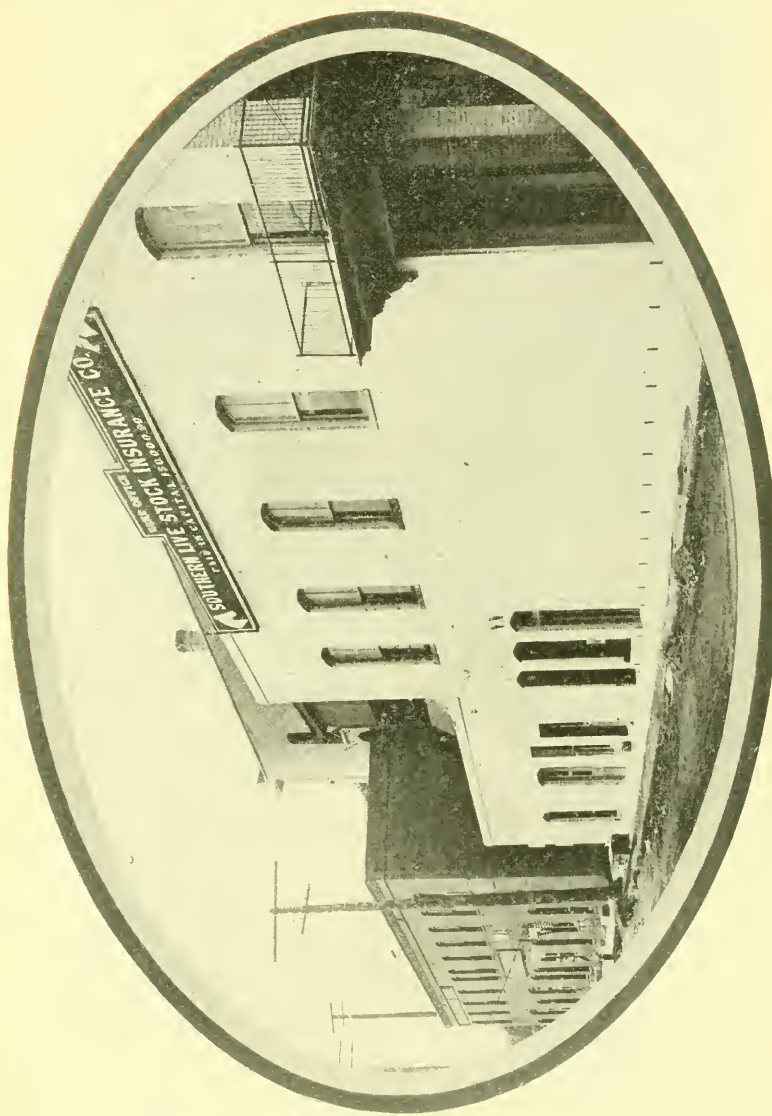
SOUTHERN MACHINE WORKS.

The Southern Machine Works is conducted by Mr. George F. Wilson and is doing a good business. The plant is located in the factory district, convenient to most of the repair trade and is doing a good work. Mr. Wilson besides doing all kinds of work usually done in plants of this character, manufactures mining machinery for which he has a large sale in the Western states. This machine is simple and yet very valuable to mining interests.

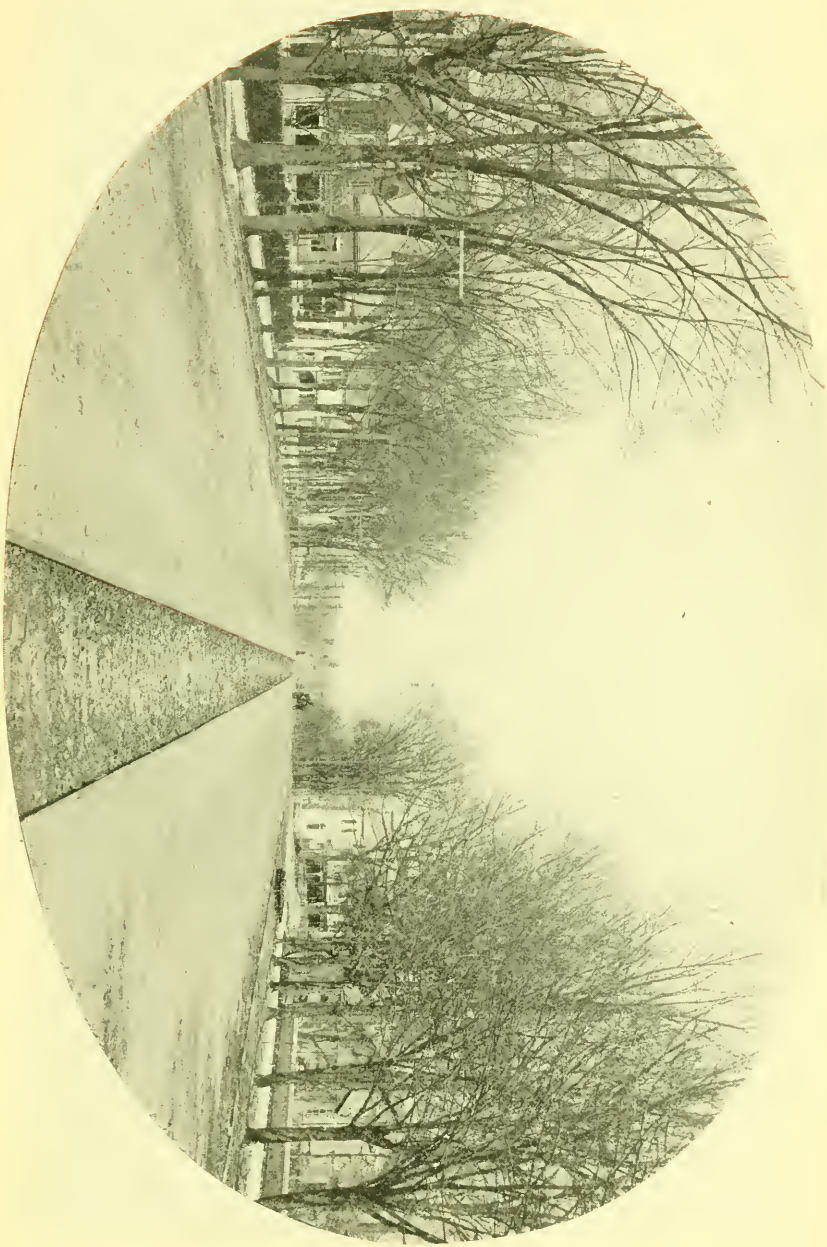
Mr. Wilson is a young man very much devoted to his business and will cause it to expand.



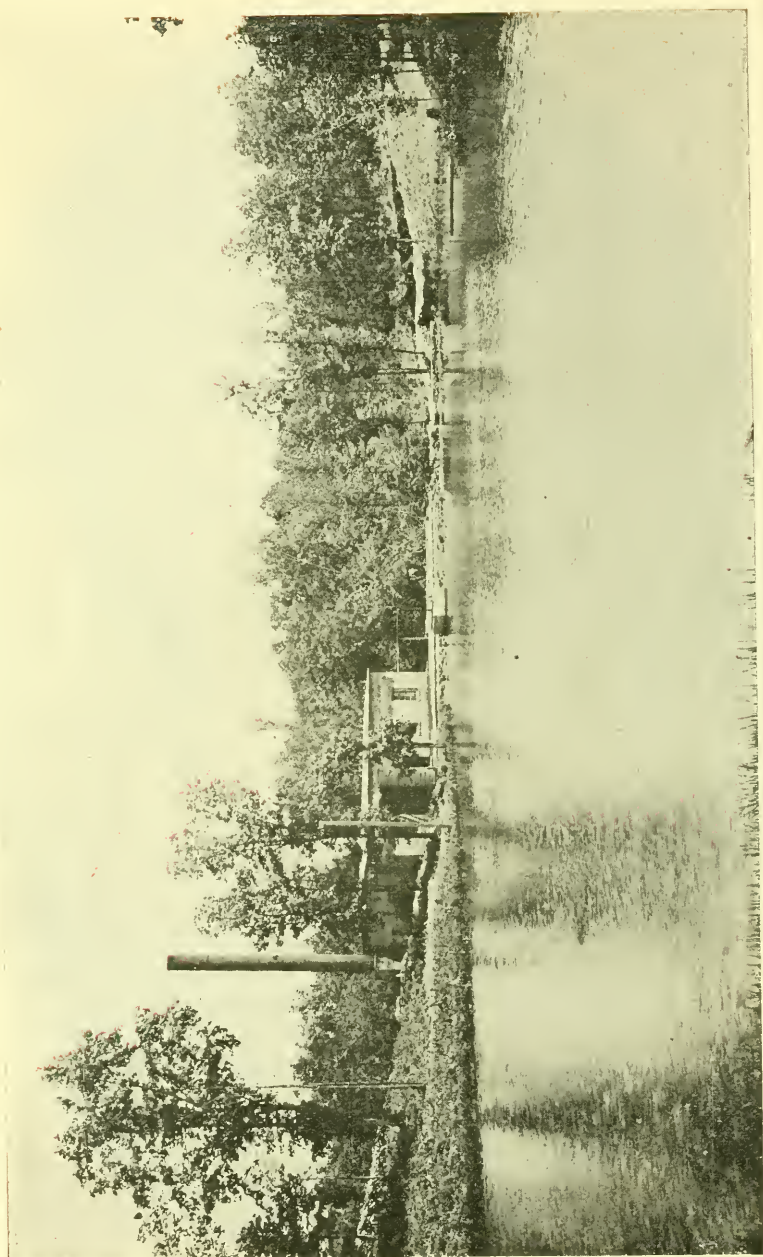
Group of High Point Residences



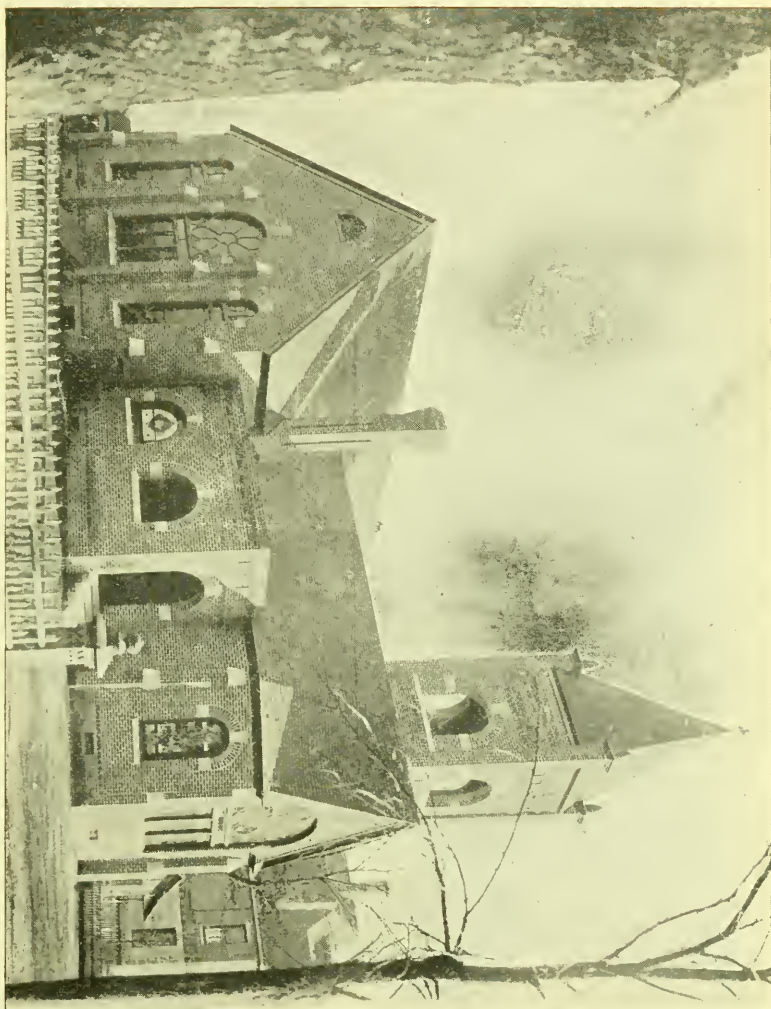
Home Office Southern Live Stock Insurance Company



A Pretty Street Scene



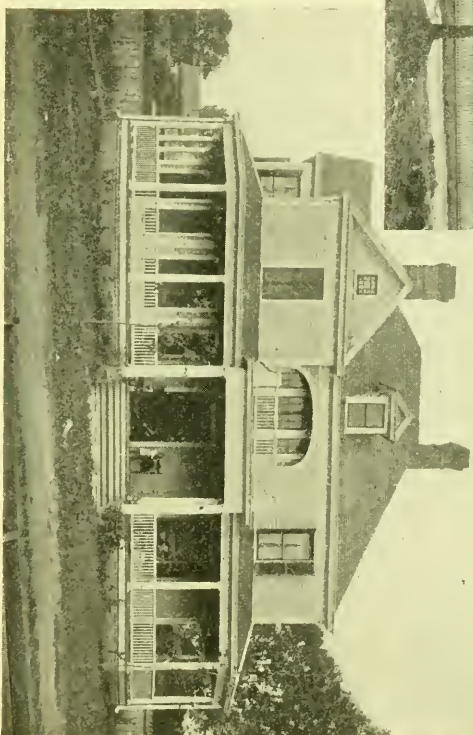
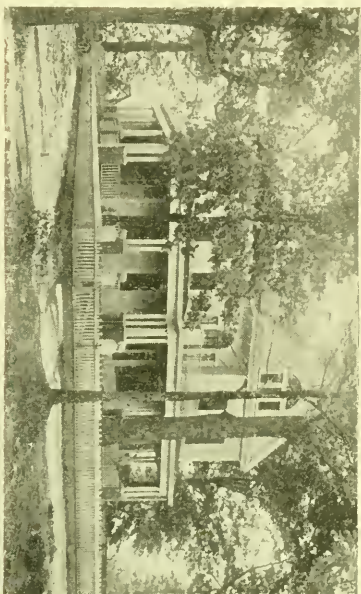
Reservoir, City Water Works



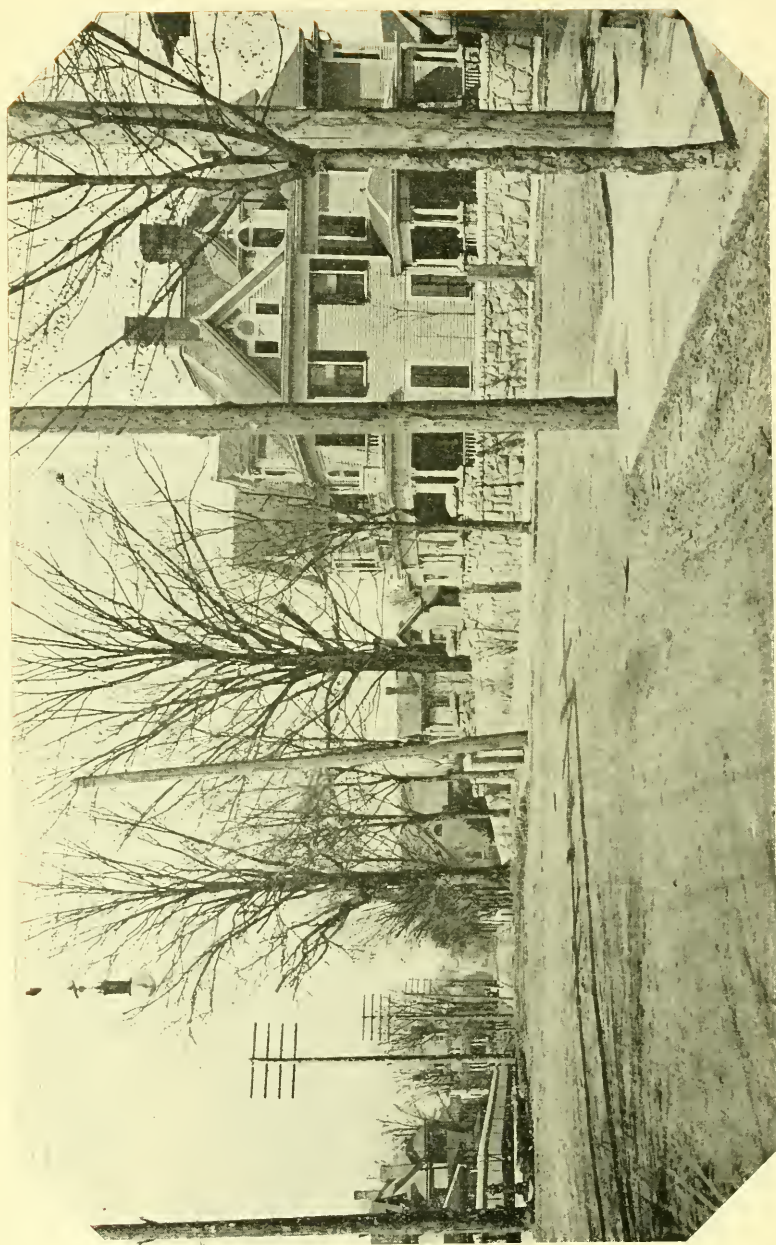
First Presbyterian Church



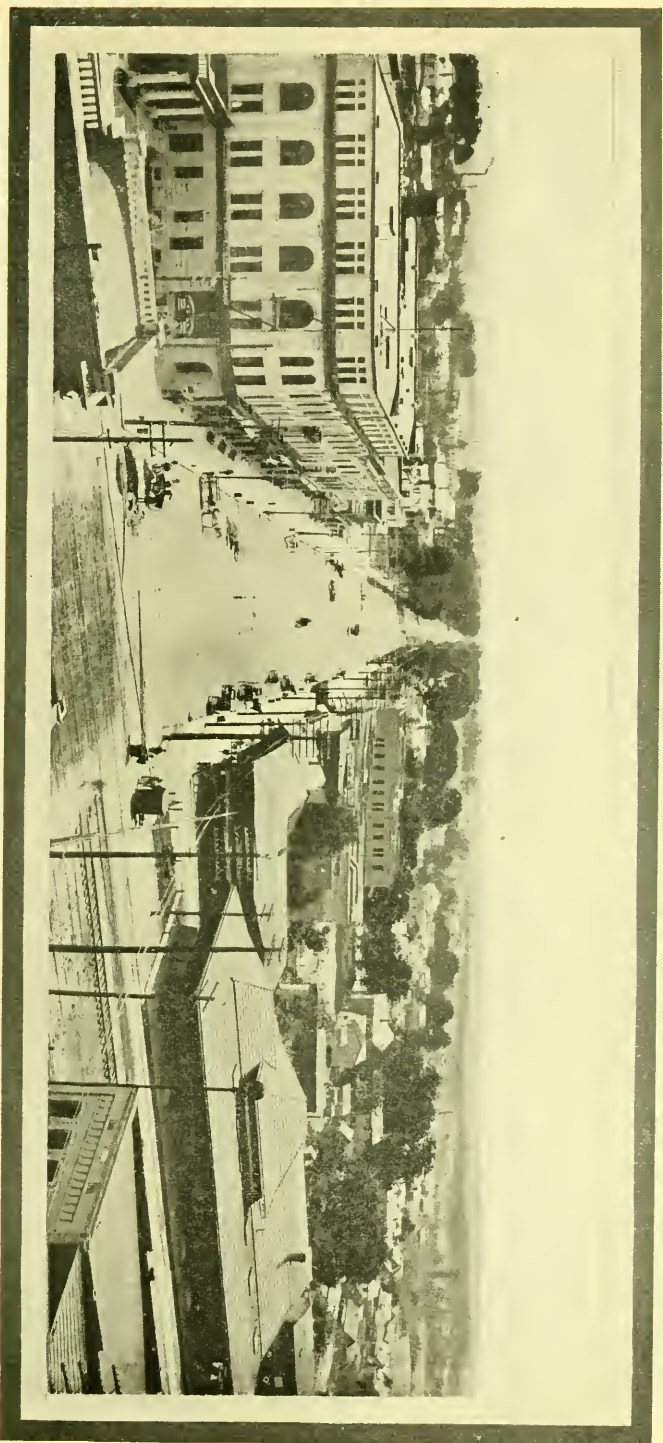
Plant of High Point Metallic Bed Company



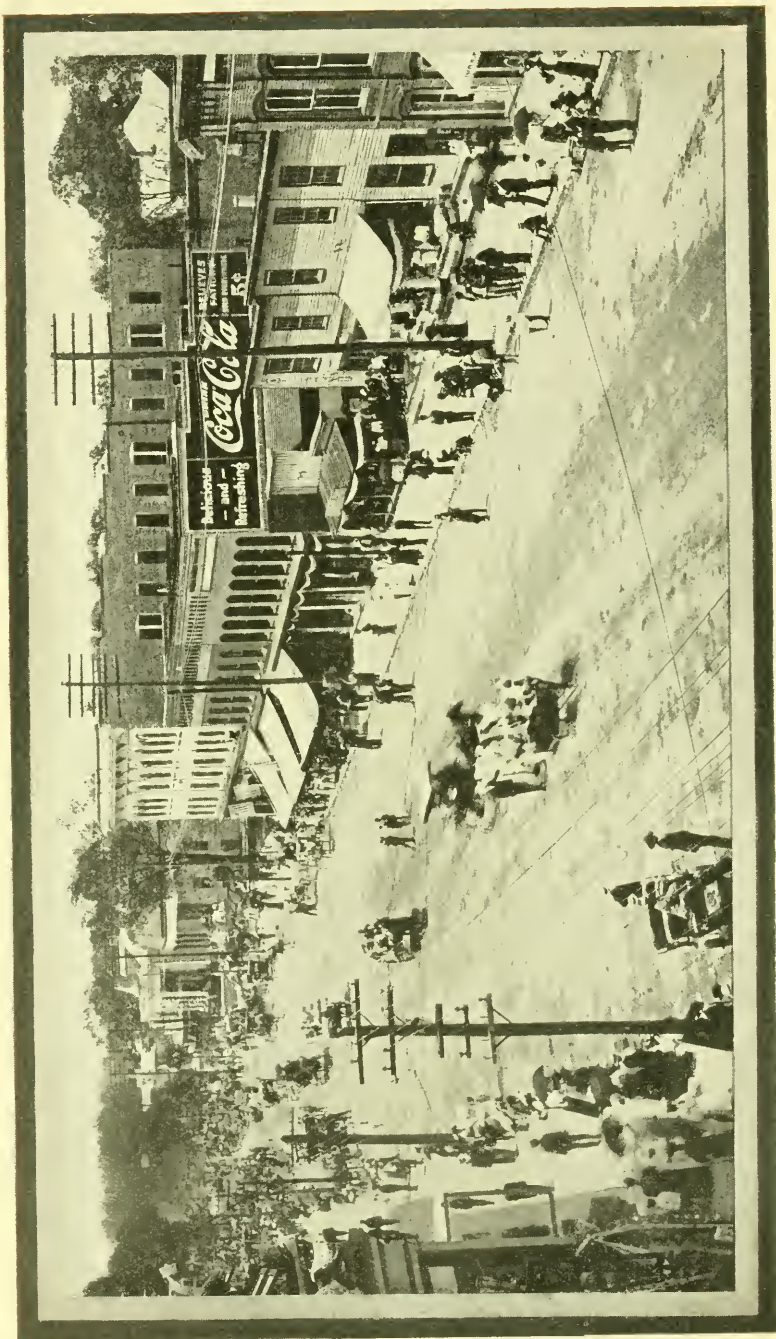
Two Pretty High Point Residences



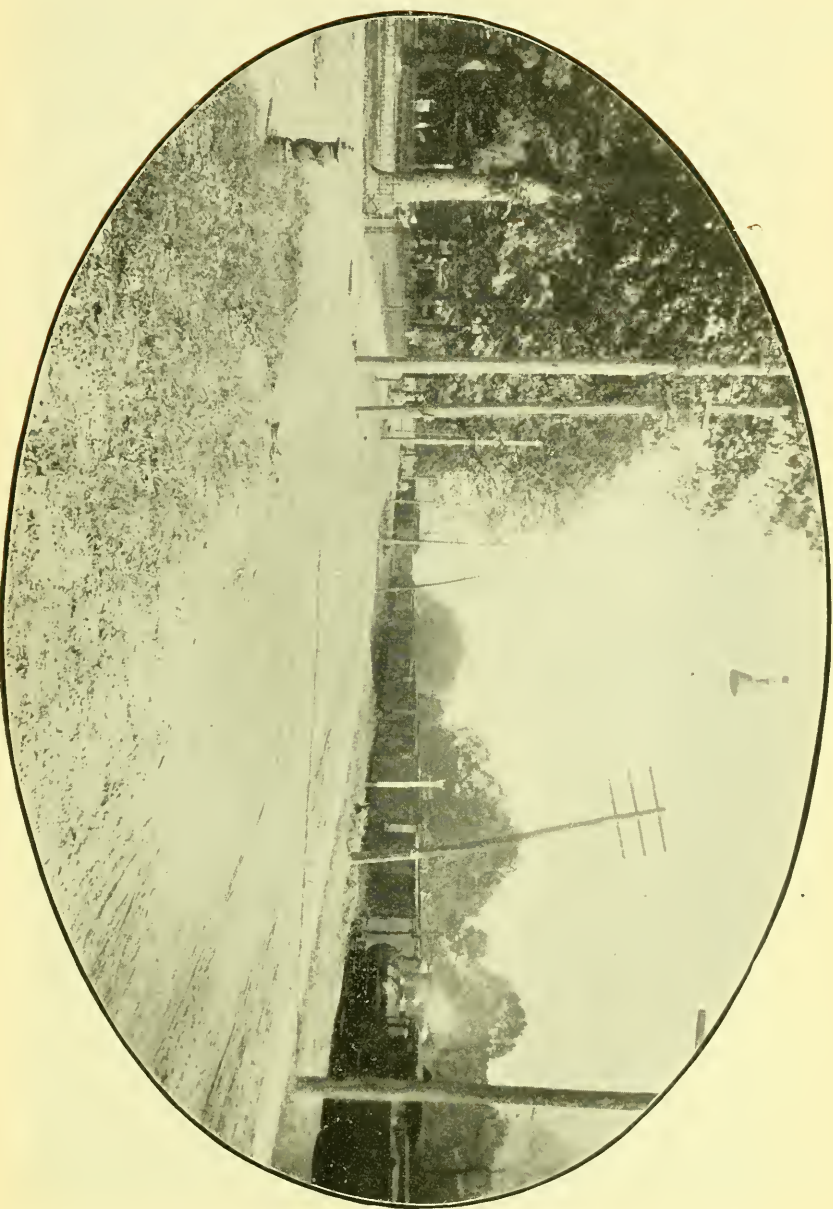
Looking West From Hamilton Street



Main Street, Showing Passenger Station



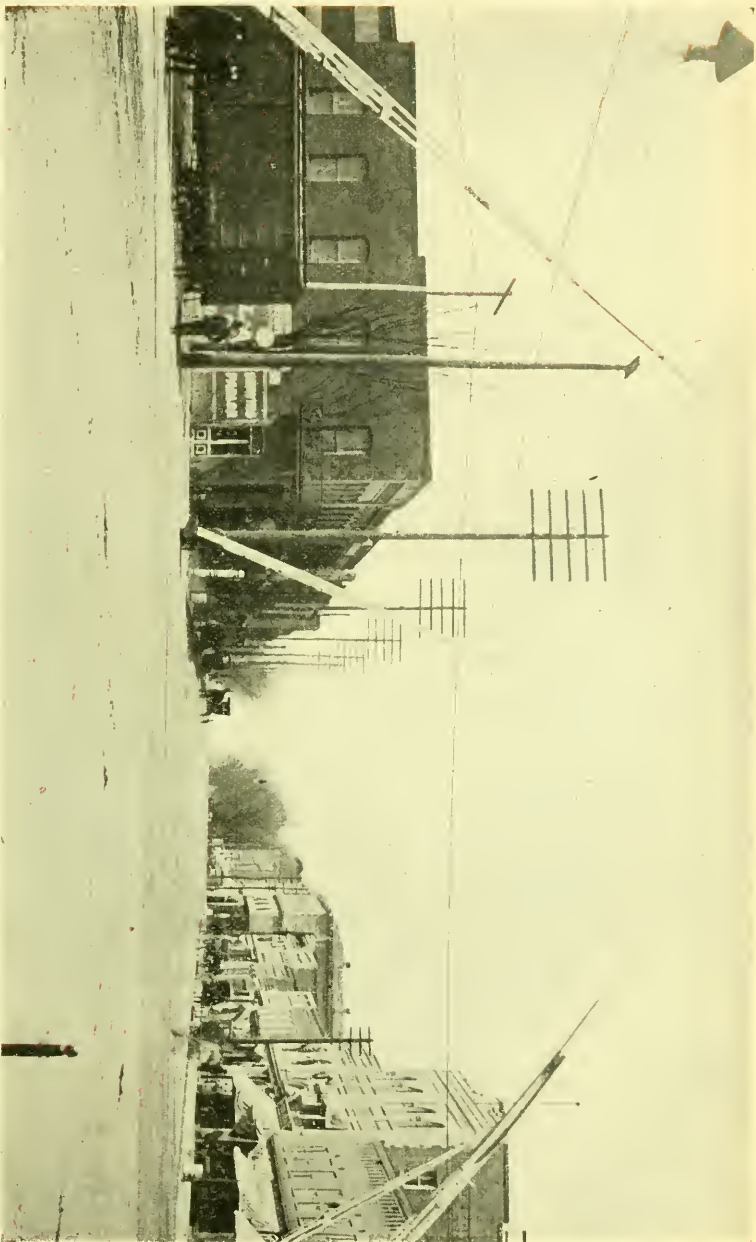
South Main Street



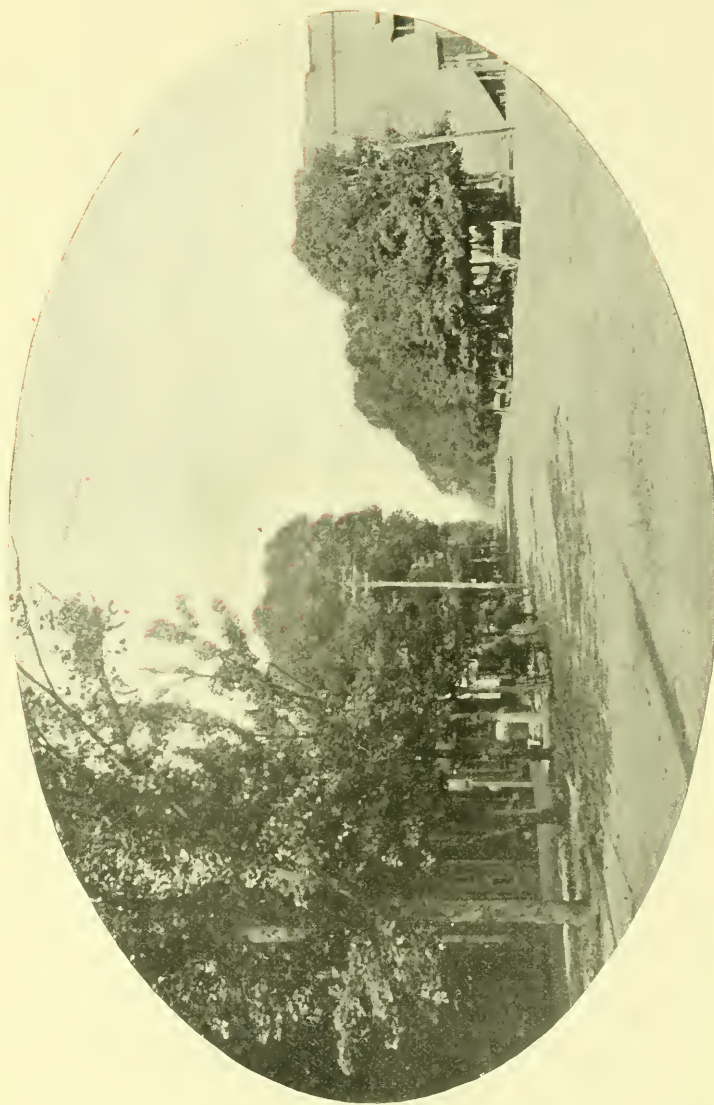
Broad Street



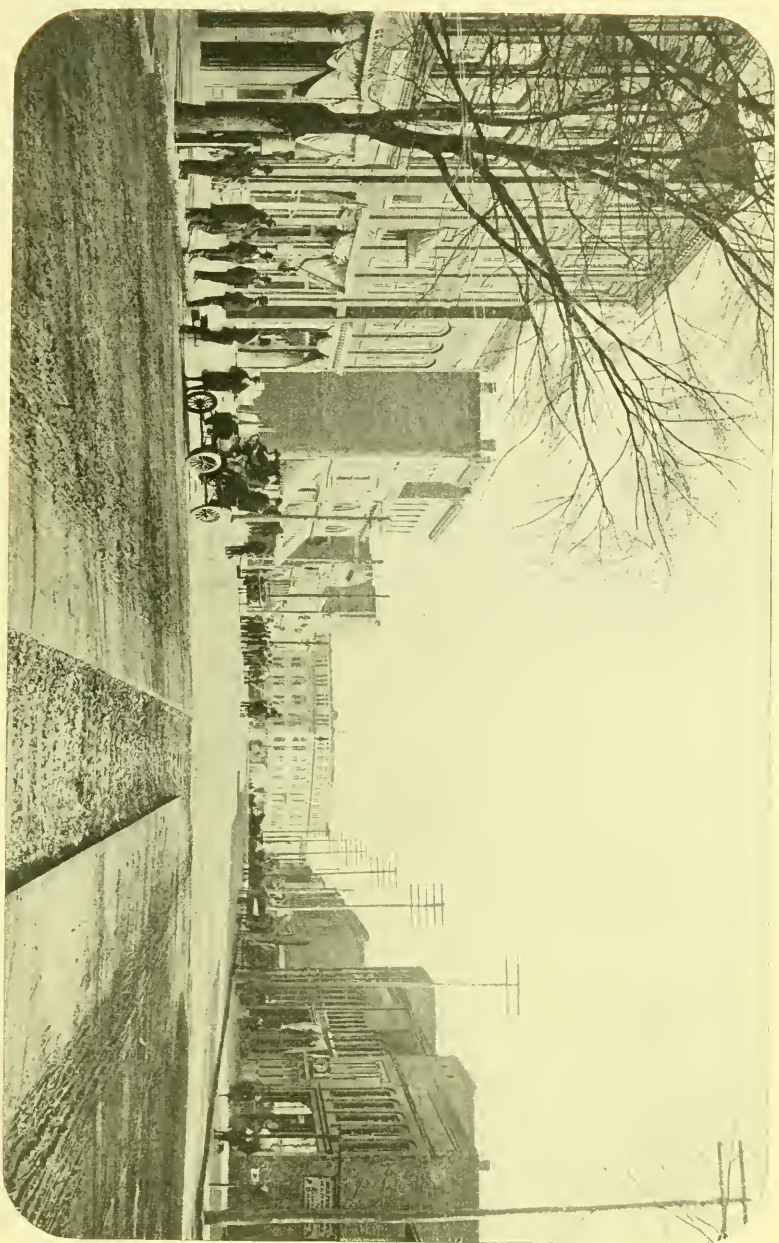
South Main Street, Showing Pesbyterian Church



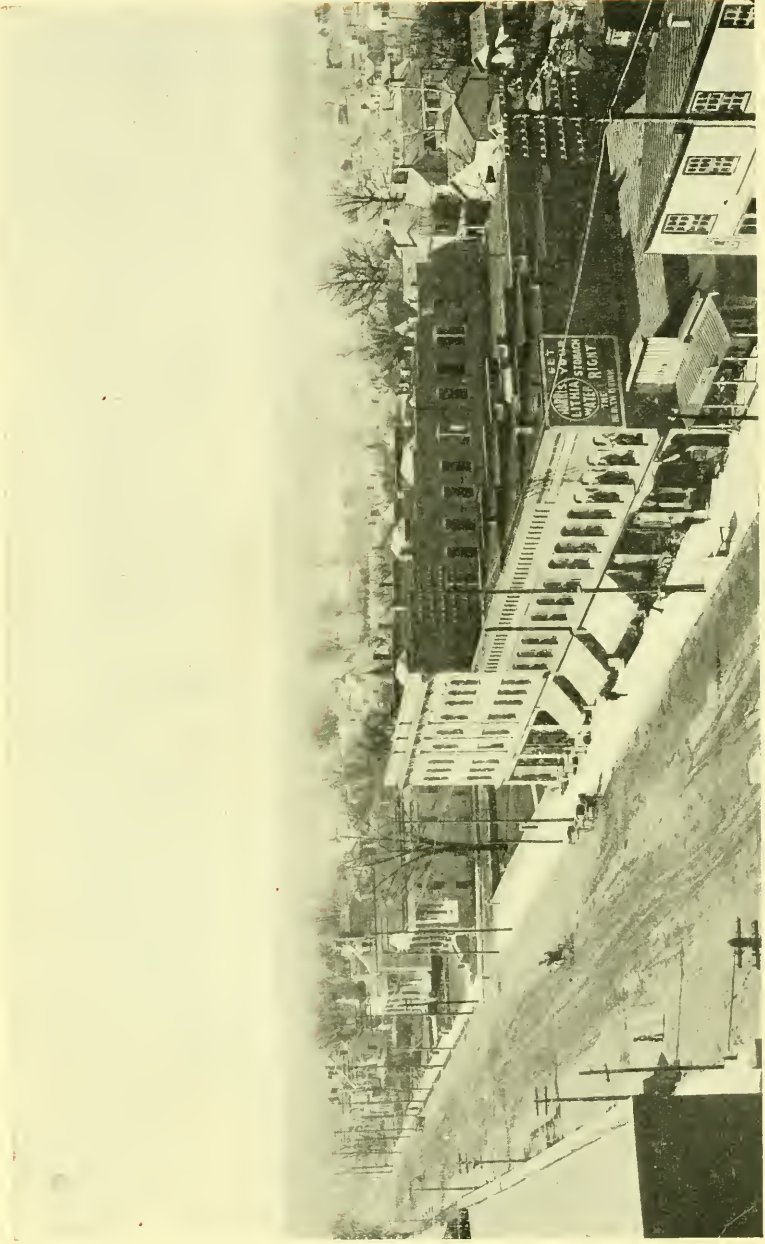
One of High Point's Pretty Streets



One of High Point's Pretty Streets



North Main Street

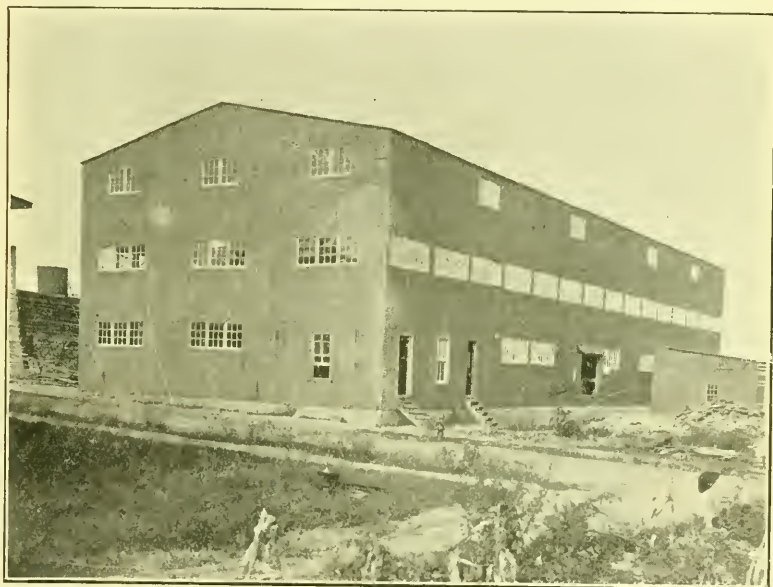


Street Scene, Looking South

SHIPMAN ORGAN COMPANY.

While the Shipman Organ Co. is comparatively a new concern its achievements will rank along with some of the best that have been in business for many years. This is due largely to the man at the desk, Mr. W. G. Shipman, the secretary and treasurer and general manager and who was instrumental in organizing the company. He understands thoroughly the work in which he is engaged and this coupled with his superior business qualifications and his close attention to business has brought success to the company in a very short time. Those who have watched the progress of this business under Mr. Shipman's management are convinced that in a short time the plant will be one of the largest in the city. The goods are now shipped to every state in the Union.

No business in High Point has demonstrated a larger growth in so short a time than the business of this company. Beginning



Plant of Shipman Organ Company

business in the winter of 1905, the capacity of the plant has been taxed to its utmost. More than twice has the company increased its capacity and only recently doubled its capital stock. The goods manufactured by the company are popular with the trade and even during the duller seasons the factory has always had to run on full time. These organs are known far and wide and their reputation is increasing daily. The phenomenal success of the company is due entirely to Mr. W. G. Shipman, a man of fine parts, socially and in a business way without a peer. Mr. Shipman is a hustler in the true sense of the term. This company under his management has a bright future.

Much depends upon the office work in any manufacturing plant and the Shipman Organ Company is fortunate in having Mr. Shipman in charge.

CENTRAL FOUNDRY & MACHINERY COMPANY.

It has become widely known that the most substantial and reliable engines, ranging from 5 to 80 horse power are made in High Point. They are made at the Central Foundry & Machine Company. The sale of these perfect machines has been large. The company has calls for them not only in the South but in the North and West.

The foundry of this company turns out some of the most absolutely perfect castings to be found anywhere in the world. Its files are kept filled with large orders from cotton factories where the best of castings are needed. Mr. Wilkes McClave, proprietor, keeps about him only the most skilled workmen, and never permits a piece of work to leave his foundry or machine shop until it has been tested in every way. The company, while



Wilkes McClave

making engines its leading work, also manufactures horse powers, saw mills and supplies. It has supplied hundreds of these within the past dozen years or more to the saw mill men of the country.

This company has just passed its twentieth birthday. It has had a wonderful success during that time. It began with a small foundry and machine repair shop. But indomitable energy and splendid judgment brought such large business that he tore down his small wooden building and built mammoth brick structures which are almost fire-proof. In the engine rooms he has a large number of the finest machines which are "tools" for iron working necessary to engine construction.

The present owner and manager of this plant purchased it from Mr. O. N. Richardson, who started it and conducted it successfully for 17 years. It was then the High Point Machine Works. Mr. McClave gives the work his personal attention not only in

the office but in the mechanical department. Since taking charge of the business Mr. McClave has made many improvements and is conducting his business very satisfactorily.

Mr. McClave was born in Newark, N. J. He was educated in the New York city schools and when quite a young man entered business there. Before coming to High Point he was engaged in the machinery business, being connected with the firm of McClave, Rimmer & Co., at 90 West street.



Home of Beeson Hardware Company

BEESON HARDWARE COMPANY.

One of the largest hardware establishments in North Carolina is the Beeson Hardware Company, of High Point. It occupies two large four-story brick buildings on Main street and a large warehouse on the Southern Railroad and does both a wholesale and retail business. This business is owned by Mr. Robt. R. Ragan, who by his indomitable energy, has made it what it is. He is a tireless worker, a man of foresight and has been rewarded richly for his work. Mr. Ragan is a son of the late Amos Ragan, who was a large property owner in central North Carolina. Mr. R. R. Ragan spent his early manhood on the farm and trained himself well in the school of hard work. He attended school at Springfield, Trinity College and later took a course at the University of North Carolina. When he quit school he went into the mercantile business which he has followed successfully ever since. When Mr. Ragan took charge of the affairs of the Beeson Hardware Company it was a comparatively small business and did a retail business only. Steadily the volume of business has increased until to-day the sales of the company amount to over \$100,000 annually. Mr. Ragan is ambitious and has only started on his successful career. He is a director in the Commercial National Bank and stockholder in numerous manufacturing plants here.

THE LYON FURNITURE AGENCY.

The Lyon Furniture Agency is known all over the world, wherever furniture is manufactured. During its thirty two years of existence it has forged its way to the first place of all such agencies. What Bradstreet and Dunn are to the world of commerce, the Lyon is to the world of furniture.

The main office of the agency is in New York city. It has branch offices in Philadelphia, Pa., Cincinnati, Ohio; Chicago, Illinois, Boston, Mass., Jamestown, N. Y., and High Point, N. C.

Mr. Robert P. Lyon, the originator and manager of this great system of agencies, is with the main office in New York. He is a man known far and wide for his judicial mind, conservatism and business wisdom. It has been his policy to select as managers of the branch agencies the best men which can be secured. They are chosen for their sound business judgment, their knowledge of the furniture trade and their high standing morally.

The agency chose as their representative in the High Point office, Hon. Wescott Roberson. This was nine years ago, when the agency first opened for business in this important furniture manufacturing center. A better man could not have been selected. This has been abundantly proven by the manner in which the agency has been managed at this end of the line. Mr. Roberson's fine legal and business talents as well as his progressive energy and careful attention to the affairs of the agency have made it the sine qua non of all who manufacture furniture. He brings to his work an extensive experience and a knowledge of values and ratings which make the Lyon an absolutely reliable guide to its subscribers. Its attention to all collections has also brought it into conspicuousness for its excellent methods and its wisdom in handling this sort of business. He has one assistant, Mr. Walter Chandler a High Point boy who served for some time in the Philadelphia office and who is competent in every way.



Interior Matton Drug Company's Store

NORTH CAROLINA SAVINGS BANK & TRUST CO.

The North Carolina Savings Bank and Trust Company, commenced business, February 3rd, 1908, in the banking rooms of its own commodious office building, on North Main street, which is one of the handsomest business structures in the State. This edifice of five stories besides basement and roof garden, is most substantially built of Mount Airy granite and best quality of terra cotta; its four massive, polished granite columns, large plate glass windows and gray pressed brick pilasters constituting an imposing front that is a conspicuous addition to the architecture of the



Residence of Lee A. Briles

city. It contains the largest fire proof vaults of any bank building between Richmond and Atlanta. In one of these vaults stands a chrome steel and iron burglar proof safe with double time lock attachments for the protection of money and other valuables stored therein. Another vault contains safety deposit boxes which for a small rental, may be used for the safe keeping of papers, plate, and other valuables. The other vaults are for the use of the occupants of the office rooms throughout the building.

This bank has a charter to do a general banking and trust business, act as executor, administrator, guardian, receiver, fiscal agent, and trustee of individuals and corporations. The officers are:

President, O. E. Kearns; Secretary and Treasurer, Lee A. Briles. These are hustling, business men, and although the bank is yet in its infancy, the officers and directors have mapped out for it a career of usefulness that means much for the future growth and prosperity of High Point.

The President of the bank, Mr. O. E. Kearns, is well known here as a successful manufacturer and is a financier whose in-

fluence will be felt in the community even in a larger degree than it is now, as it is a well recognized fact that he has special ability in this capacity. He is a man of executive ability, of quick perception, keeps his own counsel and brings about results.

Mr. Briles, the cashier, while yet a very young man has been very successful in business. For several years before coming to High Point he was in the lumber business in Florida.

MR. ERNEST CARR.

One of the most popular insurance men in North Carolina is Mr. Ernest R. Carr, of this city. He has been connected with the insurance business in North Carolina for about 15 years. He began business under his father, who was also in the insurance business in North Carolina for 40 years.

Mr. E. R. Carr moved to High Point from Greensboro in 1903 and for a time was connected with the firm of J. J. Cox & Co., insurance agents. When the High Point Savings & Trust Company, was organized Mr. Carr was appointed manager of the insurance department of that bank and has met with unusual success in the business. He represents the largest and oldest agency in High Point, which succeeded J. J. Cox & Co. Mr. Carr represents about 40 old line companies, fire, accident, health, liability, storm, boiler, bonding and plate glass. This creates a volume of business of which any firm might be proud. Mr. Carr is considered one of the most careful agents in the business and looks closely after the interests both of his companies and his patrons. Although a young man, he has achieved great success in this special line and is well liked by all classes of people.



Plant of Hill Veneer Company

MR. W. H. RAGAN.

One of Higt Point's most successful business men is Mr. W. H. Ragan. He began business here when High Point was a small village and has been closely identified with its interests ever since. For years he was a member of the firm of Ragan & Millis well known at the time over the state.

He is today largely interested in the manufacturing business here and elsewhere.

He is secretary and treasurer of several large manufacturing plants and a stockholder in many more.

He was born in 1846 in Randolph county. His father moved to Guilford county when he was about 14 years old and commenced farming and merchandising nine miles southeast of Greensboro.



W. H. Ragan

In 1860 Mr. Ragan went to Franklinsville, N. C., to learn the cotton milling business and worked there until 1865.

He came to High Point in 1866, and went into the mercantile business, being one of the firm of Pleasants, Ragan & Co. Mr. Ragan was one of the most successful merchants and business men in the county. He was secretary and treasurer of Eagle Furniture Company for six years. He is president of Oakdale Cotton Mill, at Jamestown; president Mt. Pleasant Cotton Mill, at Kimesville; director in Southern Chair Company; director in National Bank of Greensboro, and chairman executive committee of the A. and M. College, Raleigh.

He has been a very successful business man in all affairs. He was one of the county commissioners, being chairman of the board for ten years and the county prospered under his administration.

HIGH POINT BUGGY COMPANY.

High Point has many successful manufacturing plants but none more so than that of High Point Buggy Company which was established eight years ago. It is enjoying today a prosperity equal to that of the oldest and largest buggy factories in the State.

Mr. H. A. White is the business manager of this thriving company. This is the ninth year of his residence in High Point. He has, during that time made for himself a warm place in the estimation of all up-to-date men in the city of his adoption.

This he has done by the fact that he is known as a man who attends strictly and conscientiously to the large business of which he has the main responsibility. An admirable and evergrowing success has followed his painstaking and progressive efforts. He never misses an opportunity to have the public know what an ex-



H. A. White

cellent work his factory is doing. He is just the contrary of that sort of business man who thinks that the public must find out by their own efforts, the kind of goods and the quality of goods manufactured. In other words, he believes in advertising. The result has been the usual one accompanying this sort of business policy—an all round and accumulating success.

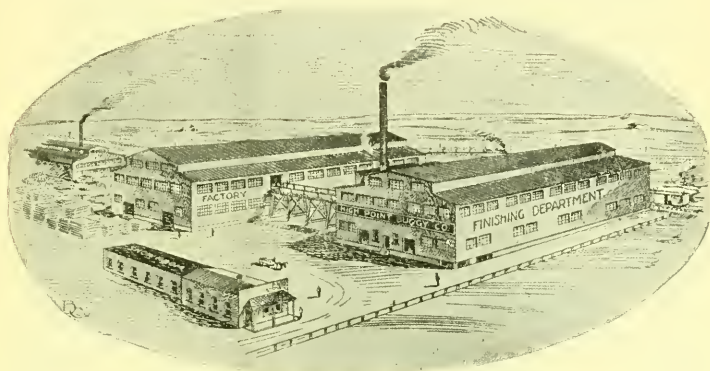
The company manufactures nearly every kind of road vehicle, including medium and high grade buggies, surreys, road wagons, delivery wagons, phaetons, wire and wood wheel runabouts, etc. The splendid workmanship and reasonable prices are facts of common knowledge.

The up-to-date mechanical department is ably presided over by the Briggs brothers, whose experience and skill in their de-

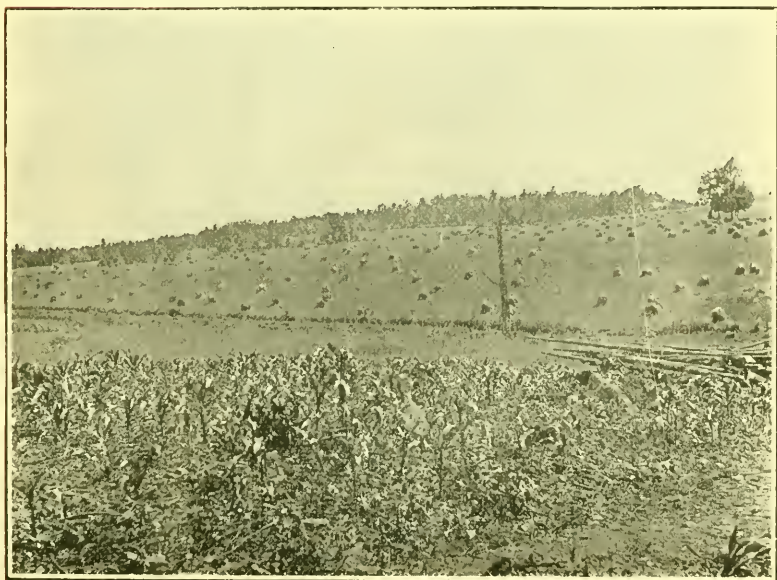
partments have done much to bring about the great success of the company.

The enterprise has a capitalization of \$45,000. Its officers are: J. Elwood Cox, president; A. M. Briggs, superintendent and vice president; H. A. White, secretary and treasurer.

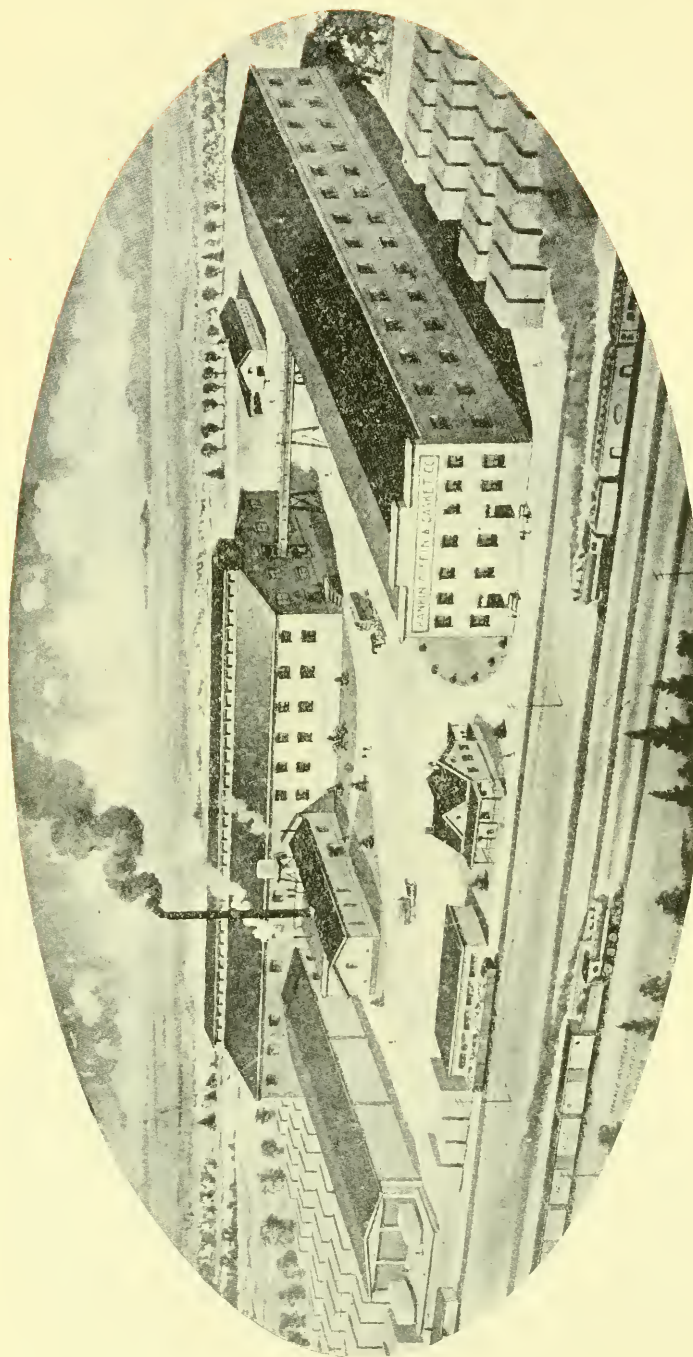
The duties inside the factory devolve upon Mr. A. M. Briggs, the superintendent and to his skill and energys is due largely the success in the mechanical department. He and his brother have been in the buggy business for a great many years and understand thoroughly every detail. The combination of office and factory force as it exists is a fortunate one and is bringing marked success to the business. There is no factory in the South that has a more satisfactory trade.



Plant of High Point Buggy Company



Farm of R. W. Gray



Plant of Rankin Coffin & Casket Company

HON. WESCOTT ROBERSON.

To be a leader in any walk of life is the natural ambition of any man though but few attain to that enviable position. Some men are born great, some have greatness thrust upon them and some achieve greatness by studious endeavor and conspicuous among the latter is the subject of this sketch.

The Hon. Wescott Roberson was born at Chapel Hill where the State University is located from which he graduated in the class of '96. Afterwards attending the Law School of the College and completing his studies in 1898, when he took up his residence in High Point and commenced the practice of his chosen profession. For some years he was associated with Col. Barringer in the practice of law, having offices in High Point and Greensboro.

His legal ability and personal integrity of character, his keen business intelligence and careful attention to the affairs of his clients have raised him to a high place in the confidence of the citizens of High Point and his business associates. He has been



Col. Wescott Roberson

retained as counsel by many large corporations and firms and has been a prominent factor in many notable cases. He is acknowledged to be one of the leading lawyers in the State which has produced many men who have been and are a credit to their profession and rank high among the best lawyers in the country. The greatest and most active members of the bar of North Carolina accord him a meed of praise second to none and his counsel is eagerly sought on many important questions.

Mr. Roberson recently refused a flattering offer to make his home in New York as leading counsel for a large corporation.

The Hon. Wescott Roberson is still a young man and has attained a position in the world's affairs which would do honor

to men twice his age and which many men in the exalted profession of law never reach.

In both business and social life Col. Roberson has stamped his personality indelibly with an imprint of character and learning which will eventually place him in one of the highest offices attainable.

High Point is proud of one of her foremost citizens.

THE PEERLESS MACHAINE WORKS.

One of the important and constantly increasing business enterprises of High Point is the popular Peerless Machine Works. Mr. W. D. Burgess is the capable owner and manager.

The vigorous manner in which Mr. Burgess pushes his machine shops and foundry to the front, and the excellent workmanship for which they are noted, have gained for them wide attention and the thorough confidence of the public. The manager is a man of great determination, push and energy and may be counted on for anything in his line.

The shops pay especial attention to all kinds of repair work, including repairs to engines. The foundry turns out castings of



W. D. Burgess

various kinds and of a high order of merit. The consequence has been that Mr. Burgess is in constant demand not only by the factories of the town, where a vast amount of varied machinery is used, but also receives orders for castings etc., from factories located in other places.

Perfect satisfaction and promptness in attending to all work have given the Peerless Machine Works its ever growing success. This business has gradually increased under Mr. Burgess' management.

THE ARMSTRONG BROTHERS.

Mr. John Armstrong is the manager of Furlough Kennels which are owned by Mr. George J. Gould and located about one mile from the city limits at what is known as the Carter place and owned at one time by Joseph Worth. The place has been made very attractive and besides has one of the finest kennels in the country.

Mr. Armstrong was born in Danby, Yorkshire, England. He came to this country in 1894. He has been with Mr. Gould for over 14 years. Eleven years ago he came to High Point and lo-



Ned and John Armstrong

cated the Gould Kennels. Mr. Gould now has under lease in this vicinity for shooting privileges 19000 acres, all under the supervision of Mr. John Armstrong. He is a good business man, considerate, taking care of the interests of Mr. Gould and at the same time getting along pleasantly with the hundreds of farmers from whom he leases land. He has made many friends since his residence in High Point. He is a prominent Mason.

MR. NED ARMSTRONG.

Two years after Mr. John Armstrong left home he was followed to this country by his brother, Mr. Ned Armstrong. He is the manager of Deep River Kennels owned by Mr. Clarence H. Mackay. He has been with Mr. Mackay for 10 years and is as valuable a man to his interests as his brother is to Mr. Gould. Mr. Ned Armstrong spends the winters at the lodge near here and in the summer looks after like interests for Mr. Mackay in New York and England.

THE HIGH POINT MILLING COMPANY.

One of the best and most prosperous Roller Mills in the state is conducted by the above company.

Roller flour and feed both of a first-class sort are produced by this Company, in large quantities. The company is capitalized at \$10,000. The business is a thriving one, in every sense of that word. The mills are kept constantly at work in order to satisfy the demands. The sun goes not down on a single day which does not see the men engaged in this work full of business.

Mr. A. B. Horney, a man who has long and successful experience in milling flour and feed, is the reliable secretary and treasurer of the company. For years he was connected with the large Wachovia Mill, in Salem, and there gained acquaintance with every detail of the business. But Mr. Horney has more than experience. He is a man of the soundest judgment and fine insight into the needs of the business. He sticks constantly to the one duty of making the public acknowledge that the flour and feed manufactured by his mills are of the finest and best goods of the kind produced. The consequence, his efforts have been crowned with deserved success.

Mr. W. H. Ragan, the well known manufacturer and business man is the president.

Mr. Horney is chief of the fire department and a director of the Wachovia Loan & Trust Company and member of the school board.

He takes a great deal of interest in the affairs of the city and as chief of the fire department has done a valuable work for the city. Mr. Horney occupies a prominent place with the firemen, Junior Order and Masons of the state. He is one of the oldest and most active Masons in the community.



NORTH STATE TELEPHONE COMPANY.

The North State Telephone Co., began business here several years ago, giving the city the first telephone service and from this small beginning the company has grown to be one of the strongest and most useful in the State. The service has been extended every year and now there are about 800 subscribers. The system has recently been changed to full central energy and the company has not only increased the service locally, but has independent long distance lines connecting with Greensboro, Lexington, Thomasville, Asheboro, Randleman and Winston-Salem.

The company does a good business and has the loyal support of the people.

The following are the officers: W. H. Ragan, president; W. H. Townsend, secretary and treasurer; J. F. Hayden, manager.

Board of directors, W. H. Ragan, W. P. Pickett, J. S. Wilborn, C. C. Muse, W. L. Stamey, J. F. Hayden and A. B. Horney.

MYRTLE DESK COMPANY.

One of the largest and most successful plants in the city is the Myrtle Desk Company, conducted by the principal owner, Mr. H. W. Fraser, ably assisted by Mr. L. C. Sinclair. Mr. Fraser has been a manufacturer all of his life, being engaged in the cotton milling business for many years before removing to High Point.

For 14 years, however, he has given his attention solely to furniture manufacturing. His first venture of this kind was as part owner of the Alma Company. He afterward organized the Catawba Furniture Company, at Marion, N. C. But his final judgment was that High Point was the best place for furniture manufacturing.

Accordingly he returned to High Point in 1899, and built the present factory of which he has charge. This is one of the largest in the city, and is well located in the western part of the city, on the main line of the Southern Railway.

The floor space of this factory covers more than 54,000 square feet. Every part of it is used for the making of roll top desks.

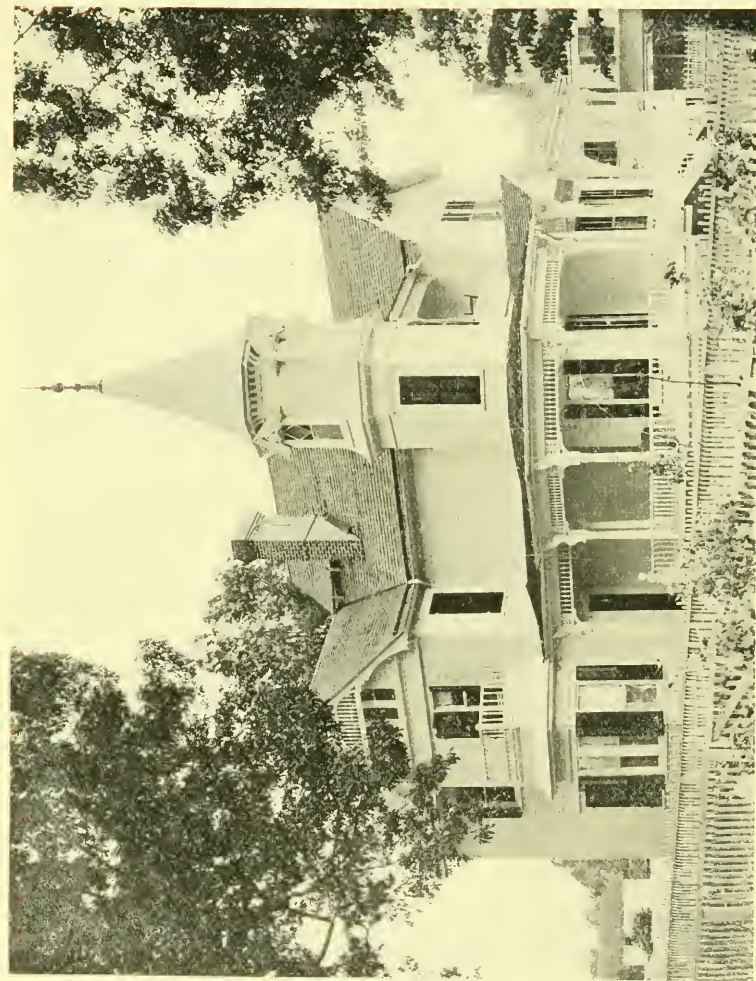
That the articles are of finished workmanship is evidenced by the large business which the company had during the 14 years of its existence; in fact its roll top desks have taken the day. It is about conceded by makers of these useful articles that the goods produced by Mr. Fraser are facile princeps, along side those of other makers. The buyer has not been slow to find out this. He has seen for himself that for excellence of structure, beauty of outline, the smooth working of the roller tops of the desks, and for beauty of finish, they appeal to office men in such a manner as to sell themselves.

Mr. Fraser is ably assisted in this business by Mr. L. C. Sinclair, his son-in-law, a young man of good education and well versed in business. Mr. Sinclair began his career as a successful attorney and gave up his practice to become a manufacturer, at which he is succeeding admirably.

Mr. Sinclair takes much interest in the affairs of the city. Although he has been a citizen of High Point a comparatively short time he has served acceptably as a member of the city council and is now a member of the school Board. He is a charming man socially and very popular with his friends.



One Day's Catch



Residence of Carson Sinclair

HIGH POINT HOSIERY MILLS.

If a stranger would ask about some of the most prosperous and best managed manufacturing plants in High Point, this company would be named among the first. The reason is clear. They have seen it grow from a very small beginning to its present enormous proportions with a pay roll equal to any establishment in the city.

The company began business in 1904. In 1905 the production of the mill was only 200 dozen a day. The business grew so rapidly under the excellent management that the capacity of the plant had to be continually increased and to-day three large buildings are required for the business and the output is very large.

These goods are sold both at home and abroad, the export trade being very flattering indeed. The mills make a medium grade of goods which are always in demand. This demand has always been good enough. Even in panics the mills have done a good business.

The business has been a success from the very beginning all of which was forecasted on account mainly of the men who were in charge.

Mr. J. H. Millis, the president, is the highly gifted and substantial business man and manufacturer, whose connection with any enterprise speaks volumes in its behalf.

Mr. J. H. Adams, secretary and treasurer, is one of those men who "brings things to pass." Of quiet temperament, he is characterized by indomitable energy and perseverance with all and has business talent of the finest kind.

He is one of these quiet business men who attends strictly to his business, carrying on everything under him with a system that makes it easy for all. He is a man of fine executive ability.

The quality of goods put upon the market is of the highest order. The motto of Mr. Adams and his co-laborers is the best that can be manufactured and the most reasonable price for it. That this motto has been carried out to the letter, is evidenced by the splendid success the company has had in the sale of the goods.

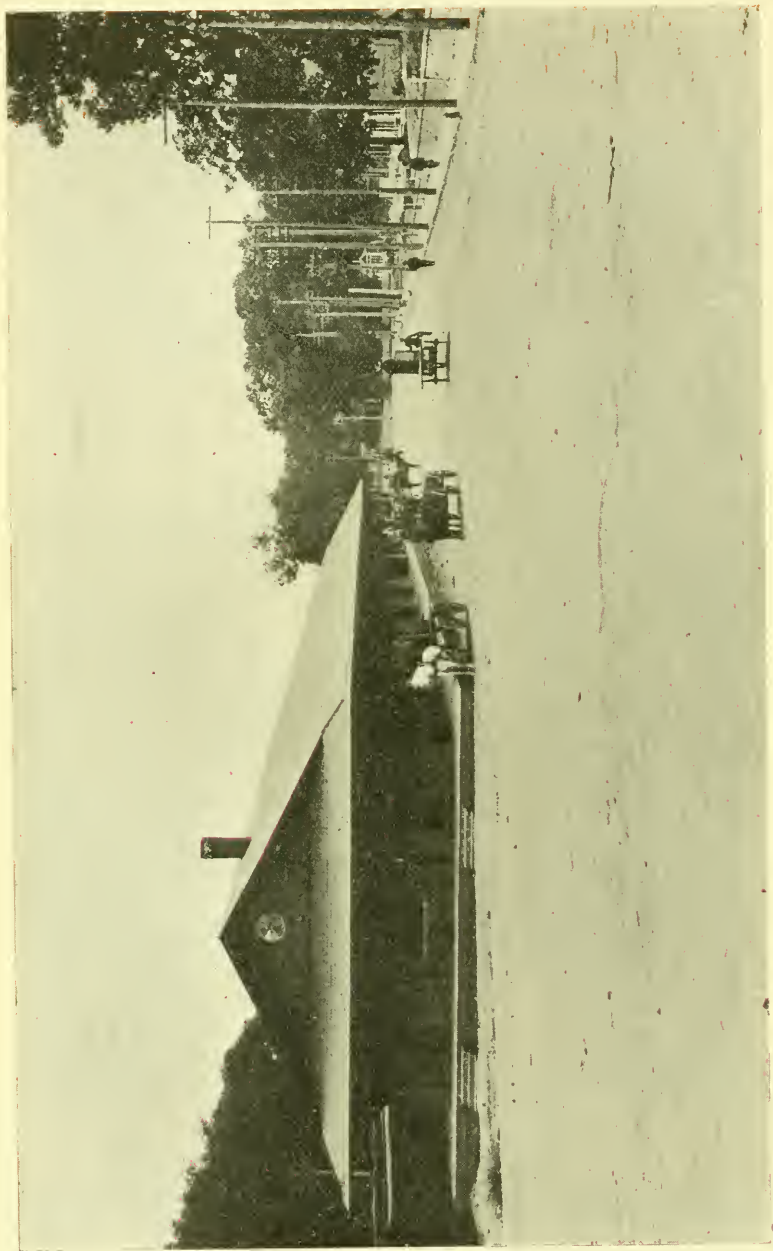
The managers of this business do not let a year pass without making some improvement and increasing the plant.

What has been said of the Hosiery Mills may be said of the other department of the company's business, the High Point Overall Co., because it is under the same management. This business occupies a separate building and is meeting with the same marked success.



Furlough Kennels

(Owned by Geo. J. Gould, Situated One Mile East of High Point)



Freight Depot, Southern Railway

THE ENTERPRISE PRINTING CO.

The Enterprise Printing Company is one of the largest and best equipped printing plants in Western North Carolina. It is owned by J. J. Farriss who has conducted the business for 21 years. It is equipped with the best high class machinery that could be bought, embracing two Optimus presses, a Mergenthaler Linotype machine, power paper cutter, wire stitcher, jobbers, etc. The owner of the plant has always believed in buying the best and he has made no mistake in pursuing this policy. The aggregate cost of the plant was about \$26,000. The office makes a specialty of fine catalogue work, trade journals and embossed stationery and has as its patrons prominent business men, not only in High Point, but in other cities in and out of the state. The mechanical work of the Southern Furniture Journal is executed in this office. During the past few months the business of the office has widened and improved in many departments, especially in the embossing department. Within a year or so this increase will necessitate a large embossing and engraving department. The office employs none but the best, skilled workmen.



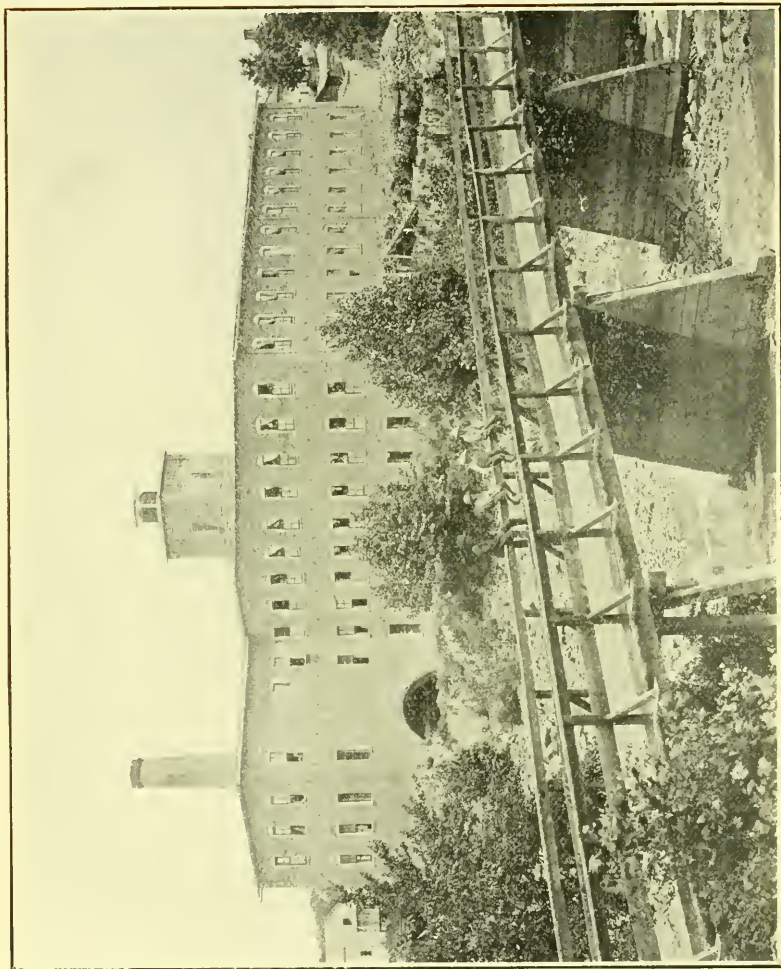
J. J. Farriss

DAILY AND WEEKLY ENTERPRISE

The Enterprise is almost as old as High Point and is one of half dozen papers in the state that has been published continually for over 35 years. For 21 years J. J. Farriss has been the editor and has endeavored to conduct the paper on a high plane.

The principal work of the paper has been in building High Point and its friends at home and people in the vicinity have given due credit. In 1904 Mr. Farriss began the publication of a daily which has increased from year to year. The advertising patronage and subscription list will compare favorably with papers in towns of the same population.

In January 1909 Mr. Farriss added \$1500 in improvements and hopes to make another increase at the close of the year.



Oakdale Cotton Mills

R. A. WHEELER.

Mr. R. A. Wheeler is one of the most public spirited men in High Point. He was until 1906 in the manufacturing business. He originated what is now the Beeson Hardware Company and began the manufacture of coffins in High Point. He is now largely interested in real estate, one of the largest dealers in the State, being the owner of Sunbright.

He is one of our North Carolina men to the manor born, having first seen the light of day in this (Guilford) county in 1855. His first business experience was as a clerk in a general store of John A Lindsay for five years. He then embarked in the hardware business, which he successfully conducted for ten years, to which business, the present Beeson Hardware Company

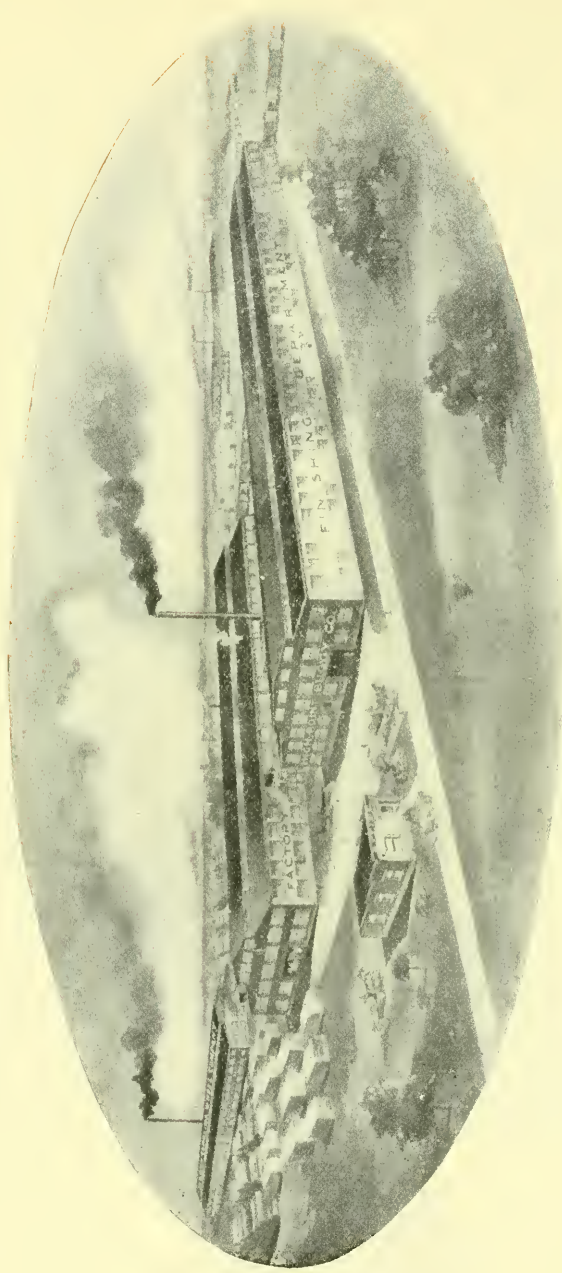


R. A. Wheeler

are the successors. Looking for "larger worlds to conquer" he then moved to Washington, D. C., where he was engaged in the wholesale produce commission business for nine years. He says he never felt "quite at home except in North Carolina and that his heart would turn back home." Besides he is a firm believer in a great future for the South, and has permanently established himself in his old "home town", which success is crowning.

Mr. Wheeler is an influential man both in the political and social world. He is greatly interested now in starting the cotton milling industry.





Plant of High Point Buggy Company

CAROLINA LOAN & REALTY COMPANY.

This is, without a doubt, one of the strongest and most active companies in our city, dealing exclusively in real estate, loans, stocks and bonds. A business the efforts of which have been crowned with success from the very beginning, is the Carolina Loan & Realty Company.

The Secretary and Treasurer of this Company is Mr. Geo. T. Penny, whose record as a financier and real estate dealer is hard to equal.

This young man began business in High Point only a few years ago on a small scale. He has pushed his way along so successfully that today he is known as a great financier and handles more real estate than any man in the South. His sales in North Carolina and South Carolina alone last year



Geo. T. Penny

amounted to over \$1,500,000.00. His services are in demand throughout the North and South, and he has the record of never having made a failure on a sale of lots at auction, which comes in a special line of his company.

Mr. Penny has a twin brother, J. C. Penny who is president of the American Realty & Auction Company, of Greensboro, N. C. who assists him in his auctioneering. They are well known all over the United States as Penny Brothers, the Twin Auctioneers, who turn real estate into cash quick. It is often said that Penny Brothers, "the Twins", who manage the auctioneering department of these companies, are the strongest auctioneering force in the world.

The Carolina Loan & Realty Company has made ample capital to promote any deal on a large scale, being one of the strongest firms in the State.

Mr. Geo. T. Penny gives the business much of his attention along with his other business. He is the organizer, president and

general manager of the Southern Live Stock Insurance Company, and director of the Home Banking Company, which he also helped to promote.

The president of this Company is Mr. Thomas F. Wrenn, who started in High Point as a boy in the merchantile business and has managed his affairs in such a skillful and business-like manner that to-day is one of the wealthiest men in the State of North Carolina. He has had a remarkable career as a manufacturer and banker, equalled by few of his age. He was one of the first organizers of the furniture factory in High Point, and conducted this factory successfully for several years.

He decided to move to Marion and continue the manufacturing business and at this point he has made his wonderful success, not only in the manufacturing business, but as a banker and financier. He organized a bank at Marion a few years ago and became its president. The bank has prospered ever since the first day of its organization. In 1908 he was instrumental largely in organizing the Home Banking Company of High Point with a capital of \$50,000, which helped our city, and has proven to be one of the most prosperous. He is a stockholder in four of the leading banks of this city and a number of others throughout the country. He is a stockholder in some of the largest cotton mills and woodworking enterprises in the South.

He spends the summer at his summer home in Marion, which is located in the mountainous part of North Carolina. Mr. Wrenn is a self-contained modest man, far more so than most men of his vast wealth. He is yet a comparatively young man, and he alone knows of the opportunities that lie before him, and this company, in the industrial world.



In the Vetch Field, Blair Farm

HIGH POINT METALLIC BED CO.

A manufacturing establishment here which has met with marked success from the beginning is the High Point Metallic Bed Co., which was promoted by Mr. R. H. Wheeler, Mr. J. H. Millis and others, Mr. Wheeler taking the active lead in forming the company and the responsibility of introducing the goods and establishing a trade. This was quite an undertaking because at that time the manufacture of metal furniture in the South was practically new.

It has now become well known that High Point not only excels in the manufacture of wooden furniture, but has a factory that excels in the manufacture of iron bedsteads.

The plant has its own foundries, finishing and packing departments, warerooms and shipping departments. These go to



C. L. Wheeler

make up one of the most unique manufacturing establishments in this city of factories. It is located directly on the line of the High Point, Randleman and Asheboro Railroad a part of the great Southern system. Occupying one of the largest buildings in the city.

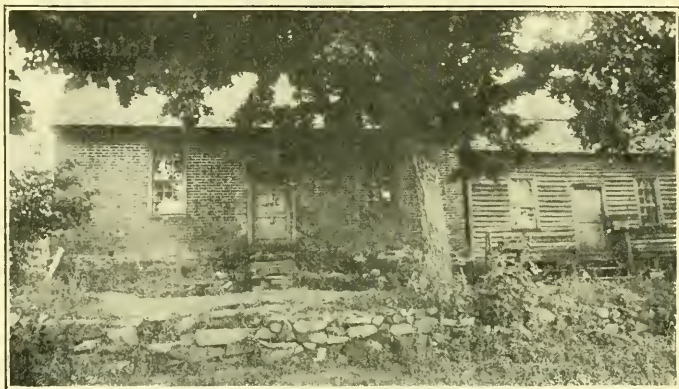
It is not the purpose of this company to manufacture a fancy line of goods. But their output of medium grade iron bedsteads has met with a success which has satisfied the most sanguine expectations and brought many buyers.

During the many years that the goods of this company have been before the trade they have made an impression which speaks well for the company and the excellent management. A good strong custom has been built up which is being added to every year. There is no iron bed factory in the South which has made any better record than this one.

The president of the company is Mr. J. H. Millis, one of the city's best and most successful business men.

Mr. R. H. Wheeler is vice-president and finds time with his many industries to give the business the time demanded. He makes a most valuable officer. Most of the duties of this successful company fall upon Mr. C. L. Wheeler the secretary and Treasurer. There are no manufacturers in the

city who understand their business better and perform the duties with more ability than Mr. Wheeler. He is quick of perception and handles everything that comes up for disposal with dispatch and accuracy. With these qualities it is not surprising that the company is meeting with marked success. High Point is proud of her iron bed factory and the men who built it and are maintaining it so well.



The Jonathan Welch Old Home
(Built in 1786)

BEST CHAIR COMPANY.

The names of B. A. Best and J. T. Best have been associated with the chair business here for many years. For ten years or more these two young men were connected with the High Point Chair Company in which their lamented uncle, J. B. Best, was a moving spirit.

In February 1906 the Best boys organized the Best Chair Co., and the plant is one of the best in the city. This is located along the Southern Railway Company. The company manufactures a medium and cheap grade chair which has been the special line of work of the proprietors. Mr. B. A. Best, the senior officer, is counted a first class business man and has been successful from youth. He attends strictly to his own affairs and is accurate in all of his dealings. He and his junior brother will prove a strong team in the management of the company.

Since beginning business the company has built up a large trade and their chairs are meeting with ready sales all over the South and West. There is nothing on the market superior to the "Best" Chair.

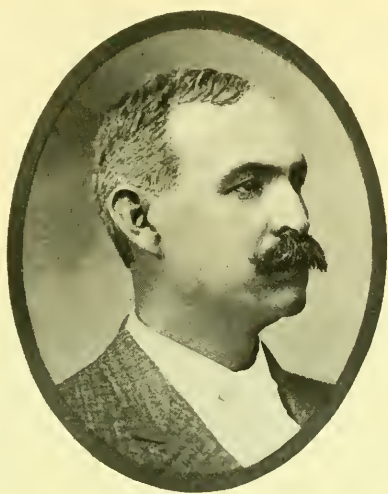
THE HOME BANKING COMPANY.

The Home Banking Company of High Point, N. C., was organized in the month of March, 1908, under the laws of N. C.. Its capital stock is \$25,000.00. Mr. T. F. Wrenn, formerly of High Point, now of Marion, N. C., who is spoken of elsewhere in the book, is president, Dr. J. R. Reitzel 1st vice-president, Mr. J. C. Welch, 2nd. vice-president, Mr. M. J. Wrenn, 3rd. vice-president. Col. D. H. Milton is cashier and Mr. James C. Gilkey assistant cashier.

The following compose its board of directors: George A. Matton, H. A. Tomlinson, S. F. Wall, Dr. H. C. Pitts, D. N. Wel-

born, W. T. Kirkman, George T. Penny, W. G. Shipman, and J. A. Clinard.

This excellent bank occupies the building on the corner of North Main and Broad streets one of the most desirable locations in the



T. F. Wrenn

city for a bank. These magnificent banking apartments are finished in burnished steel bars encased in walnut.

It has an up-to-date fire and burglar proof safe. And in a short time will put in an up-to-date vault, all fixtures having been purchased, and placed upon the floor. The Home Bank has been a success from the day it opened for business.



Col. D. H. Milton



James C. Gilkey

The stockholders, all of them, are High Point men and look to the prosperity of the city. These gentlemen saw the possibilities and the need of a good Home institution of this kind and they have gone to work and equipped an up-to-date bank for the

convenience of its home people, making it attractive and agreeable for its customers and friends.

Few financial institutions in the state have made so great progress in so short a time as this which is an indication that the bank has bright prospects before it. The management is very accommodating and exercises a cosmopolitan spirit in dealing with the people. The bank was instituted for the convenience and accommodation of all classes of people and it is deeply appreciated.

Mr. T. F. Wrenn needs no commendation at our hands as every one who knows him knows him as Tom Wrenn, whose suc-



Home Banking Company

cess in life as a modest business man has not been surpassed in the history of our city or state. He being president of the Home Banking Company makes it a Gibraltar within itself.

Col. D. H. Milton, the cashier is a native of Stanley county N. C., and is well fitted for the responsible position. He is of a social turn and is well equipped in a business way to promote the interests of the bank. He has held several responsible positions in the state and nation. He was in the Treasury Department under the Cleveland administration and later was chief clerk in the office of State Insurance Commissioner. For ten years he was deputy clerk of court of his county and was also deputy sheriff

for several years. He has held positions of trust since he was a boy.

Col. Milton is a man of wide acquaintance both in and out of the state and will do much towards advancing the interests of the bank.

Mr. Jas. C. Gilkey, assistant cashier was born in Rutherford county, Rutherfordton, N. C. Mr. Gilkey comes to High Point from Marion, N. C., where his parents now reside. He was connected with both the banks of Marion for several years. He having had a good deal of experience in the banking business was chosen by the board of directors of the Home Banking Company. for his experience and good character as a young man of the very best talent and worthy of his vocation.

PITTSBURGH PLATE GLASS COMPANY.

One of the largest as well as one of the best managed plants in High Point, is that of the Pittsburgh Plate Glass Company, a branch of the factory at Pittsburgh.

In 1905 the Company erected here a large brick factory for making mirrors and has built up a large business from this plant.

The plant works 60 men, all skilled mechanics of course. The building covers over half an acre, is substantially built, well lighted and conveniently located.



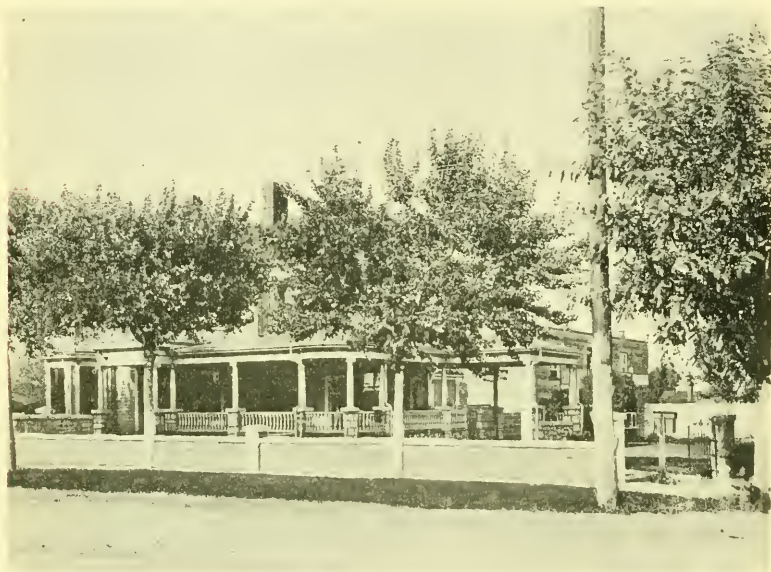
W. D. Brooks

The manager of the plant is Mr. W. D. Brooks who is a man fully versed in every detail of the business. He has been with the company for 14 years which has given him a knowledge of the work which not only equips him well for his duties to the company but puts him in a position to be of assistance to the trade.

Mr. Brooks has only been in charge of the plant for a year or more, but during that time has made many friends for himself and the Co., among the manufacturers of the South. He is a good business man in every sense and is making friends for the company. Coupled with his business qualifications he is fortunate in his social accomplishments.

SOUTHERN LIVE STOCK INSURANCE COMPANY.

Among the strongest and most successful companies in the State doing an insurance business is the Southern Live Stock Insurance Company, of High Point. This company was promoted and organized by business men throughout the State with Mr. George T. Penny as the prime mover, who became the principal officer of the company and is doing much to bring to it success. The company commenced writing business on the 8th. day of December, 1906, and, while it was a new form of insurance protection in North Carolina, its success from the start has demonstrated the fact that the company will fill a long felt want with the live stock owners of this and adjoining States. The management of the company has already entered Virginia, West Virginia and South Carolina. Since organization, this company has paid to the owners of live stock in North Carolina more than \$15,000 in losses, all of which have been paid promptly.



Residence of Geo. T. Penny

The Southern Live Stock Insurance Company occupies the proud position of being the only insurance company of its kind in the South with a large paid in capital in cash. Among the stockholders are included some of the most successful business men in North Carolina. The officers of the company are: Geo. T. Penny, secretary and treasurer; T. F. Wrenn, president, and Messrs. J. C. Weir, Geo. M. Harden, of Raleigh, and W. W. Smoak, of Winston-Salem, vice president.

The officers of the company are George T. Penny, President; T. F. Wrenn, Secretary and Treasurer; O. E. Mendenhall assistant secretary and office manager. The company numbers among its stockholders some of the most prominent business men of the state.

There have been few insurance companies in the south that have done as satisfactory business from the beginning as the Southern Live Stock Insurance Company. The rates are reasonable in the scope of safety while every detail of the business is looked after with promptness. Every loss is promptly adjusted and paid and the communities that have been doing business with the company longest are its greatest patrons.

The officials are composed of men who are not only well known as business men but some of them are specially fitted to judge of matters in this kind of insurance.

George T. Penny, the President, is one of the best equipped business men in the state. He has had a successful career from the time he was in his teens until today he is recognized as one of the state's leading business men.

The Secretary and Treasurer is Mr. T. F. Wrenn, the well known financier and banker, whose prominence in the financial world is well known to all. His connection with the company gives it prestige and strength.

The Southern Live Stock Insurance Company has a great future before it. It has increased its business from the first and the value of it now is a handsome tribute to the management.

The company feels it has a valuable assistant in Mr. Mendenhall.

UNITED STATES GLUE COMPANY.

One of the latest institutions which has come to High Point to locate is The United States Glue Company. This is a branch of the concern which has head offices at Milwaukee, Wis., and a factory at Carrollville, Wis.

This branch was established here for the convenience of the furniture factories in this city and the surrounding country and, under the able management of Mr. George E. Matthews is doing a large and increasing business.

They have their own warehouses here and keep in stock a full line of their products which are used extensively in wood-working plants. By this means a great saving in freight and time is made by those who use their output and the fact of their being established in the center of the Southern Furniture manufacturing district is of great benefit to the trade.

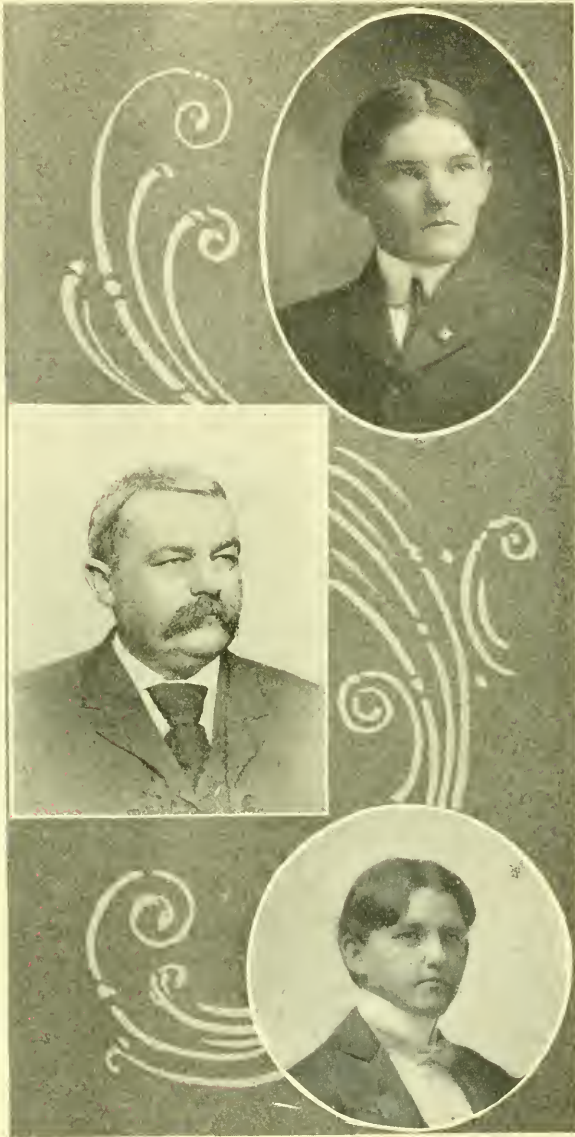
Mr. George E. Matthews, the manager is gradually extending the scope of his business and will eventually serve the whole of the Southern trade from the High Point Office. His courteous manner and business acumen will insure success for the undertaking and the plant of the United States Glue Company adds another to High Point's many fine business enterprises.

J. H. MILLIS.

One of the most prominent and successful business men in High Point is Mr. J. H. Millis. He came to High Point when quite a young man and engaged in the merchandise business and was successful. For many years he was a member of the firm of Ragan, Millis & Co., the leading firm of the community. Later on Mr. Millis became interested in manufacturing. He has been connected with several of the furniture factories as an officer and stockholder. He yet retains his interest in some of the companies. He has practically retired from active work at the desk, yet he is at the head of some of the largest industries here. He is a leading factor in the High Point Hosiery Mills and High Point Overall Co., whose success has been so marked. Mr. Millis is also interested in banking and is a large stockholder in some of the financial institutions in Piedmont North Carolina. Mr. Millis is considered one of the strongest men financially in Guilford county. He is a very modest man, keeps his own counsel and brings about large results. He is a very popular man among his friends and has done a great deal to aid young men in starting life, when there

was nothing in it to him except the satisfaction he gets from knowing that he has helped some one.

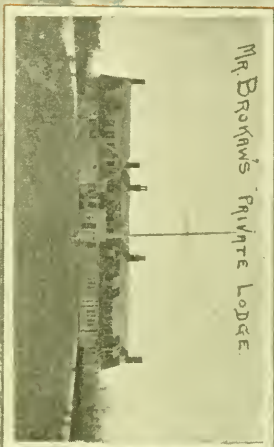
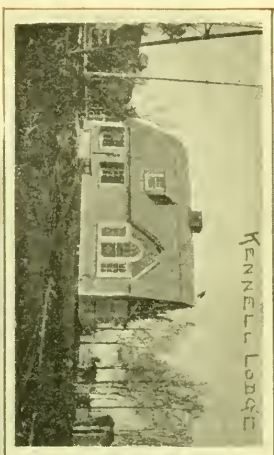
Mr. Millis has two sons. H. A. Millis and J. Ed. Millis, both of whom are in business in Hgih Point and doing well. H. A. Millis is conducting a prosperous real estate business while J. Ed.



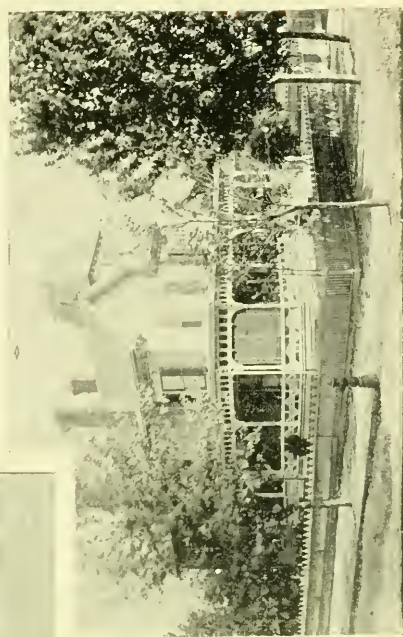
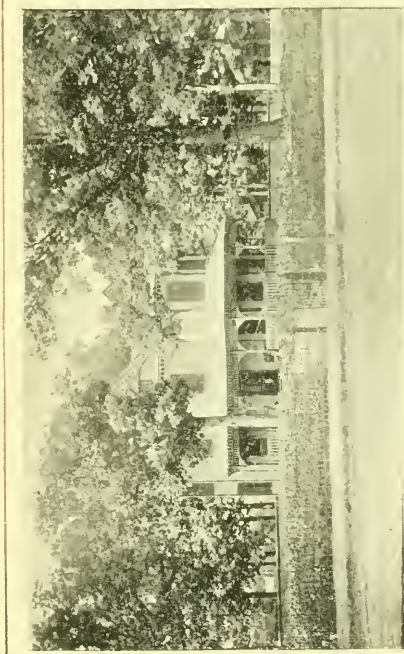
J. H. Millis and Sons, H. A. and J. E. Millis

Millis is a member of the firm of Adams-Millis Co., Jobbers and manufacturers.

There is a strong affection between father and sons, their companionship and business association being worthy of note. The young men have even a brighter business future before them than their father had as a young man and give promise of accomplishing as much.



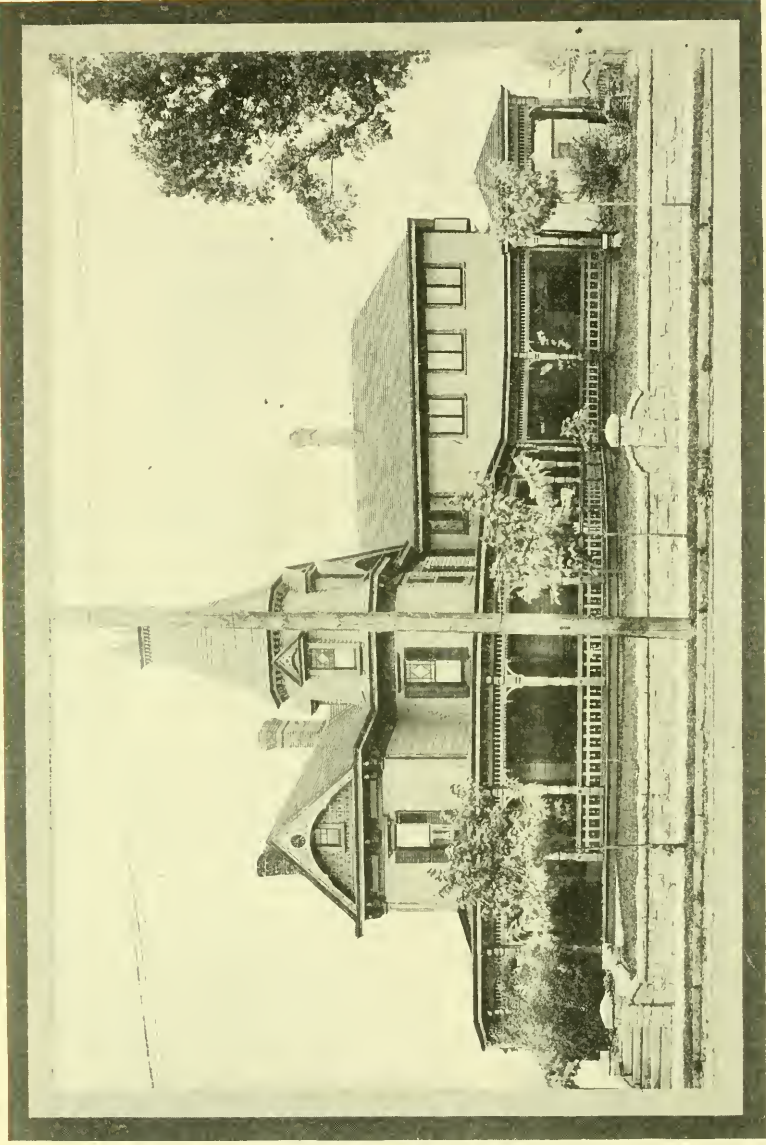
W. G. Brokaw's Estate, Near High Point
(Erected at a Cost of \$100,000)



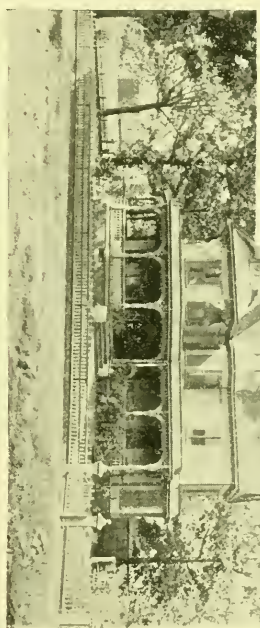
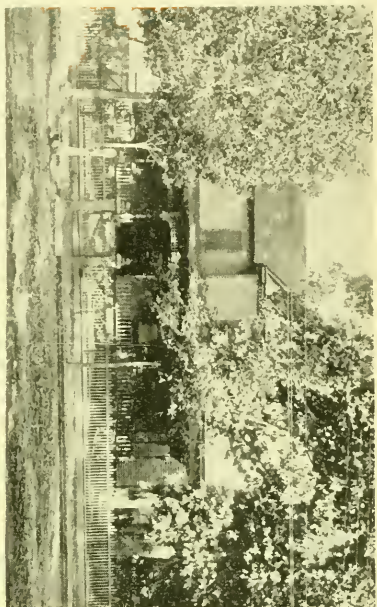
High Point Residences



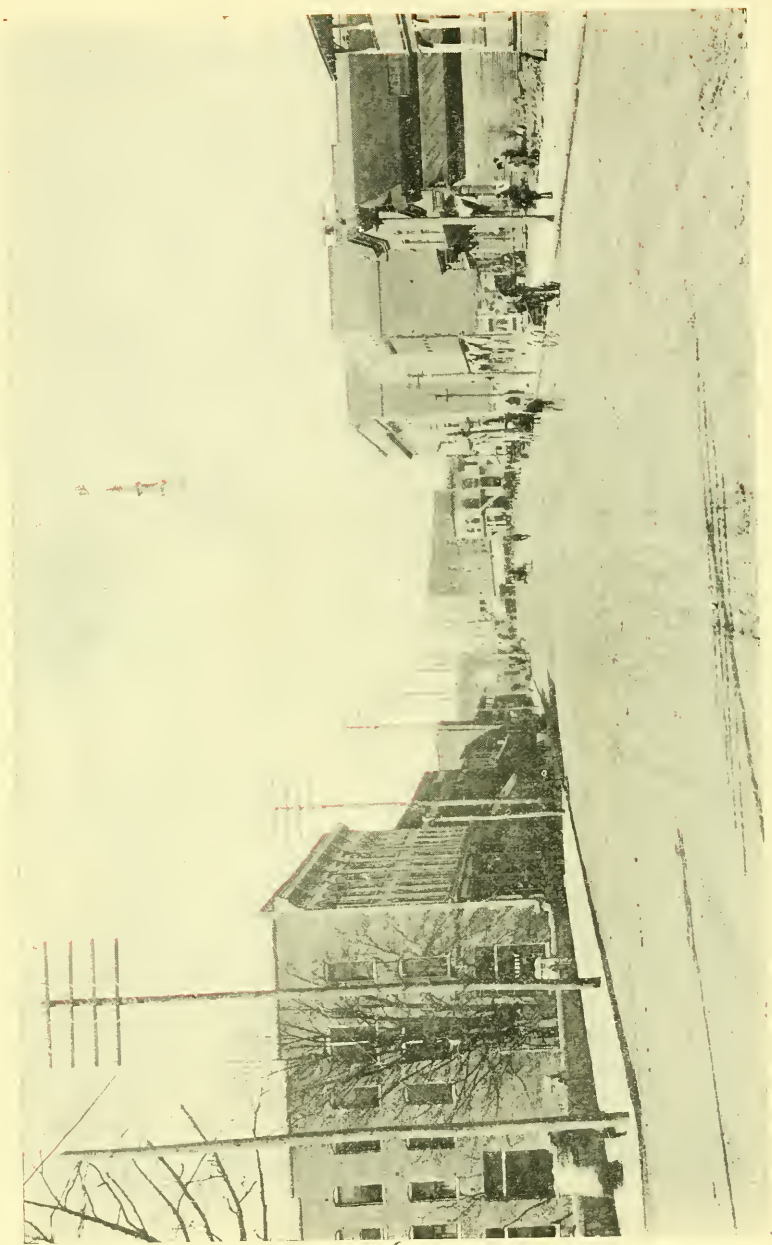
Residence of Frank Wineskie



Residence of E. A. Snow



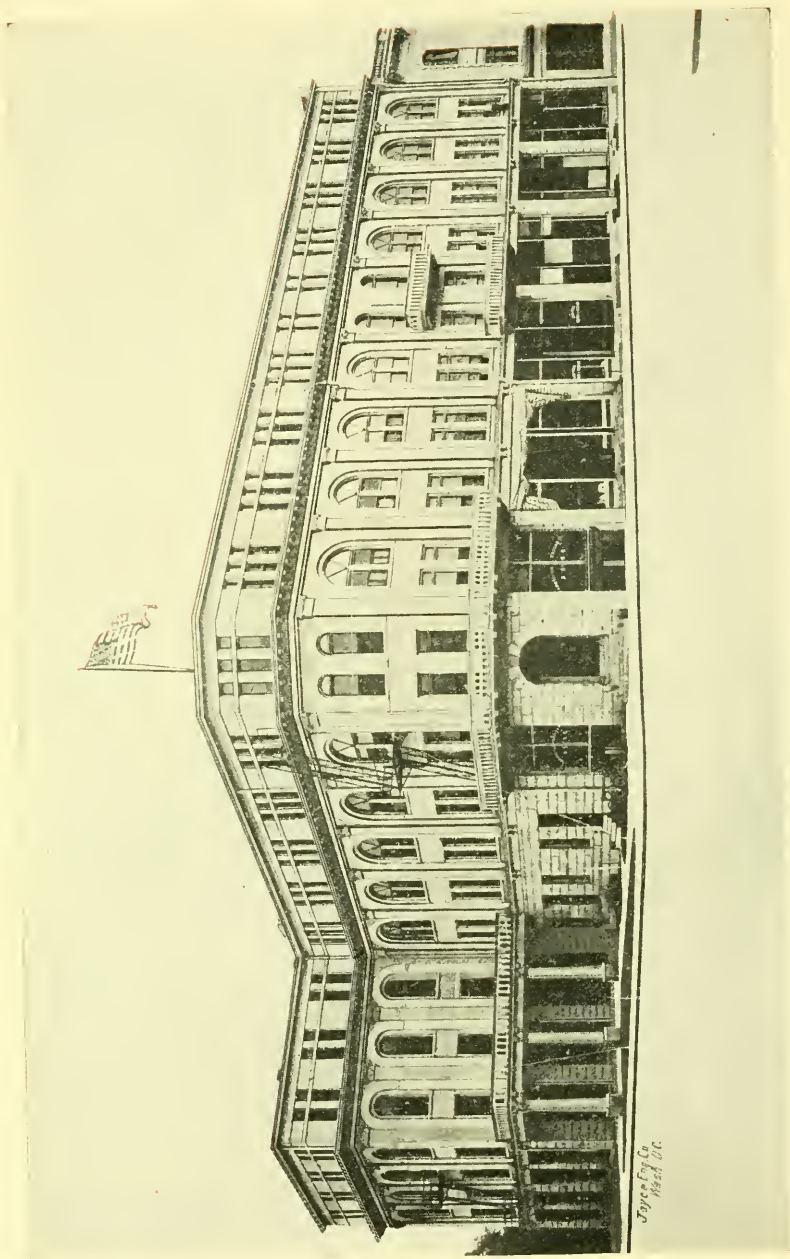
High Point Residences



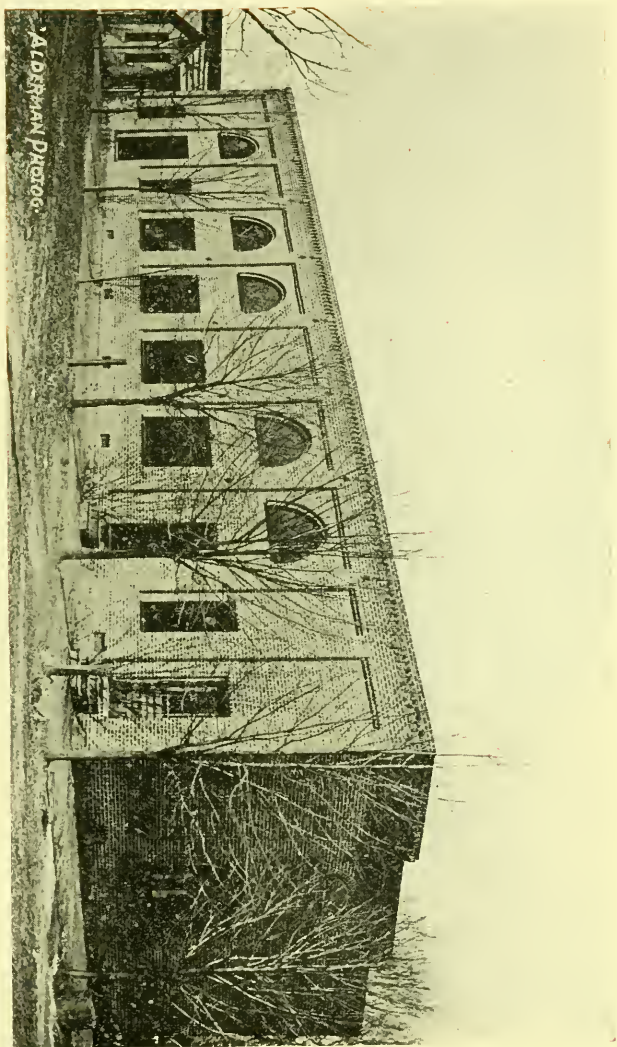
Showing One of High Point's Business Streets



Residence of H. A. Moffitt



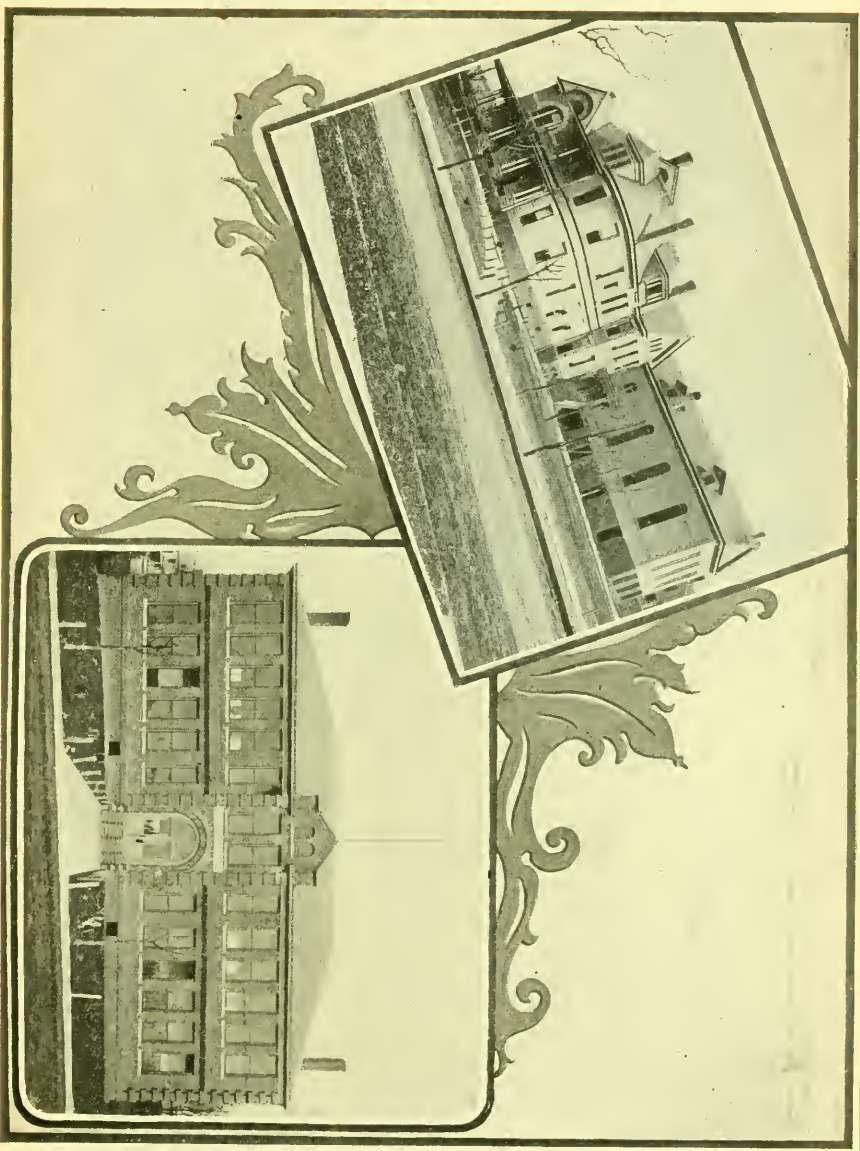
Elwood Hotel, J. B. Rector, Proprietor



Plant of Central Foundry and Machine Company



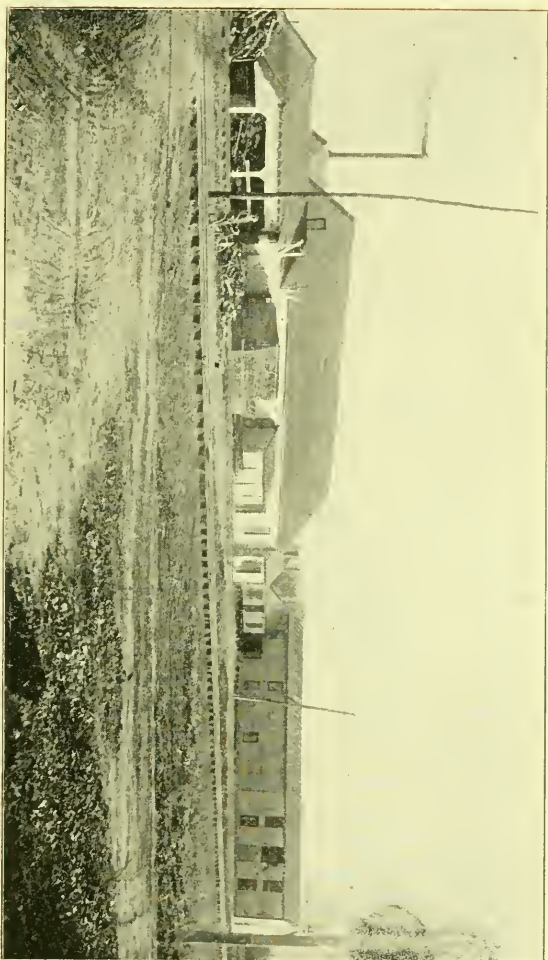
View of Manufacturing District



Graded School Buildings



First Baptist Church



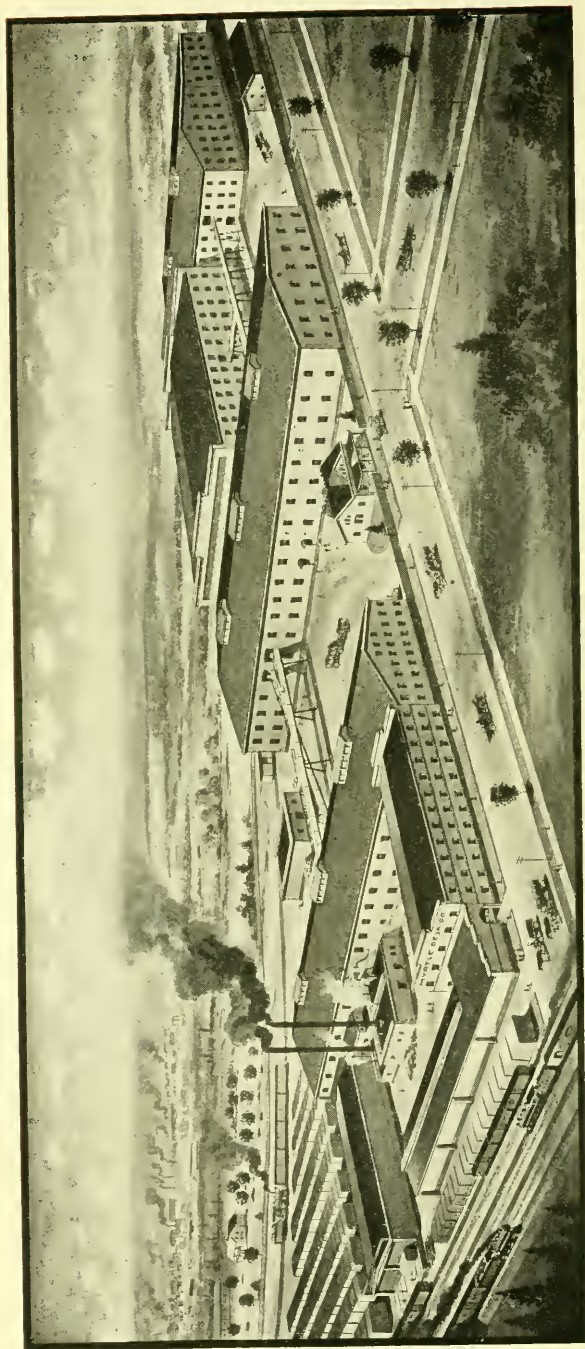
Plant of Alma Furniture Company



North Carolina Savings Bank and Trust Company



Plant of Eagle Furniture Company



Plant of Myrtle Desk Company



Interior Mann Drug Company



Interior Office Standard Mirror Company

A. L. ELLISON & SON.

Manufacturers Mantels and Specialties.

One of the most prosperous of the smaller factories in High Point is owned and operated by A. L. Ellison & Son. They manufacture Mantels, Tables and Rolls and do all kinds of special work. The principal output of the factory is the high-grade mantels which have met with a ready sale ever since they were put on the market. Some of the trade have given their highest endorsement to these goods, as they are splendid sellers.

The gentlemen who conduct this business are in every way suited to it. Mr. A. L. Ellison is a natural mechanic and a fine workman and gives every detail of the work his personal atten-



A. L. Ellison

tion. It can readily be seen that under the supervision of an expert mechanic the goods turned out would have everything to recommend them to the trade. Mr. Ellison has spent the greater part of his life in High Point and has been identified with work of this character all of his life. Since establishing this business he has learned its possibilities and it keeps him busy to prepare for the increasing business.

Mr. A. L. Ellison has associated with him his son Chas. E. Ellison who has charge of the finishing department of the plant. He inherits much of the mechanical talent of his father and is making a success.

The plant is well equipped in every way for the business and is well manager.

BUILDING AND LOAN ASSOCIATIONS.

It may be well doubted whether there is any other one enterprise which redounds to the prosperity and happiness of people in moderate circumstances more than a well-managed Building



Postmaster W. E. Snow



Geo. A. Matton

and Loan Association. High Point has had four of these. The High Point Perpetual Building and Loan Association, Mechanics, Perpetual Building and Loan Association are now in operation having about 12 series.

THE HIGH POINT PERPETUAL BUILDING AND LOAN

The first association paid out in 76 months with the splendid record of not having lost a dollar on an investment. This operated under the 6 and 8 per cent. law. The High Point Perpetual Build-



Deputy Sheriff J. L. Parrish

ding and Loan Association was organized in November, 1901 and now has 6 series. This operates under the 6 per cent. law. The officers are J. P. Redding, president; C. M. Hauser, treasurer. A sixth series in this association started this year.

KITCHEN CABINET COMPANY.

The Kitchen Cabinet Company is on a special line of goods which have taken well on the markets of the country. The business has steadily grown from year to year and has a promising



Capt. Lloyd M. Dodamead

future. The secretary and treasurer is Capt Lloyd M. Dodamead who by his pushing qualities has put the company to the front in every way. Interested with him is Maj. A. J. Dodamead, and others. High Point has no better smaller plant than the Kitchen Cabinet Company.



Plant of A. L. Ellison & Son

D. H. HALL.

One of the best mechanics in the state is Mr. D. H. Hall, who conducts a business which brings his services in demand all over the state. He is a decorator, plasterer and road builder and while the business is individual he has a large number of em-



Residence of D. H. Hall

ployes and often carries on several contracts at a time in different parts of the state. Mr. Hall uses the latest road building machinery and his work is equal to the best.

Mr. Hall is among High Point's successful business men. He has erected a nice home and beautified the grounds.

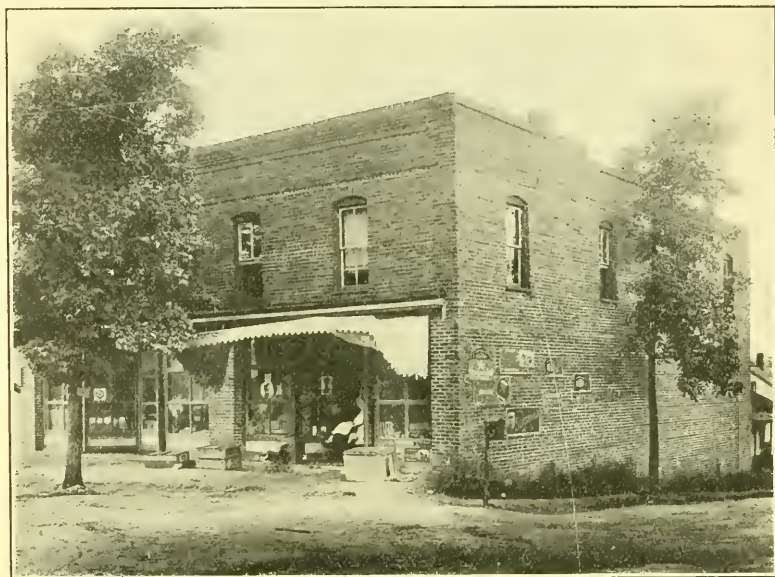
Mr. Hall is almost indispensable to a growing city like High Point and his efforts are fully appreciated.



W. G. Brokaw's Hunting Lodge

BRADNER & COMPANY.

The largest suburban store in the city is that of Bradner & Co., located on West Green street, in a thickly settled section of the factory district. This business is conducted by Mr. B. H. Bradner and Mr. D. W. Davidson, two of the cleverest gentlemen who have made their home here during the past few years. About two years ago they came from Virginia and occupied a large double brick store which they filled with a general stock. During their residence here they have established a large business and have made many friends in the community.



Bradner & Company's Store

Before coming to High Point they were engaged in the merchandise business in Virginia. The firm of Bradner & Co., is now one of the largest doing a retail business here and it is due in a large measure to the personality of the members of the firm. They are known for their affable manner and straightforwardness in all their dealings. They never make a good customer that they do not keep him.

The business is growing every year and it is a pleasure to know that these gentlemen have become permanent citizens of the town.



UNION FURNITURE COMPANY.

Union Furniture Company—incorporated Dec. 6. 1899 with J. H. Millis Secretary and Treasurer.

In 1902 Mr. A. Sherrod, the present secretary and treasurer, took charge, succeeding Mr. Millis. Mr. Sherrod is a native of Martin county, N. C., where (at Hamilton, N. C.,) he followed the farming and mercantile business for a number of years. He was also the founder and secretary and treasurer of the Hamilton Pants Manufacturing Company. By devoting his full time and energy in his official capacity, supplemented by safe conservative business plans The Union Furniture Company now ranks in prestige and business standing as one of the leading furniture manufacturing plants in the South.

Associated with Mr. Sherrod in the official work of the Union Furniture Company, is Mr. A. F. Eshelman, who in October 1903



A. Sherrod

took charge of the bookkeeping and correspondence department of the company, and has filled that capacity ever since. He is a painstaking, accurate man of business which has counted for much in the conduct of the business.

Mr. Eshelman is also one of the board of directors and a stockholder of the company. He is a Pennsylvanian by birth and came South in 1890, and has been a citizen of High Point since 1897. He takes much interest in the development of the community and is a most valuable citizen in every way.

From an annual output of some sixty thousand dollars in 1902, the sales of this company have increased to one hundred and fifty thousand dollars per annum.

In 1906 the capacity of the plant was materially increased by the installment of a new large Corliss Engine of 150 horse-power and a new boiler. The machinery building raised another story and a splendid basement excavated under the building. New and improved machinery and other important features were added.

making this one of the best equipped up-to-date factories in the city.

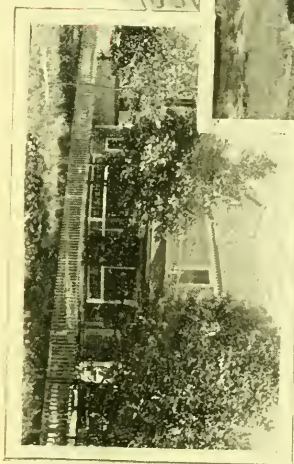
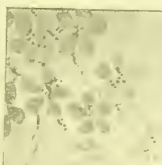
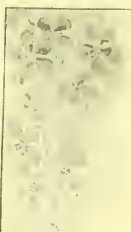
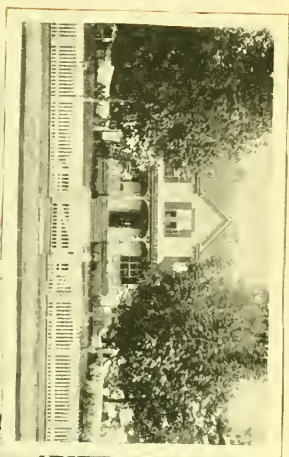
The company's products consist of a good, well constructed staple line of Chamber Suits, odd Beds, and Dressers and Side-Boards.

This company feels greatly indebted to its many old customers, and greatly appreciates their splendid patronage from year to year which the company feels has made their growth and success possible.

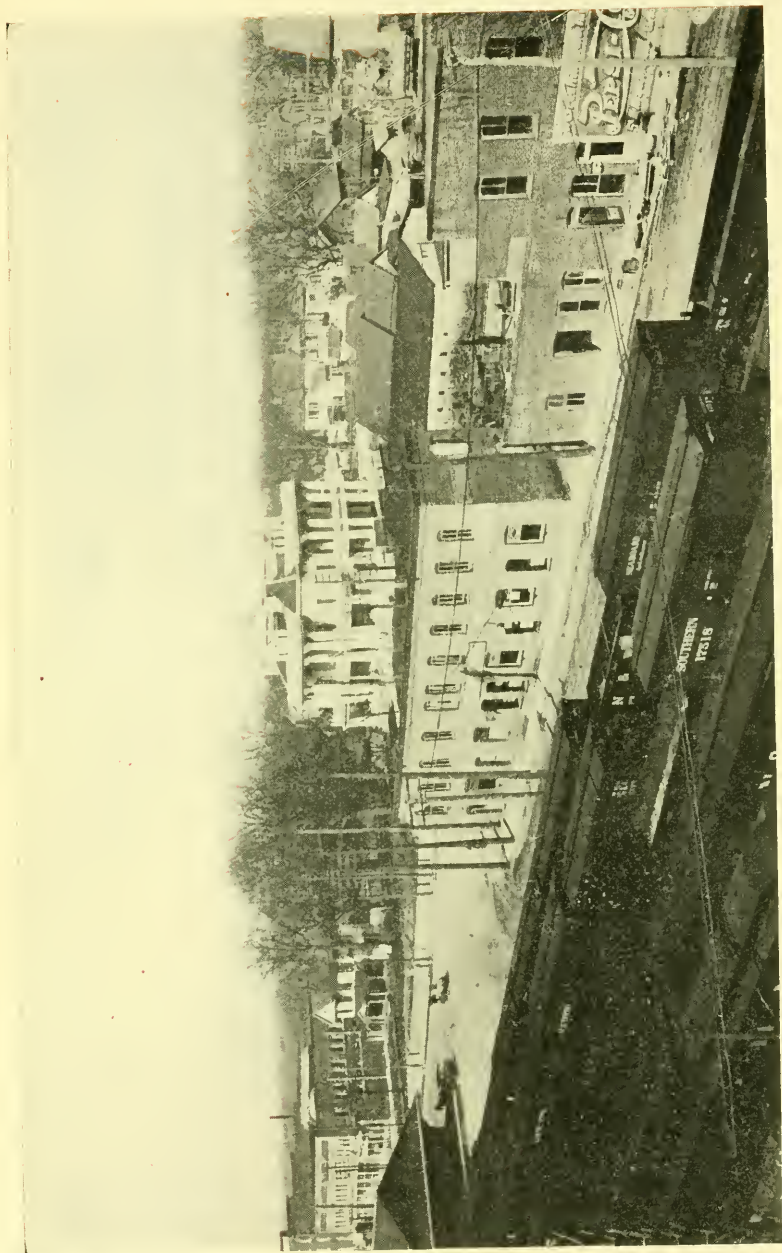
The Union Furniture Company is also fortunate in having its lines represented by a splendid corps of salesmen, whose relations with the officials of this company have always been of the pleasantest kind, and the company fully realizes the fact that to these wide awake "Scouts" is due very much of its success.



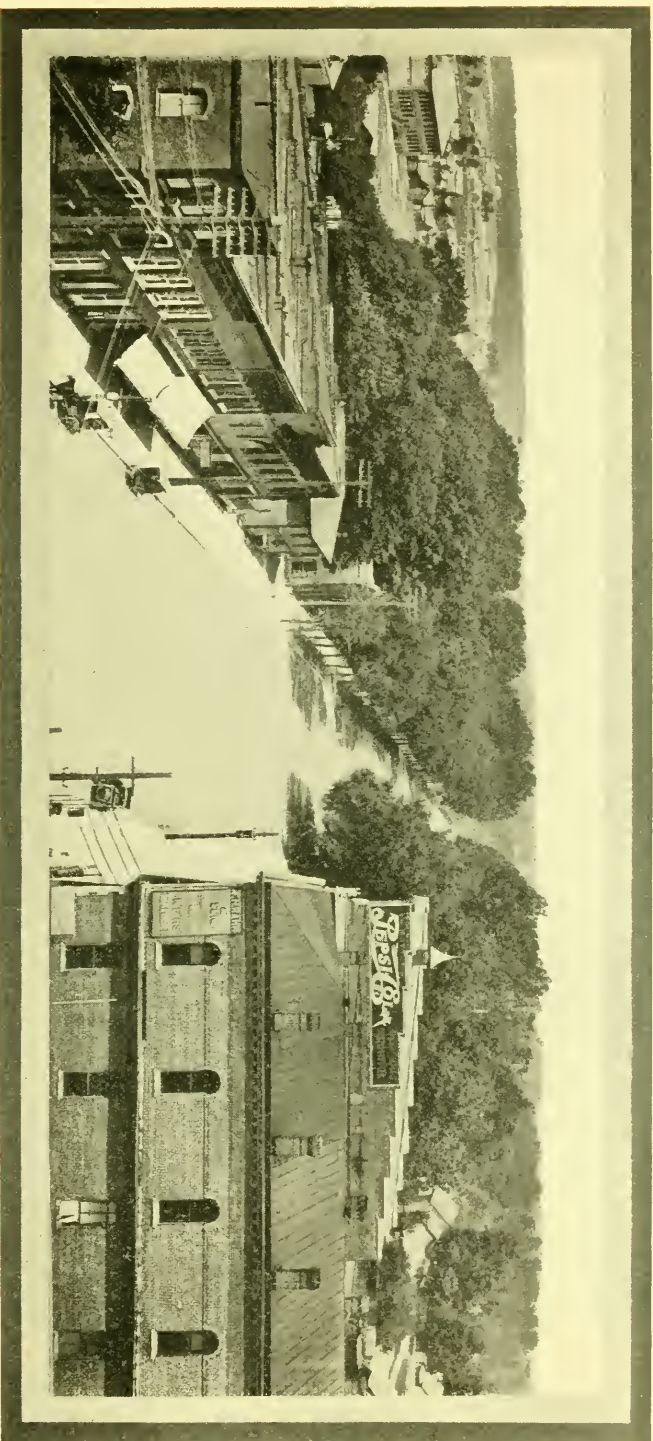
Stanton-Welch Building



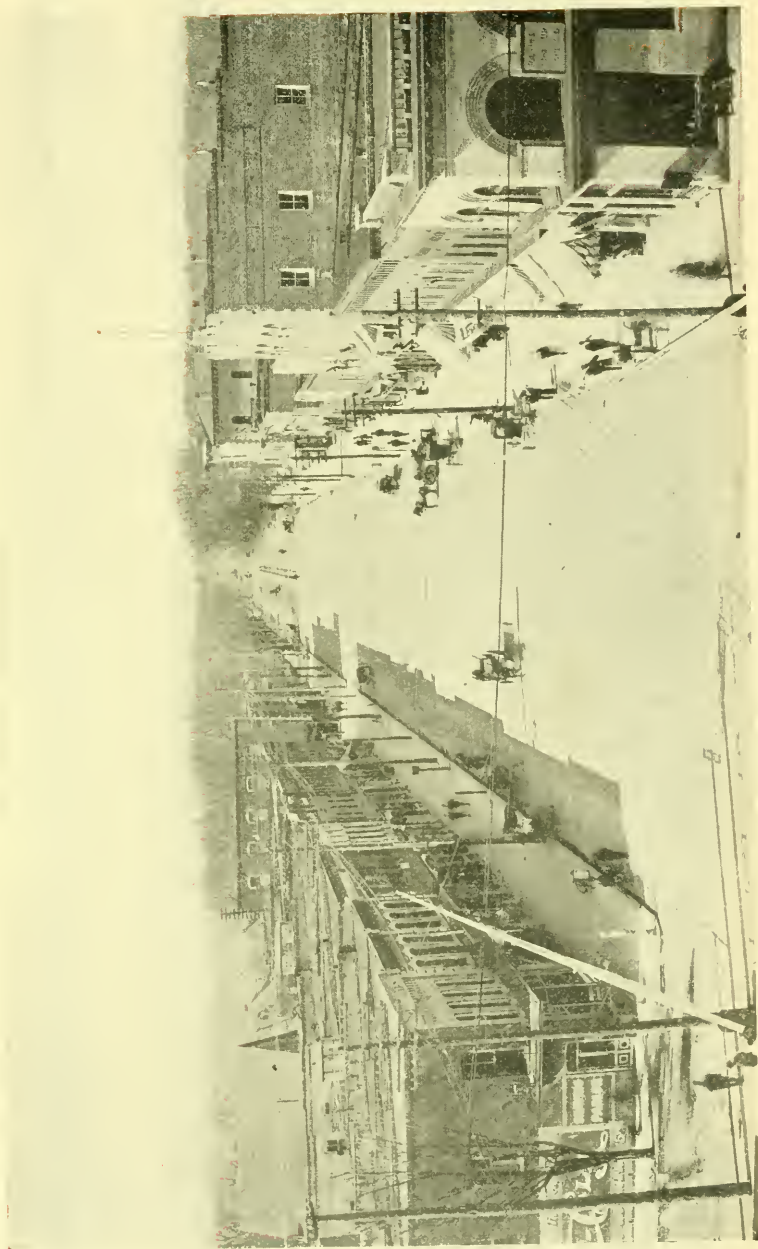
A Group of Pretty Residences



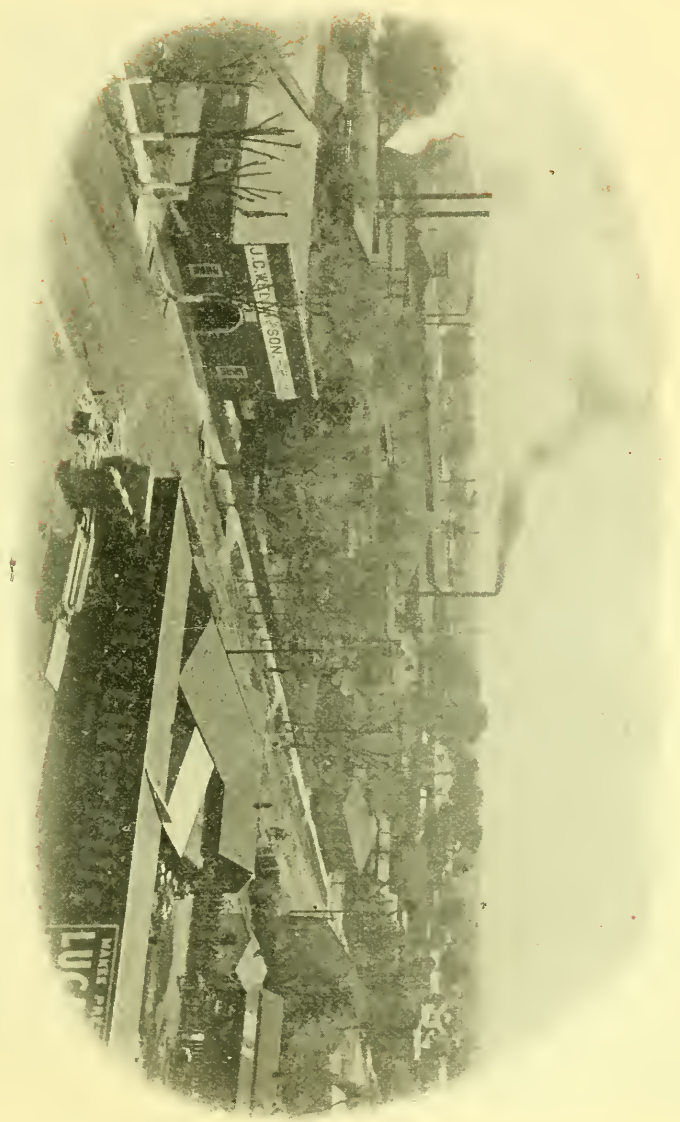
Broad Street, Looking West



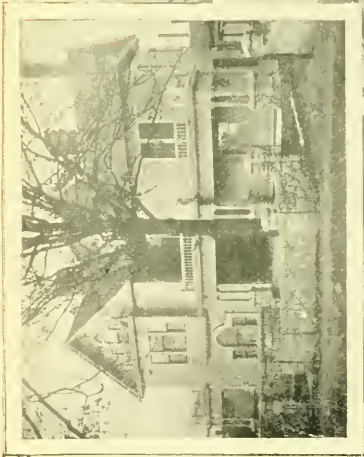
Street Scene, Looking North



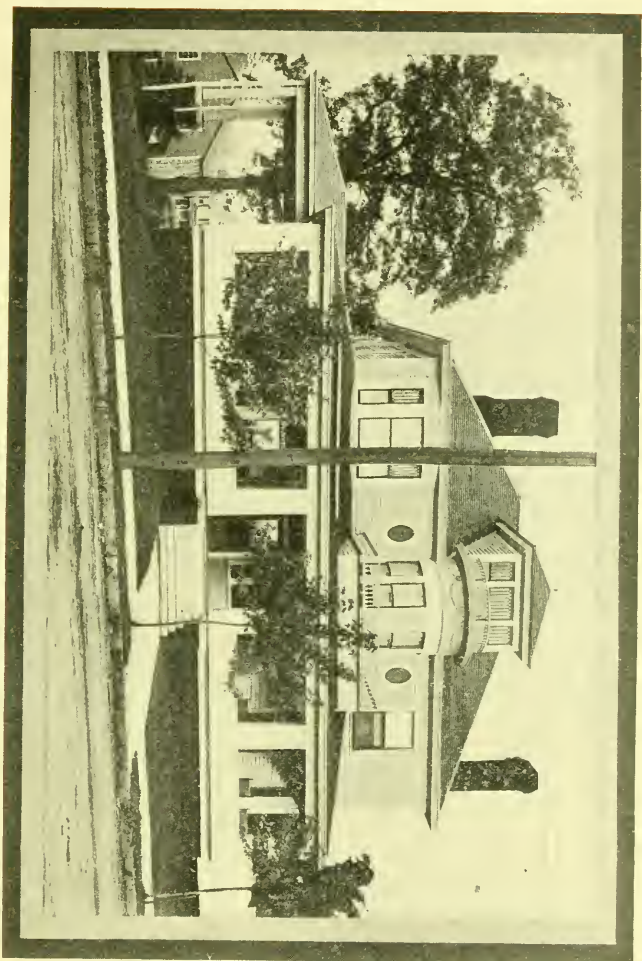
Business Block, North Main Street



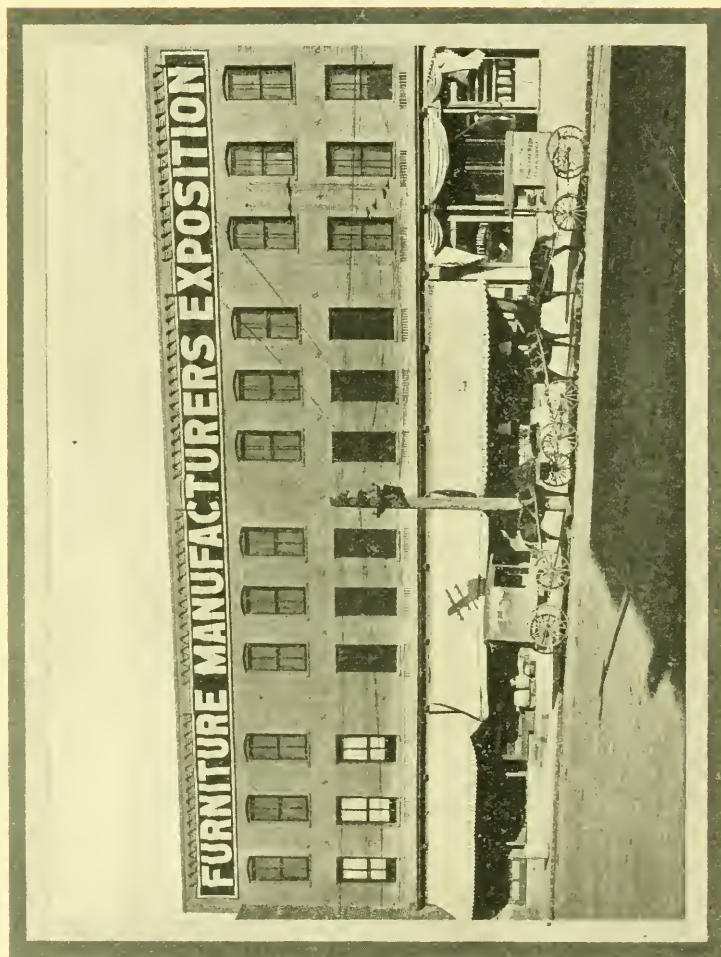
Birdseye View of Factory District, East



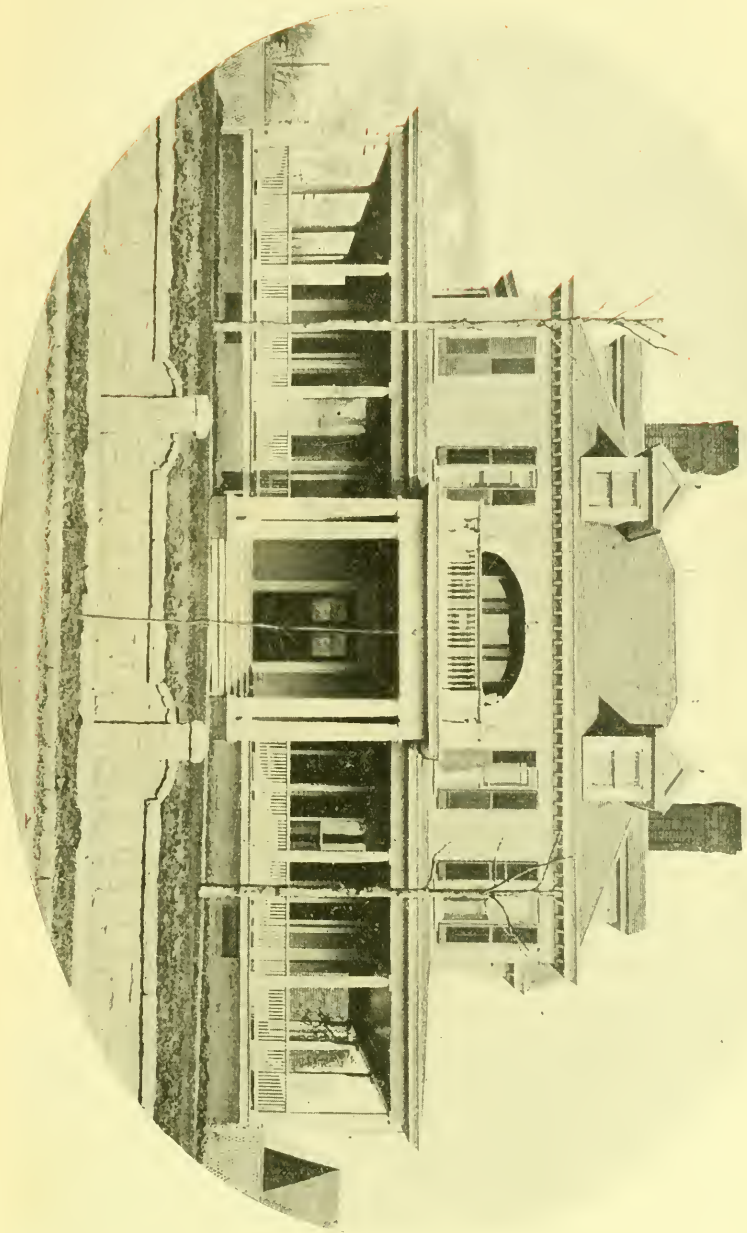
Three Pretty Residences



Residence of Postmaster, W. E. Snow



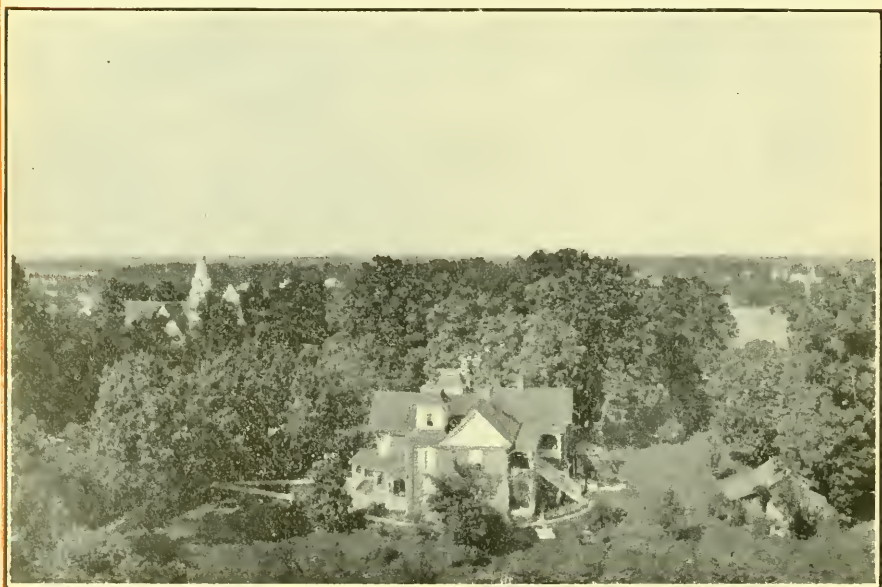
One of High Point's Large Furniture Exhibition Buildings



Residence of W. H. Ragan



Residence of R. A. Wheeler



Birdseye View of the Perry Home



C. B. Mattock's Store



Plant of Peerless Machine Works



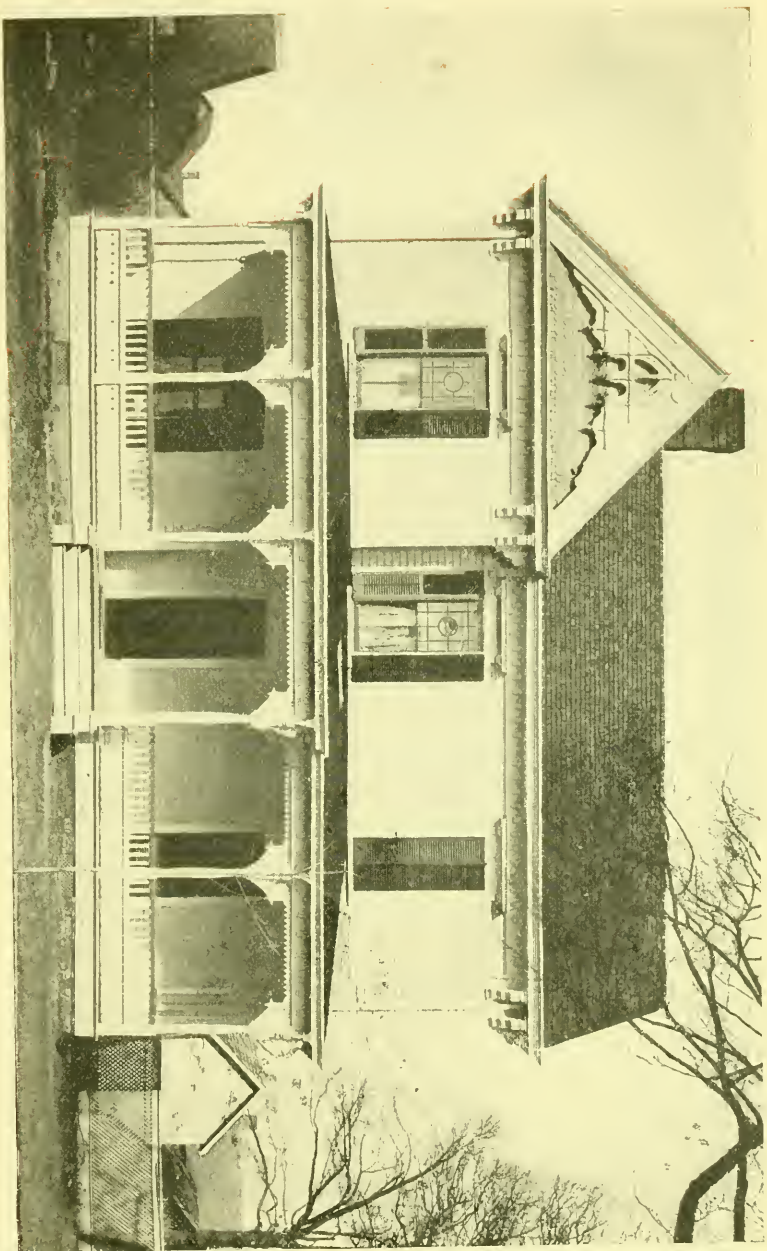
B. A. Best



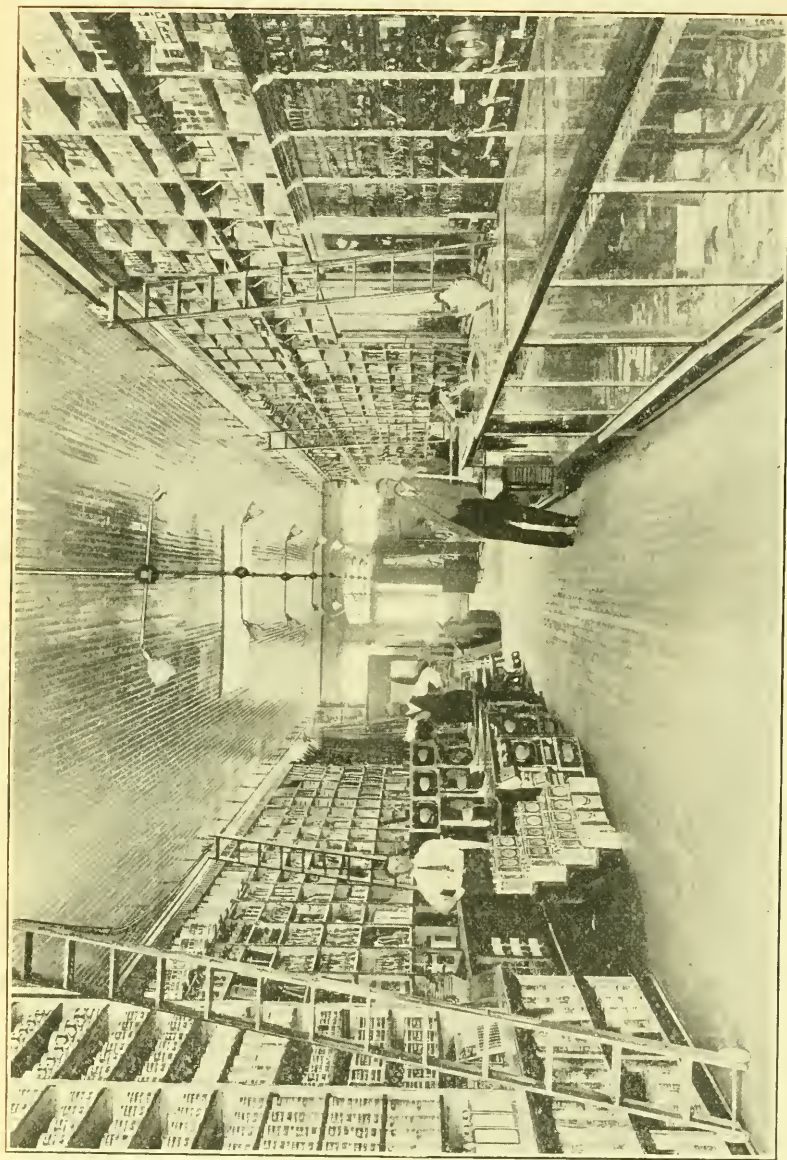
J. T. Best



Residence of Judge W. P. Ragan



Residence of J. W. Chard



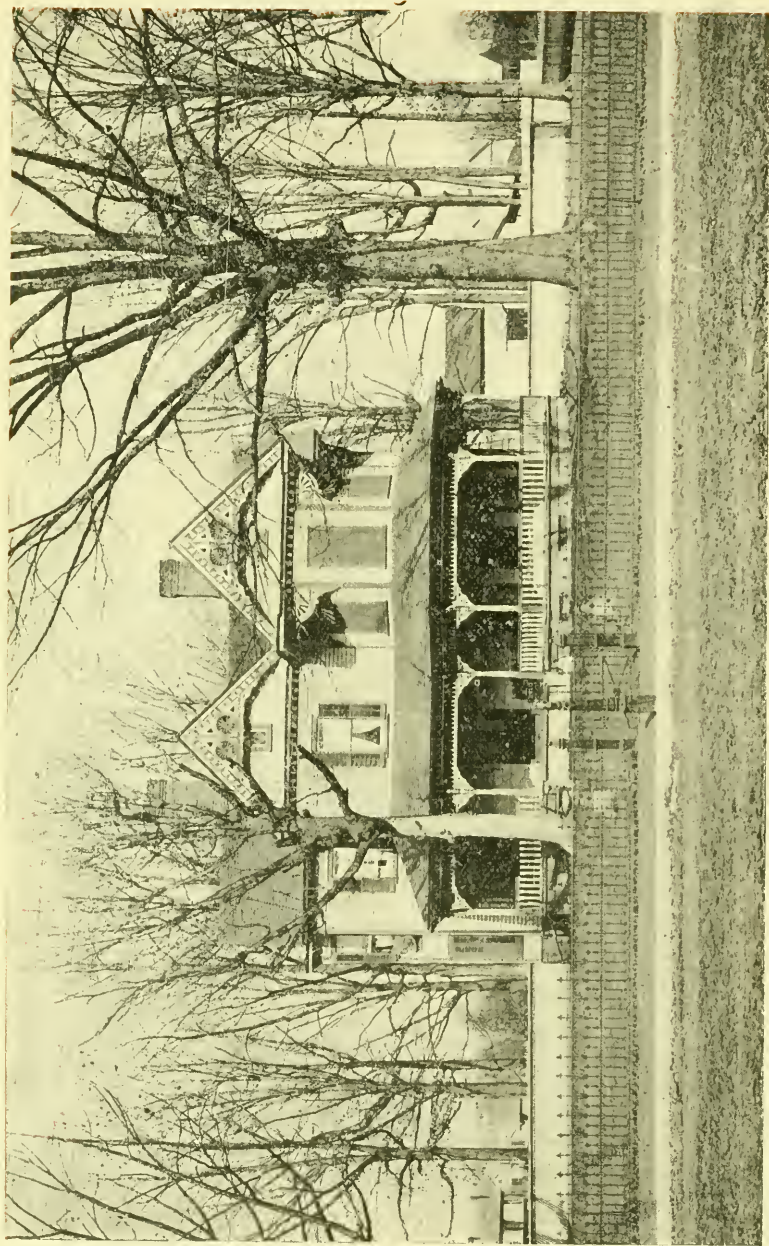
Interior Siceloff-Lindsay Hardware Company's Store



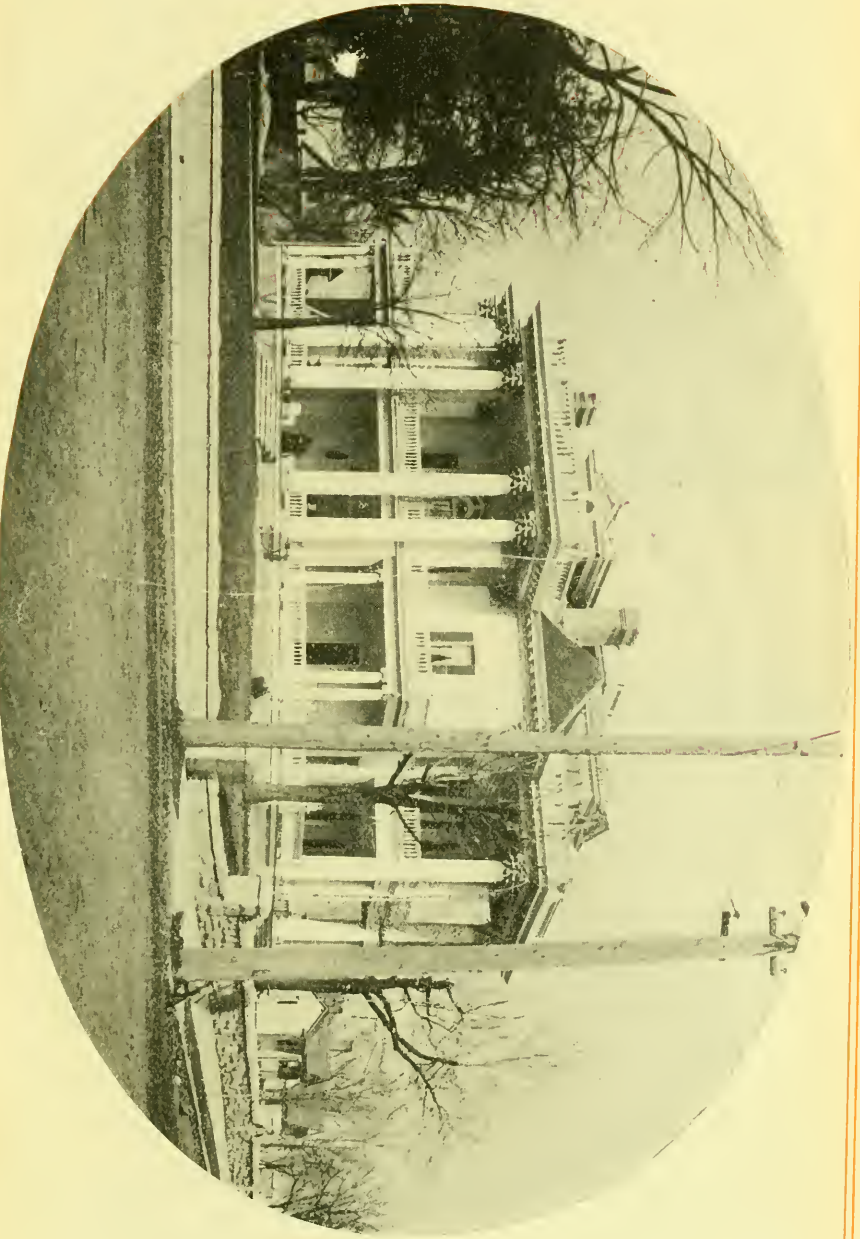
Interior Ring Drug Company's Store



Residence of V. A. J. Idol



Residence of J. P. Redding



Residence of M. J. Wrenn



Residence of A. E. Tate



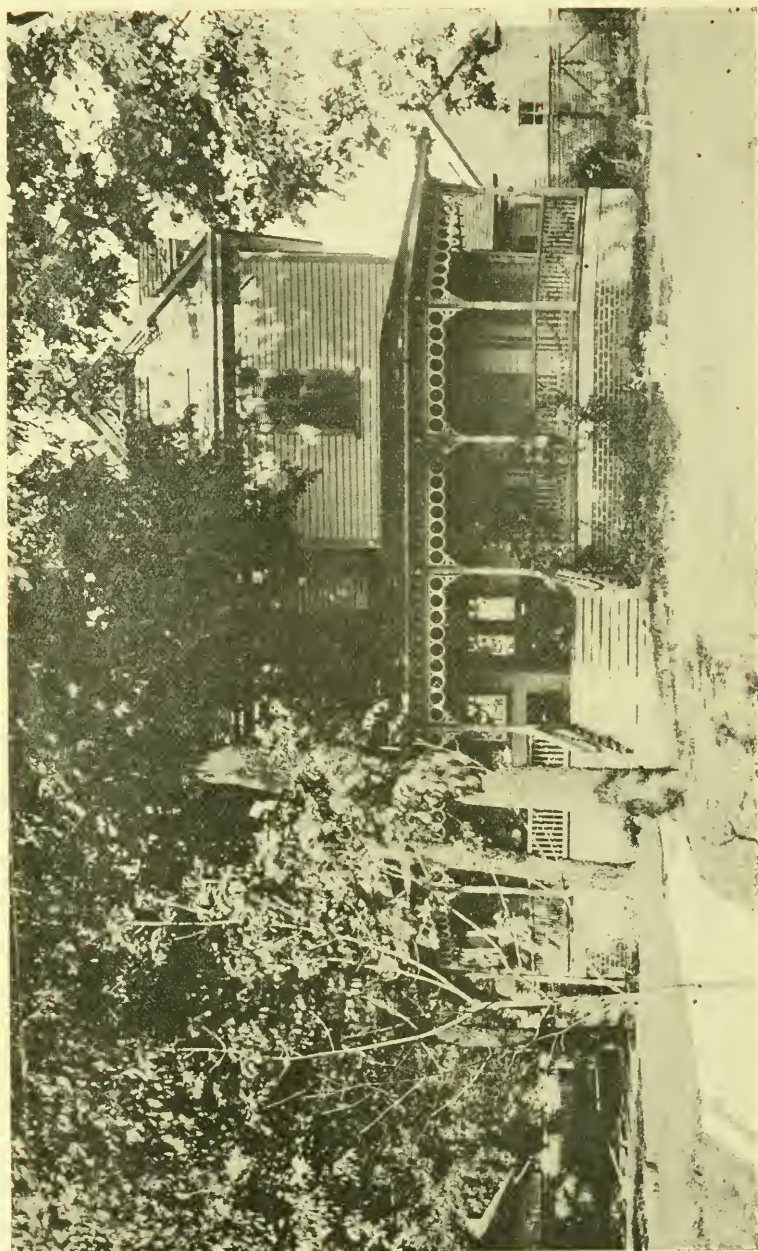
Residence of F. N. Tate



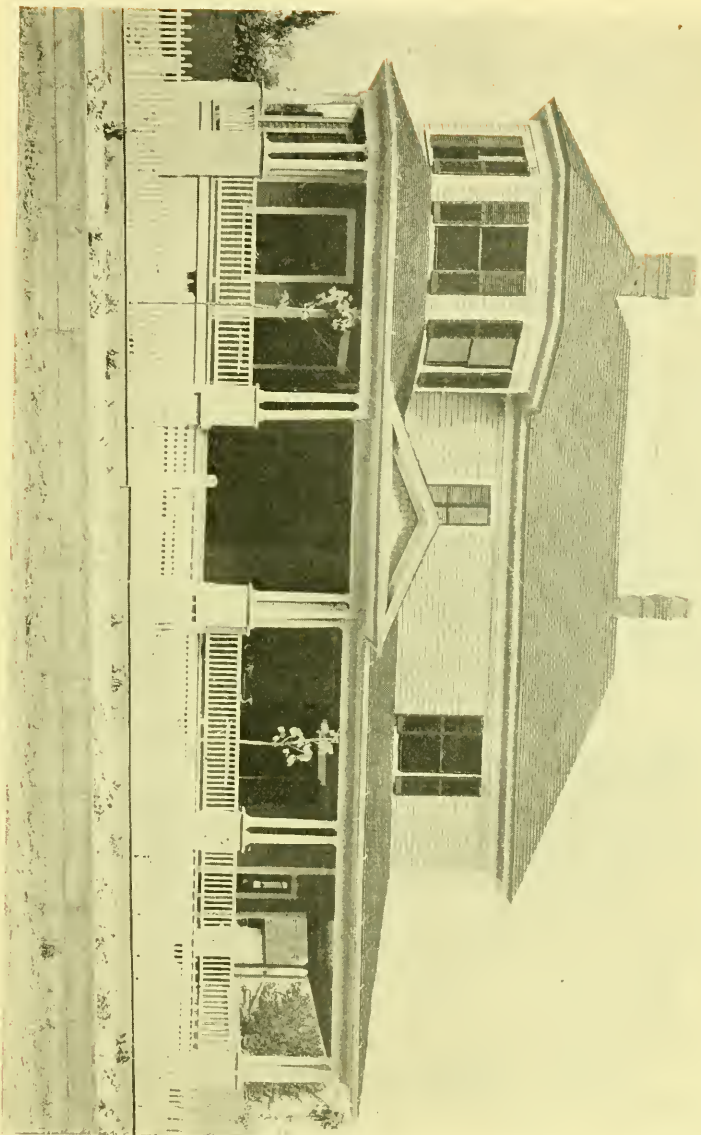
Friends Church



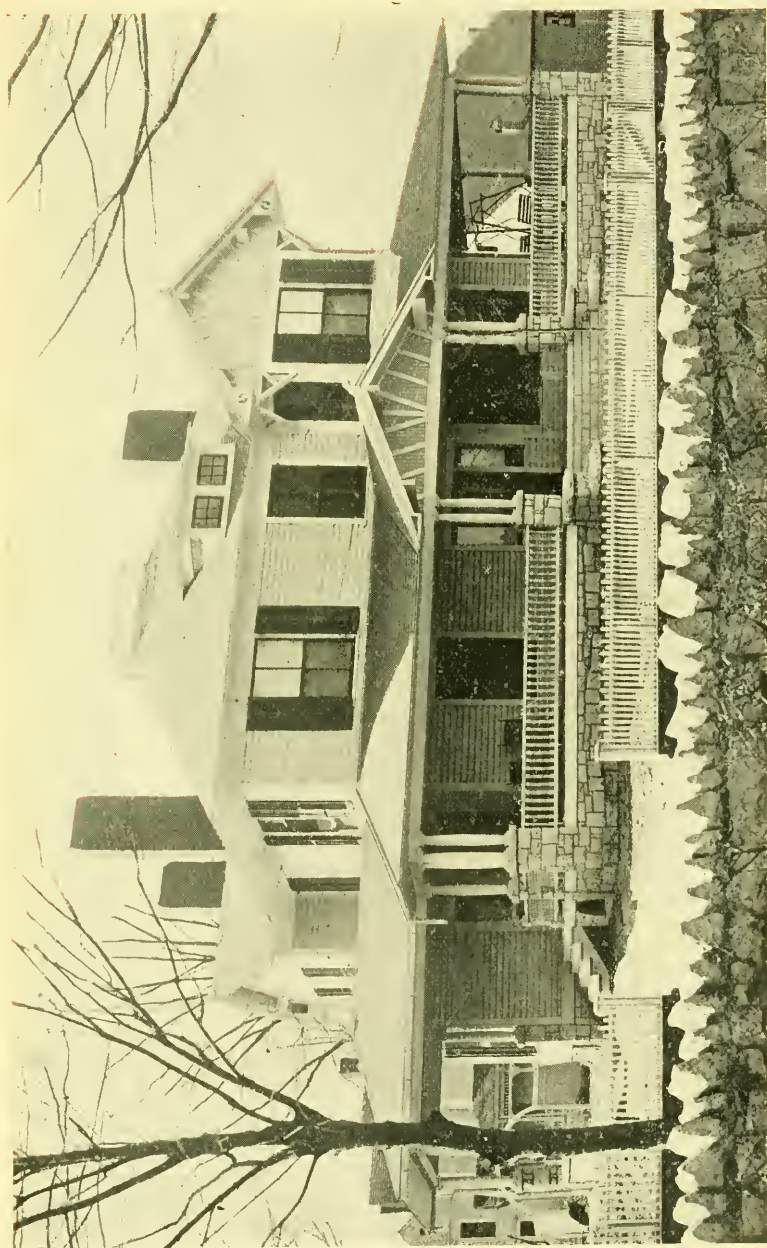
Washington Street M. E. Church



Residence of S. L. Davis



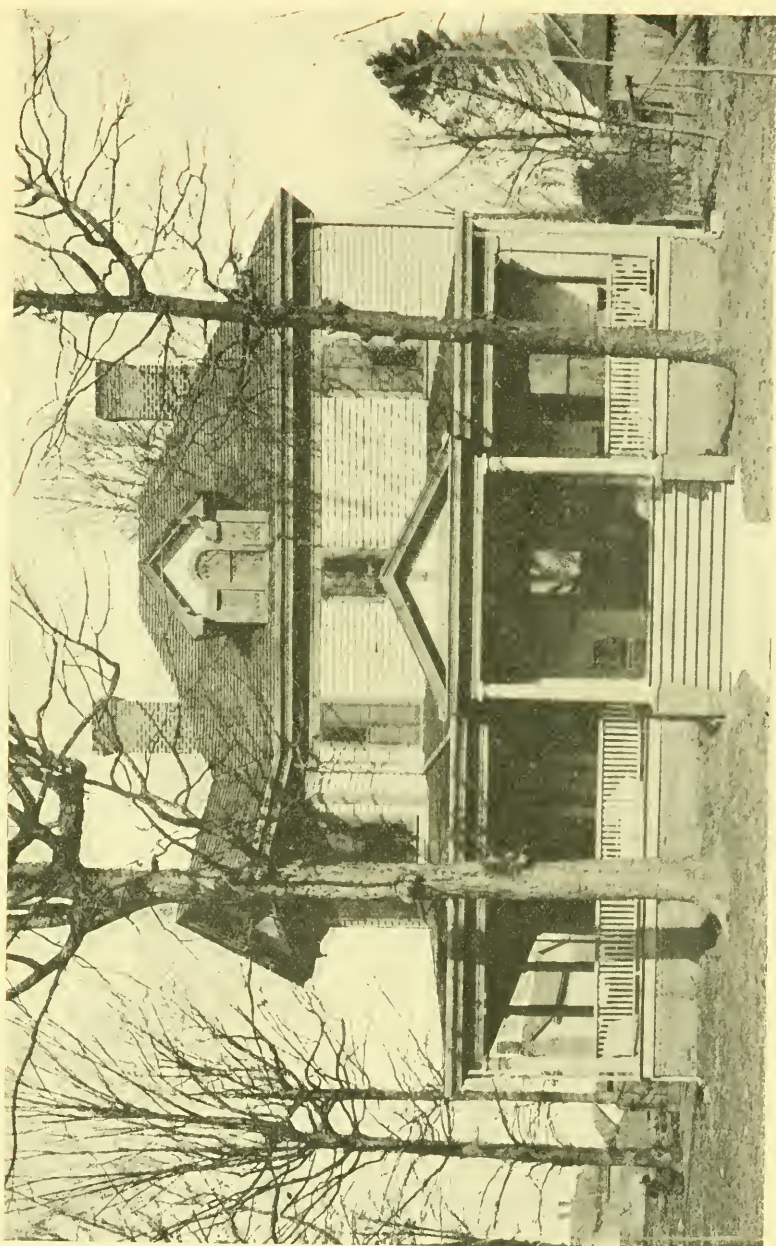
Residence of J. T. Best



Residence of Dr. D. A. Stanton



Residence of J. Elwood Cox



Residence of G. H. Kearns



Residence of W. G. Ragsdale, Jamestown



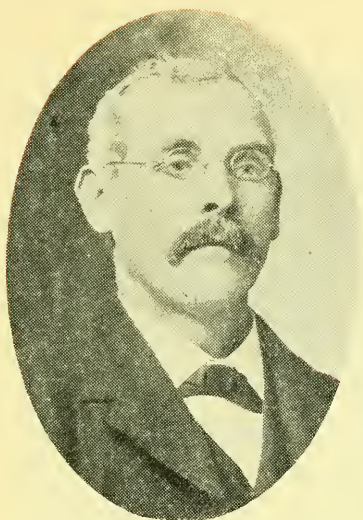
Bellevue Hotel



Interior High Point Hardware Company



Plant of Pittsburgh Plate Glass Company



J. W. Sechrest



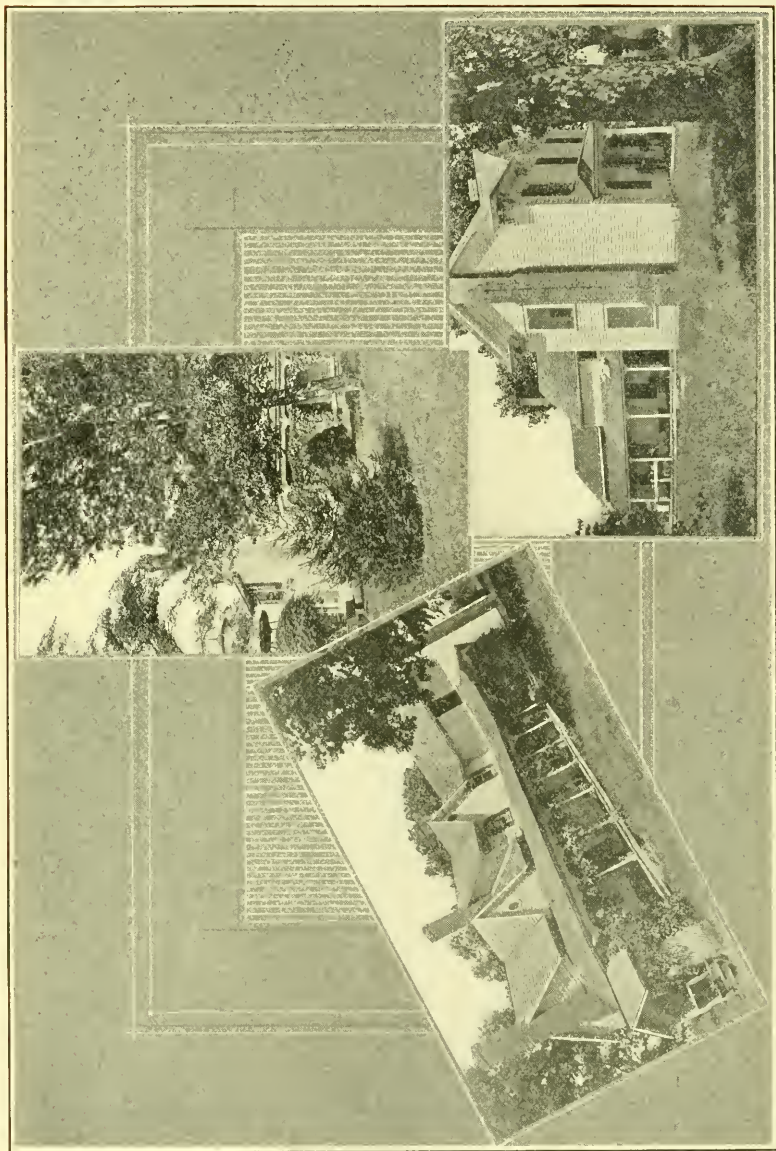
J. Ed. Kirkman



J. E. Marsh



A. F. Eshelman



Suburban Residences
The Solomon I. Blair Residence

Residence of Mrs. Amos Ragan

Residence Prof. N. C. English



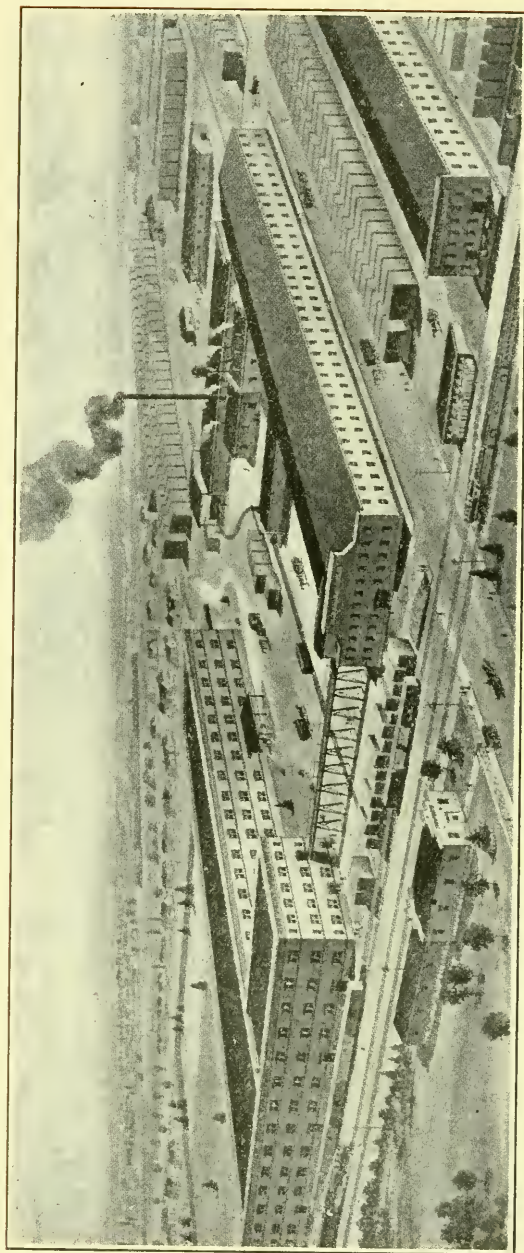
D. W. Davidson



H. C. Field



Plant of High Point Pants Company



Plant of High Point Furniture Company



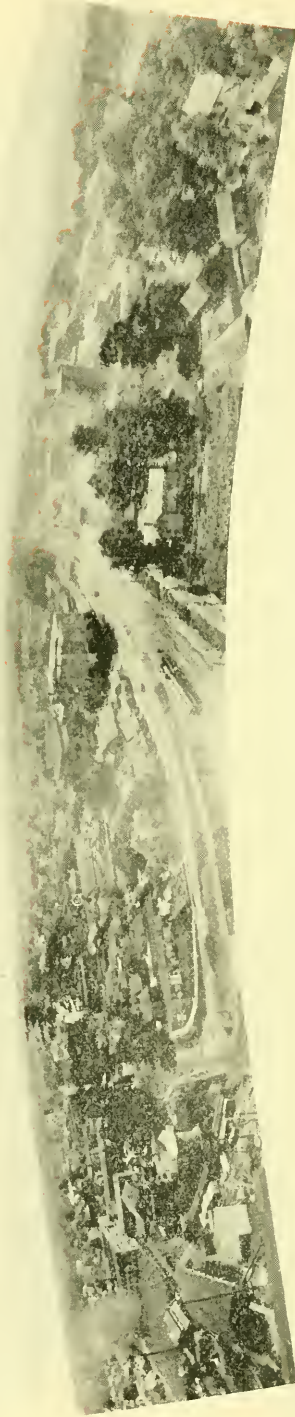
W. J. Armfield



Dr. W. J. McAnally



G. F. Wilson



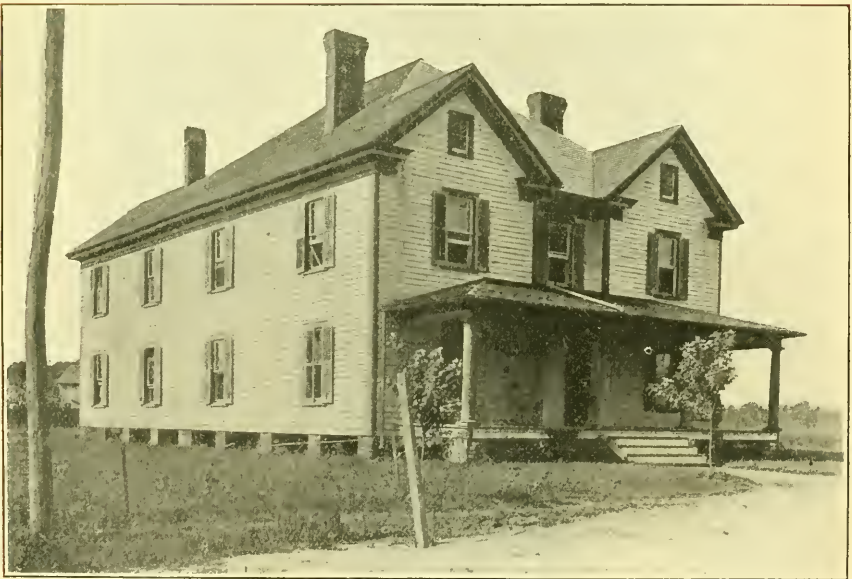
Birdseye View of High Point, Looking South



Home of Commercial National Bank



St. Mary' Episcopal Church



Junior Order Hospital



C. F. Long



D. H. Hall





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